



# SHARE BUY-BACK OFFER BOOKLET TO SHAREHOLDERS

including  
**INDEPENDENT EXPERT'S REPORT**

**OFFER OPENING: 13 DECEMBER 2017**

**OFFER CLOSING: 5 JANUARY 2018 (5:00PM, PERTH TIME)**

## **IMPORTANT INFORMATION**

This Offer Booklet is to give Shareholders all information known to the Company that is material to their decision on whether to accept the Company's offer (**Buy-Back Offer**) to purchase some or all of their Shares (subject to any Scale-Back) under the Company's equal access share buy-back (**Buy-Back**).

This Offer Booklet is dated 7 December 2017.

## **ENQUIRIES**

If you have any questions regarding this Offer Booklet, please contact the Company or your professional advisers.

# SHARE BUY-BACK OFFER BOOKLET

## Contents

Section	Page
Buy-Back Timetable	1
How to Accept	2
1 – Buy-Back Overview	3
2 – Detailed Buy-Back Information	4
3 – Glossary	26
Schedule – Terms of Partly Paid Shares	28
Independent Expert's Report	
<i>Also Enclosed with Your Offer Booklet:</i>	
Personalised Acceptance Form	
Personalised Amendment/Withdrawal Form	

## Buy-Back Timetable

Event	Date <sup>A</sup>
Shares quoted on an ex-entitlement basis <sup>B</sup>	Wednesday, 6 December 2017
Record Date for determining entitlements to participate <sup>C</sup>	Thursday, 7 December 2017
Despatch of Offer Booklet	Monday, 11 December 2017
Offer Period opens	Wednesday, 13 December 2017
Offer Period closes	5:00 pm (Perth time) Friday, 5 January 2018
Acceptances processed and any Scale-Back given	Tuesday, 9 January 2018
Buy-Back result announced on ASX	Wednesday, 10 January 2018
Bought-back Shares cancelled	Wednesday, 10 January 2018
Proceeds sent to participating Shareholders	Monday, 15 January 2018

### Notes:

- (A) Certain dates in this timetable are indicative only and may be subject to change. The Company will inform Shareholders of any changes to the above timetable by an ASX announcement.
- (B) Shares acquired on or after this date will not be registered in the new Shareholder's name in time for the Buy-Back Record Date, so will not confer an entitlement to participate in the Buy-Back.
- (C) At this time the Company takes a "snapshot" of its Share register to determine which Shareholders, and for what number of Shares, are entitled to participate in the Buy-Back.
- (D) 7:00pm Sydney Time. The Company reserves the right to extend the Offer Period.

The information in this Offer Booklet is provided to the Shareholders of Queste Communications Ltd (**Queste** or the **Company** or **QUE**) to assist them to decide whether to accept, in whole or in part, the Company's offer to buy all of their Queste Shares (**Buy-Back Offer**) under the Buy-Back approved by Shareholders at the Company's [Annual General Meeting](#) held on [30 November 2017](#) (**Buy-Back**).

This Offer Booklet is prepared pursuant to and in satisfaction of the *Corporations Act 2001 (Cth)* (**Corporations Act**) and the Listing Rules of the Australian Securities Exchange (**ASX**). Shareholders should read this Offer Booklet in full to make an informed decision regarding whether to accept, in whole or in part, the Buy-Back Offer.

# HOW TO ACCEPT

## ACCEPTING THE BUY-BACK OFFER - CHESS-SPONSORED HOLDERS

Your Acceptance Form will specify whether you are a CHESS-Sponsored Holder.

**If you want to accept the Buy-Back Offer for ALL of your Shares:**

- Cross the box in Section B on the Acceptance Form accompanying this Offer Booklet and sign and **return** the completed form **to your Sponsoring Broker** (normally the stockbroker who arranged your purchase of the Shares) whose name is stated on that form, if required by that Broker.

**If you want to accept the Buy-Back Offer for SOME only of your Shares:**

- Fill in the number of Shares for which you wish to accept in Section C on the Acceptance Form accompanying this Offer Booklet and sign and **return** the completed form **to your Sponsoring Broker** (normally the stockbroker who arranged your purchase of the Shares) whose name is stated on that form, if required by that Broker.

*To be valid, a properly completed and signed Acceptance Form must be received by your Sponsoring Broker, or you must inform your Sponsoring Broker of your acceptance by another method acceptable to it, in time for the Sponsoring Broker to process it by 5:00pm (Perth Time) on Friday, 5 January 2018.*

NOTE: Your Sponsoring Broker may not require a completed, signed Acceptance Form. You may be able to instruct your Sponsoring Broker to accept the Buy-Back Offer in the normal way that you instruct it to sell Shares, or by some other means. Contact your Sponsoring Broker for more information.

## ACCEPTING THE BUY-BACK OFFER - ISSUER-SPONSORED HOLDERS

Your Acceptance Form will specify whether you are an Issuer-Sponsored Holder.

**If you want to accept the Buy-Back Offer for ALL of your Shares:**

- Cross the box in Section B on the Acceptance Form accompanying this Offer Booklet and sign and **return** the completed form **to Queste's Share Registry** as instructed on that form.

**If you want to accept the Buy-Back Offer for SOME only of your Shares:**

- Fill in the number of Shares for which you wish to accept in Section C on the Acceptance Form accompanying this Offer Booklet and sign and **return** the completed form **to Queste's Share Registry** as instructed on that form.

*To be valid, a properly completed and signed Acceptance Form must be received by Queste's Share Registry by 5:00pm (Perth Time) on Friday, 5 January 2018.*

## IF YOU HAVE SOME ISSUER-SPONSORED AND SOME CHESS-SPONSORED SHARES.

If you have both an Issuer-Sponsored holding and a CHESS-Sponsored holding of Shares, you will have received two Acceptance Forms: (a) one for your CHESS-Sponsored holding; and (b) one for your Issuer-Sponsored holding. You will need to complete and **return** each form (**to the separate destinations shown on each form**) if you wish to sell some or all of the Shares in each of your separate holdings.

## THE BUY-BACK IS VOLUNTARY

Shareholders are not required to accept the Buy-Back Offer for all or any of their Shares. If you **do not wish to accept** the Buy-Back Offer for any of your Shares simply **do nothing**; you will retain your existing Queste Shares.

Further details of the Buy-Back Offer are contained in this Offer Booklet. You should read this Offer Booklet in full before you make any decision whether to accept or reject the Buy-Back Offer.

## 1. BUY-BACK OVERVIEW

On [30 November 2017](#), Shareholders approved an equal access scheme share buy-back of up to 100% of each Shareholder's Shares in the Company (**Buy-Back**), subject to a maximum cost to the Company of \$300,000 (**Buy-Back Cap**).<sup>1</sup>

This Offer Booklet sets out the terms of the Buy-Back and how to accept it.

The Company is making the same offer to each Shareholder of the Company who held Shares as at 4:00pm (Perth Time) on 7 December 2017 (the **Record Date**).

### 1.1. What are Your Options in Relation to the Buy-Back?

You can accept the Buy-Back offer for some or all of your Shares or you may decline to sell any Shares. It is entirely your choice.

### 1.2. Buy-Back Price

The price that the Company will pay for the Shares for which you accept the Buy-Back Offer is:

- 5 cents per Fully Paid Share (**FPS Price**); and
- 0.25 cent per Partly Paid Share (**PPS Price**),

subject to any Scale-Back. Any Scale-Back will not affect the price you receive for each of your Shares. A Scale-Back will only affect the number of Shares which you are able to sell.

### 1.3. Tax Considerations

The taxation consequences of the Buy-Back will vary according to your individual circumstances. To help you calculate the amount of any income tax payable and the amount of any capital gains tax or offset, please see the "tax considerations" set out in Section 0 of this Offer Booklet. However, it is strongly recommended that you seek independent professional advice in relation to your own particular circumstances.

### 1.4. How do You Accept?

If you wish to Accept you may:

- accept the Buy-Back Offer for all of your Shares; or
- accept the Buy-Back Offer for some only of your Shares.

**Your personalised Acceptance Form which accompanies this Offer Booklet specifies whether you are an Issuer-Sponsored Holder or a CHESS-Sponsored Holder. Instructions on how each type of holder may accept the Buy-Back Offer are set out in summary on page 2, above, and in detail on the reverse of the Acceptance Form.**

### 1.5. Withdrawing or Varying a Buy-Back Acceptance

Your Buy-Back acceptance may be withdrawn or amended, provided that you complete and sign an Amendment/Withdrawal Form and return it:

- If you are a CHESS-Sponsored Holder - to your Sponsoring Broker so that it is received in time for your Sponsoring Broker to process it; or
- If you are an Issuer-Sponsored Holder - to the Company's Share Registry at the address shown on the Amendment/Withdrawal Form,

so that it arrives before **4:00pm (Perth Time) on 5 January 2018**.

Your personalised Amendment/Withdrawal Form also accompanies this Offer Booklet. Instructions on completing and returning this form are set out on the reverse of the Amendment/Withdrawal Form.

### 1.6. Obtaining Replacement/Further Forms

If you require replacement/further Buy-Back Offer Acceptance Forms or Amendment/Withdrawal Forms you should:

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<sup>1</sup> Refer Queste ASX releases dated [30 October 2017: Information Memorandum for Annual General Meeting](#) and [30 November 2017: Results of 2017 Annual General Meeting](#)

- telephone Queste's Share Registry: [Advanced Share Registry Services](#) on (08) 9389 8033 (Perth, Main Office) or (02) 8096 3502 (Sydney Branch Office), or
- write to:  
Advanced Share Registry Services  
PO Box 1156  
Nedlands Western Australia 6909, or
- send an email to [admin@advancedshare.com.au](mailto:admin@advancedshare.com.au).

### 1.7. What if You do not Want to Sell Your Shares to the Company?

If you do not wish to accept the Buy-Back Offer, simply do nothing.

If you do not sell your Shares, the number of Shares you hold will not change, but the proportion of the Company that you own will increase, depending on the level of acceptances by other Shareholders and the subsequent cancellation of their Shares that are bought back.

### 1.8. Key Dates

Shareholders who held Shares on the Record Date are entitled to participate in the Buy-Back. The right to participate in the Buy-Back Offer is not transferable – if you sell your Shares during the Buy-Back Offer Period the purchaser of your Shares cannot participate in the Buy-Back in relation to those Shares.

The Buy-Back will be open from 13 December 2017 to 5:00pm (Perth Time) on 5 January 2018, unless extended. Any acceptance received before 13 December 2017 will still be treated as valid. Any acceptance received after 5:00pm (Perth Time) on 5 January 2018, however, **will be invalid**, unless the Company extends the Offer Period. The Company reserves the right to extend the Offer Period. If it does, it will notify Shareholders by ASX announcement.

### 1.9. How does the Buy-Back Differ to Selling Shares on ASX?

You will not have to pay brokerage if you sell your Shares under the Buy-Back (subject to any arrangements you may have with your Sponsoring Broker). Brokerage will be payable if you sell your Shares on-market.

## 2. DETAILED BUY-BACK INFORMATION

As a consequence of the low liquidity in trading in Queste shares on the ASX, the Board has considered and implemented a number of capital management programmes for the benefit of shareholders.

Queste initiated an on-market share buy-back in 2012/2013<sup>2</sup>. This initiative met with little success and no shares were bought-back, primarily due to the lack of liquidity in trading of Queste shares, based upon the application of ASX [Listing Rule 7.29](#) - this rule prescribes that an on-market buy-back may occur only if transactions in a company's shares were recorded on ASX on at least 5 days in the previous 3 months.

Queste reviewed the on-market share buy-back initiative and the liquidity issue and identified an equal access buy-back scheme as an alternative capital management initiative to allow shareholders an opportunity to realise their investment in the Company in an otherwise relatively illiquid market for Queste shares.

At the Company's 2013 annual general meeting held on 28 November 2013, shareholders approved an equal access scheme share buy-back of up to 100% of each shareholder's shares in the Company, subject to a maximum cost to the Company of \$330,000.<sup>3</sup> On 17 December 2013, a [Share Buy-Back Offer Booklet](#)<sup>4</sup> was despatched to eligible shareholders. Under this buy-back (which closed on 21 January 2014<sup>5</sup>):

- 587,563 fully paid shares were bought back at a cost of \$58,757; and
- 10,000,000 partly paid shares were bought back at a cost of \$50,000.

2 Refer Queste's ASX announcements dated 17 April 2012: [Appendix 3C - Announcement of Buy-Back Notice](#) and dated 1 May 2013: [Appendix 3F Final Share Buy-Back Notice](#).

3 Refer Queste's [Information Memorandum](#) (including the Notice of Annual General Meeting, Explanatory Statement and Independent Expert's Report) dated 23 October 2013 and released on ASX on 30 October 2013 and Queste's ASX announcement dated 28 November 2013: [Results of 2013 Annual General Meeting](#).

4 Refer Queste's [Share Buy-Back Offer Booklet dated 11 December 2013](#) and released on ASX on 17 December 2013.

5 Refer Queste's ASX announcement dated [22 January 2014: Results of Equal Access Buy-Back and Appendix 3F – Final Share Buy-Back Notice](#)

There continued to be a lack of liquidity in trading of Queste shares and after a review of the Company's financial position, Queste determined to seek shareholder approval to conduct another equal access scheme off-market share buy-back.

At the Company's general meeting held on 17 March 2016, shareholders approved an equal access scheme share buy-back of up to 100% of each shareholder's shares in the Company, subject to a maximum cost to the Company of \$330,000.<sup>6</sup> On 31 March 2016, a [Share Buy-Back Offer Booklet](#)<sup>7</sup> was despatched to eligible shareholders.

Under this buy-back (which closed on 26 May 2016):

- (a) the Company received acceptances totalling in excess of the buy-back cap of \$300,000 and a proportionate scale-back had to be applied by reference to the value of the buy-back consideration in respect of acceptances received<sup>8</sup>.
- (b) After the scale-back:
  - 3,220,914 fully paid ordinary shares were bought back at a cost of ~\$289,882; and
  - 2,248,044 partly-paid ordinary shares were bought back at a cost of ~\$10,116<sup>9</sup>.

It was noted at the time of both the abovementioned buy-backs that Queste may consider undertaking further/annual equal access scheme share buy-backs depending on the Company's financial position and the liquidity of trading in Queste shares on ASX shares at the relevant time.

There continues to be a significant lack of liquidity in trading of Queste shares, illustrated in the following summary table of rolling data on volumes and values on ASX (as at 6 December 2017):

	High	Low	Volume	Value (\$)	Date High	Date Low
<b>Week Rolling</b>	4.8	4.8	474	7.056	04-Dec-2017	04-Dec-2017
<b>Month Rolling</b>	4.8	4.8	474	7.056	04-Dec-2017	04-Dec-2017
<b>6 Month Rolling</b>	6.9	4.8	26,906	1,674.361	06-Jul-2017	04-Dec-2017
<b>Year Rolling</b>	7.5	4.8	837,931	56,496.336	13-Jan-2017	04-Dec-2017

Source: IRESS Market Technology

The Buy-Back is open to all Shareholders on an equal basis and participation by Shareholders is entirely voluntary. It is also a cost-effective way for Shareholders to dispose of their interests as there are no brokerage costs associated with the Buy-Back.

As the Buy-Back price is set below the net tangible asset (**NTA**) backing of Queste, the NTA backing will increase post Buy-Back, which will benefit remaining Shareholders or those Shareholders that only determine to tender into the Buy-Back for a portion of their Queste Shares.

Queste may also consider further undertaking regular/annual Equal Access Buy-Back Schemes depending on the evaluation of the success of this proposed Buy-Back, Queste's financial position and the liquidity of trading in Queste Shares on ASX at the relevant time.

This Offer Booklet is intended to give Shareholders all information they would reasonably require to enable them to make a fully informed decision about whether to accept the Buy-Back Offer, in whole or in part.

## 2.1. What is an Equal-Access Scheme Share Buy-Back?

The Buy-Back is an "Equal Access Scheme" as defined in [Section 257B\(2\)](#) of the Corporations Act. An Equal Access Scheme is a scheme under which a company seeks to buy back shares, with shareholders having an equal opportunity to participate in proportion to their holdings.

Under a buy-back a company buys back its own shares from its shareholders. Any shares bought-back are then cancelled, with the result that the total number of the company's shares on issue is reduced by the number of shares bought back.

<sup>6</sup> Refer Queste's [Information Memorandum](#) (including the Notice of General Meeting, Explanatory Statement and Independent Expert's Report) dated 27 January 2016 and released on ASX on 12 February 2016 and Queste's ASX announcement dated 17 March 2016: [Results of 2016 General Meeting](#)

<sup>7</sup> Refer Queste's [Share Buy-Back Offer Booklet dated 24 March 2016](#) and released on ASX on 31 March 2016

<sup>8</sup> Refer Queste's ASX announcement dated [26 May 2016: Close of Equal Access Scheme Share Buy-Back Offer](#) and also refer Section 2.3.3 (on page 7) of the 24 March 2016 [Share Buy-Back Offer Booklet](#)

<sup>9</sup> Refer Queste's ASX announcements dated [30 May 2016: Results of Completion of Equal Access Share Buy-Back](#) and dated [30 May 2016: ASX Appendix 3F – Final Share Buy-Back Notice](#)

The Corporations Act allows a company to conduct an Equal-Access Scheme under the conditions set out below. The basis on which the Company has complied with each condition is also specified, as described in more detail in other Sections of this Offer Booklet:

- (a) the offers must be made to ordinary shareholders to buy back the same percentage of their ordinary shares. This Buy-Back Offer is an offer to each Shareholder to Buy-Back 100% of their Shares. (Note, however, that if sufficient Shareholders accept such that the total cost of the Buy-Back would exceed \$300,000 (**Buy-Back Cap**), each Shareholder's acceptance will be scaled back proportionately so that the Buy-Back Cap is not exceeded - refer Section 2.3.4);
- (a) the Buy-Back must not materially prejudice the Company's ability to pay its creditors. The Board is of the view that the Buy-Back will not have this effect (refer Section 2.9);
- (b) the Company must include in its buy-back offer document a statement setting out all information known to the Company that is material to the decision whether to accept the offer (there is no express dispensation for information previously provided). This Offer Booklet contains all required information in this regard;
- (c) the Buy-Back Offer and all accompanying documents must be lodged with ASIC. The Company will lodge this Offer Booklet with ASIC by on or about 11 December 2017;
- (d) Shareholders must have a reasonable opportunity to accept the buy-back offers made to them. The Buy-Back Offer is open for acceptance from 13 December 2017 until 5:00pm (Perth Time) on 5 January 2018 - a period of ~24 days (and being ~26 days after the date of despatch of the Offer Booklet) (**Offer Period**), unless extended by the Company. This is considered a reasonable period of time for Shareholders to consider a buy-back offer;
- (e) a buy-back agreement must not be entered into until a specified time for acceptance of offers has closed. The Company will only process acceptances (including the application of the Scale-Back) and enter Buy-Back Agreements at the end of the Offer Period;
- (f) once the Company has entered into an agreement to buy back shares, all rights attaching to the shares are suspended, but the suspension is lifted if the agreement is terminated. See paragraph (g), below; and
- (g) the Company must not deal in shares it has bought back. Immediately after registration of the transfer of the Shares to the Company, the Shares will be cancelled.

The proposed Buy-Back complies with these conditions.

The Company has made this offer to Shareholders through the mail and not through ASX. The Buy-Back is thus an "off-market" buy-back.

The Australian Securities and Investments Commission's (**ASIC**) Regulatory Guide on Share Buy-Backs<sup>10</sup> states that a company may impose a cap on the amount that it is prepared to spend buying back shares and scale back shareholders' acceptances if the amount spent would otherwise exceed that cap. The Scale-Back condition complies with ASIC's interpretation of the Corporations Act.

## 2.2. Shareholders' Approval

Under the Corporations Act, the Buy-Back required Shareholders' approval by way of an ordinary resolution at a General Meeting. Shareholders passed the following resolution at the Company's [Annual General Meeting](#) held on [30 November 2017](#) (**Shareholder Approval**):

*"That, for the purposes of section 257C of the Corporations Act 2001 (Cth), shareholders authorise and approve the Company undertaking an equal-access scheme off-market buy-back of up to 100% of fully paid and partly paid ordinary shares in the Company held by each shareholder subject to the maximum cost of the buy-back being \$300,000 (paid as to one-third in value in cash and as to two-thirds in value via a distribution of fully paid ordinary shares in Bentley Capital Limited ABN 87 008 108 218 (ASX:BEL) held by the Company) with a pro-rata scale-back if acceptances were to exceed that amount at a buy-back price of:*

- (a) 5 cents in respect of each fully paid ordinary share on issue; and
- (b) 0.25 cent in respect of each partly paid ordinary share on issue,

*and otherwise on the terms and conditions set out in the Explanatory Statement accompanying this Notice."*

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10 [ASIC Regulatory Guide 110](#)

A copy of the [Information Memorandum](#) containing the Notice of Annual General Meeting, Explanatory Statement and Independent Expert's Report dated 26 October 2017 may be viewed and downloaded from the Company's website: [www.queste.com.au](http://www.queste.com.au) or the ASX website ([www.asx.com.au](http://www.asx.com.au)) under ASX Code: QUE or emailed to Shareholders upon request to [info@queste.com.au](mailto:info@queste.com.au).

The Company's ability to enter into any agreement to buy back its own shares and the timetable for such a buy-back is governed by the Corporations Act and the ASX Listing Rules.

## 2.3. Overview of the Buy-Back

### 2.3.1. Buy-Back Summary

The Buy-Back operates in the following way:

- (a) Subject to a maximum Buy-Back consideration of \$300,000 (**Buy-Back Cap**):
  - (i) Queste will offer to buy back the fully paid ordinary shares in the Company of each shareholder at a price of 5 cents per share (**FPS Price**); and
  - (ii) Queste will offer to buy back the partly paid ordinary shares in the Company from the holder thereof at a price of 0.25 cent per share (**PPS Price**);
- (b) The Buy-Back consideration of up to \$300,000 will be satisfied by payment of cash and the undertaking of an in-specie distribution of ASX-listed shares in another company held by Queste, as follows :
  - (i) **Cash Component**: As to one-third (by value) – payment of up to \$100,000 cash; and
  - (ii) **Scrip Component**: As to two-thirds (by value) – distribution of fully paid ordinary shares in Bentley Capital Limited ABN 87 008 108 218 (ASX:BEL) (**Bentley** or **BEL**) held by Queste up to the value of \$200,000; and
- (c) If the value of Buy-Back acceptances exceeds the Buy-Back Cap (\$300,000) Queste will scale back the number of shares to be bought back on a pro-rata basis (including as between the cash and scrip consideration components) determined by reference to the value of the Buy-Back consideration in respect of acceptances received for fully paid and partly paid ordinary shares (the **Scale-Back**).

### 2.3.2. Buy-Back Process

The terms of the Buy-Back are stated in this Offer Booklet. Shareholders have the following options in relation to the Buy-Back:

- (a) sell all or some of their Shares, by completing the Acceptance Form which has been sent to them with this Offer Booklet. The maximum number of Shares that you can sell in the Buy-Back is indicated in your personalised Acceptance Form. You may choose to sell less than the maximum number; or
- (b) do nothing. Participation in the Buy-Back is entirely voluntary. If you do not participate in the Buy-Back, the number of Shares held by you will not change. If there are acceptances by other Shareholders into the Buy-Back Offer, your proportional interest in Queste will increase.

Shareholders have ~24 days to respond to the Buy-Back Offer, commencing on 13 December 2017 and ending at 5:00pm (Perth Time) on 5 January 2018 (**Offer Period**), unless extended by the Company by an ASX announcement. Shareholders may amend or withdraw their acceptances within the Offer Period using the Amendment/Withdrawal Form, following the instructions on that Form. Acceptances, amendments and withdrawals received after the Offer Period, or which are not completed or received in accordance with the instructions on the relevant Form, **will be invalid**.

Shareholders should not attempt to sell any Shares for which they have accepted the Buy-Back Offer, unless they first amend or withdraw their acceptance using the Amendment/Withdrawal Form and ensure that it is received:

- If they are a CHES- Sponsored Holder – by their Sponsoring Broker in sufficient time for it to process the Form before the end of the Offer Period, or
- If they are an Issuer-Sponsored Holder – by the Company's Share Registry before the end of the Offer Period.

Once an Acceptance Form has been processed, Shares to which the Acceptance Form relates will be placed in a "buy-back accepted sub-position" in the Company's Share register and it will not be possible for them to be sold.

### 2.3.3. Buy-Back Consideration to be Paid in Cash and Scrip

The maximum total Buy-Back consideration has been set at \$300,000 (the Buy-Back Cap), comprising:

- (a) **Cash Component:** up to \$100,000 cash; and
- (b) **Scrip Component:** up to \$200,000 attributable to the value of 1,300,000 shares in Bentley Capital Limited (ASX:BEL), being equivalent to a value of 15.3846 cents per BEL.

Queste notes that Bentley's (pre and post-tax) NTA backing per share was:

- 15.43 cents (audited) as at 30 June 2017<sup>11</sup>; and
- 14.62 cents (unaudited) as at 31 October 2017<sup>12</sup>.

The Buy-Back consideration will be satisfied as follows:

- (a) **Cash Component:** One-third (by value) of an accepting shareholder's Buy-Back consideration will be satisfied by Queste paying cash; and
- (b) **Scrip Component:** Two-thirds (by value) of an accepting shareholder's Buy-Back consideration will be satisfied by Queste distributing shares in Bentley based on a deemed value of 15.3846 cents per BEL share (rounded to the nearest whole share in BEL).

The following tables illustrate the mix of Cash and Shares Components that may be received by accepting fully paid and partly paid shareholders based on different Buy-Back consideration scenarios:

No. Fully Paid Shares Bought-Back	Total Buy-Back Consideration (\$)	Cash Component (\$)	Scrip Component	
			By Value (\$)	No. of BEL Shares Transferred
1,000	50.00	16.67	33.33	216
5,000	250.00	83.33	166.67	1,083
10,000	500.00	166.67	333.33	2,166
25,000	1,250.00	416.67	833.33	5,416
50,000	2,500.00	833.33	1,666.67	10,833
100,000	5,000.00	1,666.67	3,333.33	21,666
250,000	12,500.00	4,166.67	8,333.33	54,166
1,000,000	50,000.00	16,666.67	33,333.33	216,666

No. Partly Paid Shares Bought-Back	Total Buy-Back Consideration (\$)	Cash Component (\$)	Scrip Component	
			By Value (\$)	No. of BEL Shares Transferred
500,000	1,250.00	416.67	833.33	5,416
1,000,000	2,500.00	833.33	1,666.67	10,833
2,000,000	5,000.00	1,666.67	3,333.33	21,666
5,000,000	12,500.00	4,166.67	8,333.33	54,166

Refer Section 2.3.6 for further details about Bentley.

### 2.3.4. Pro-Rata Scale-Back if Buy-Back Cap is Exceeded

If the total Buy-Back Consideration payable by the Company in respect of acceptances received is within the Buy-Back Cap (\$300,000) then the acceptances will be final at the end of the Offer Period. The Company will determine the amount of Buy-Back Consideration due to each Accepting Shareholder and:

- (a) In relation to the Cash Component of the Buy-Back Consideration - send out payments by cheque or direct credit (if this facility is available) at the Accepting Shareholder's election; and
- (b) In relation to the Scrip Component of the Buy-Back Consideration – send out a Share Registry Issuer Sponsored Holding Statement evidencing the transfer of BEL shares to the Accepting Shareholder.

If the total Buy-Back Consideration that the Company would be required to pay in respect of all acceptances received exceeds the Buy-Back Cap, the Company will reduce the number of Fully Paid Shares and Partly Paid Shares that will be bought back from each Accepting Shareholder by a proportion determined by reference to the value of the Buy-Back Consideration in respect of acceptances received, to reduce the total Buy-Back Consideration to the Buy-Back Cap (**Scale-Back**). If a Scale-Back is required, the Company will announce it

<sup>11</sup> Refer Bentley's [2017 Annual Report](#) released on ASX on 31 October 2017

<sup>12</sup> Refer Bentley's ASX announcement dated [13 November 2017: NTA Backing as at 31 October 2017](#)

on ASX and notify each Accepting Shareholder of the actual number of Shares that will be bought back from them.

For example, assume that the Company receives acceptances from all Shareholders for all of their Shares. This would result in the total Buy-Back Consideration (the money payable by the Company to buy back all the Shares) being \$1,370,750, comprised as follows:

- (a) 27,155,358 Fully Paid Shares at \$0.05 each, for a sub total of \$1,357,768; and
- (b) 5,193,000 Partly Paid Shares at \$0.0025 each, for a sub total of \$12,983.

The Buy-Back Cap of \$300,000 is 21.89% of \$1,370,750. Therefore the total acceptances of:

- (a) each Fully Paid Shareholder would be reduced to 21.89% of the number of Shares for which they had sought to accept, so that only 5,943,180 Fully Paid Shares (in aggregate) would be bought back from them, at a cost of \$297,159; and
- (b) the Partly Paid Shareholder would be reduced to 21.89% of the number of Shares for which it had sought to accept, so that only 1,136,400 Partly Paid Shares would be bought back from it, at a cost of \$2,841,

and for a total cost equal to the Buy-Back Cap of \$300,000.

### 2.3.5. Which Shareholders are Eligible?

All holders of Fully Paid Shares and the holder of the Partly Paid Shares are eligible to participate, including Shareholders who are not Australian residents.

There is no requirement under Australian law to exclude Shareholders who are not Australian residents from participating in the Buy-Back. Non-resident Shareholders' participation may be affected by the laws in their own countries – see Section 2.22 below.

### 2.3.6. About [Bentley Capital Limited \(ASX: BEL\)](#)

As at 30 June 2017 and currently, Queste holds 1,300,000 Bentley shares (being 1.72% of Bentley's issued ordinary share capital) and Orion holds 20,513,783 Bentley shares (26.95%).

Queste Executive Chairman and Managing Director, Farooq Khan, is also the Chairman of Bentley. Queste Executive Director and Company Secretary, Victor Ho, is also the Company Secretary of Bentley.

Bentley paid two 0.50 cent fully franked dividends that were distributed on September 2016 and March 2017 (2016 distributions: two 0.50 cent fully franked dividends). Orion received \$205,138 distributions from Bentley during the 2016/17 financial year (2015/16: \$205,138). Queste received \$13,000 distributions from Bentley during the 2016/17 financial year (2015/16: \$17,406).

Subsequent to 30 June 2017, Bentley paid a fully-franked dividend of 0.50 cent per share on 31 August 2017. Orion and Queste received a distribution of \$102,569 and \$6,500 respectively.

The following information is based on information extracted from Bentley's [2017 Full Year Report](#) released on ASX on 1 September 2017 and Bentley's [2017 Annual Report](#) released on ASX on 31 October 2017:

Bentley Capital Limited has been listed on the ASX since October 1986 as an investment company (ASX Code: [BEL](#)). Bentley's investment objectives are to:

- Achieve a high real rate of return over the medium term, ideally comprising both revenue and capital growth, whilst operating within acceptable risk parameters set by the Board; and
- Deliver a regular distribution stream to shareholders.

Bentley's Investment Mandate is outlined on page 60 of its [2017 Annual Report](#).

Bentley's Board of Directors comprise Farooq Khan (Chairman), William Johnson (Executive Director) and Simon Cato (Non-Executive Director). Bentley also has an Investment Committee, which comprises Farooq Khan, William Johnson and Victor Ho (Company Secretary).

## Net Asset Weightings

Net Assets	30 June 2017		30 June 2016	
	\$'m	%	\$'m	%
Australian equities <sup>1</sup>	11.17	93.5	14.50	95.2
Intangible assets <sup>2</sup>	0.21	1.7	0.60	3.9
Provision for income tax	-	-	-	-
Net cash on deposit/other assets/provisions	0.57	4.8	1.19	0.9
<b>Total Net Assets</b>	<b>11.95</b>	<b>100</b>	<b>16.29</b>	<b>100</b>
NTA Backing per share	\$0.1543		\$0.2080	
Adjusted NTA Backing per share (with dividends paid during the 2016/2017 year added back)	\$0.1642		N/A	

1. Includes an investment in the CBG Australian Equities Fund (Wholesale) (CBG Fund).
2. Capitalised software, Internet and applications development costs.

## Summary of Major Holdings

Security	ASX Code	Industry Sector	30 June 2017		30 June 2016	
			\$'m	%	\$'m	%
CBG Australian Equities Fund	-	Diversified	3.95	33.1	4.82	29.6
<a href="#">Keybridge Capital Limited</a>	<a href="#">KBC</a>	Diversified	3.83 <sup>3</sup>	32.0	4.31	26.5
<a href="#">Strike Resources Limited</a>	<a href="#">SRK</a>	Metals & Mining	2.21 <sup>4</sup>	18.5	2.79 <sup>3</sup>	17.1
Other listed securities	Various	Various	1.19	9.9	2.58	15.8

3. Investment in Associate entity carried at fair value based on equity accounting
4. Non-Current Asset Held for Sale carried at fair value (ASX market price) less selling costs

## Recent Distribution History<sup>5</sup>

Rate per share	Nature	Record Date	Payment Date	Franking
0.50 cent	Dividend	17 August 2017	31 August 2017	100%
0.50 cent	Dividend	24 March 2017	31 March 2017	100%
0.50 cent	Dividend	22 September 2016	29 September 2016	100%
0.50 cent	Dividend	11 March 2016	18 March 2016	100%
0.50 cent	Dividend	11 September 2015	25 September 2015	100%
0.55 cent	Dividend	13 March 2015	20 March 2015	100%
0.95 cent	Dividend	12 September 2014	26 September 2014	100%
One cent	Dividend	14 March 2014	21 March 2014	100%
One cent	Return of capital	6 December 2013	12 December 2013	N/A
One cent	Return of capital	15 April 2013	18 April 2013	N/A
One cent	Return of capital	26 November 2012	30 November 2012	N/A
One cent	Return of capital	16 April 2012	19 April 2012	N/A
5 cents	Return of capital	12 October 2011	14 October 2011	N/A
2.4 cents	Dividend (Special)	5 September 2011	26 September 2011	100%
One cent	Dividend	5 September 2011	26 September 2011	100%

5. Bentley has paid a distribution to shareholders every year (save on 4 occasions in its 31 year history) since its admission to ASX in 1986. Refer to Bentley's website for full [distribution history](#)

As at 30 June 2017, Bentley has a:

- Profits Reserve account balance of \$2.791 million, which is available to fund future dividend payments; and
- Franking Credit balance of \$1.50 million, which is sufficient to support the payment of up to \$3.95 million in fully franked dividends.

## Dividend Policy

Bentley intends to make annual distributions to shareholders of at least one cent per share, to the extent permitted by law and subject to prudent business practice. Bentley envisages that shareholder distributions will be made twice per year (after the announcement of Bentley's December half year end and June year end NTA backing results in January and July). Bentley expects that dividends will be franked to the extent that available franking credits permit. Capital returns will be subject to prior shareholder approval.

## Major Shareholders

Rank	Shareholder	Total Shares Held	% Issued Capital
1	Orion Equities Limited	20,513,783	26.95%
2	Mr Farooq Khan	11,717,586	15.39%
3	Charles W Rockefeller Pty Ltd	4,042,232	5.310%
4	Mr Colin John Vaughan & Mrs Robin Vaughan	2,037,478	2.676%
5	Mr John Robert Dillon	1,489,019	1.956%
6	Queste Communications Limited	1,300,000	1.71%
7	Tadmaro Pty Limited	1,273,453	1.67%
8	Mr Paul John Tys & Mrs Loris Elizabeth Tys	966,435	1.27%
9	Avanteos Investments Limited	672,999	0.88%
10	Mr Gabriel Berger	606,759	0.80%

as at 30 June 2017

Shareholders are advised to refer to Bentley's [2017 Annual Report](#), [2017 Full Year Report](#) and Bentley's [monthly NTA disclosures](#) on ASX for further information about the status and affairs of the company.

Information concerning Bentley may be viewed from its website: [www.bel.com.au](http://www.bel.com.au). Bentley's market announcements may also be viewed from the ASX website ([www.asx.com.au](http://www.asx.com.au)) under ASX code "BEL".

The last sale price of Bentley shares on the ASX prior to the date of this document was 11 cents on 5 December 2017.

A summary table of rolling data on Bentley's volumes and values on ASX (as at 6 December 2017) is set out below:

### Summary of Rolling Share Price and Trading Volumes

As at 6 December 2017	High (cents)	Low (Cents)	Volume	Value (\$)	Date High	Date Low
<b>Week Rolling</b>	12	11	55,239	6,226.29	30-Nov-2017	01-Dec-2017
<b>Month Rolling</b>	12	11	1,088,806	124,694.20	30-Nov-2017	06-Nov-2017
<b>6 Month Rolling</b>	14	10	9,192,789	1,048,625.745	20-Jun-2017	29-Jun-2017
<b>Year Rolling</b>	14.5	10	15,026,596	1,860,760.315	10-Jan-2017	29-Jun-2017

Source: IRESS Market Technology

A summary of the Bentley share price and volume monthly trading history on ASX between 1 August 2016 and 6 December 2017) are set out below:

### Summary of Monthly Share Price and Trading Volumes

Month Ending	Open (\$)	High (\$)	Low (\$)	Close (\$)	Volume (shares)	Value (\$)	VWAP (\$)	No. Transactions
31-Aug-16	0.14	0.145	0.135	0.135	723,132	99,624	0.1378	26
30-Sep-16	0.14	0.145	0.13	0.13	1,310,802	178,896	0.1365	36
31-Oct-16	0.13	0.135	0.13	0.13	1,484,268	195,988	0.1320	39
30-Nov-16	0.13	0.135	0.13	0.135	566,313	73,804	0.1303	22
31-Dec-16	0.13	0.14	0.13	0.14	1,563,056	214,256	0.1371	39
31-Jan-17	0.14	0.145	0.135	0.14	689,115	96,688	0.1403	24
28-Feb-17	0.14	0.145	0.135	0.14	792,101	110,734	0.1398	30
31-Mar-17	0.145	0.145	0.135	0.135	2,214,877	309,565	0.1398	47
30-Apr-17	0.14	0.14	0.135	0.135	514,271	71,318	0.1387	20
31-May-17	0.14	0.14	0.13	0.13	504,326	69,434	0.1377	23
30-Jun-17	0.13	0.14	0.10	0.10	4,225,353	488,351	0.1156	72
31-Jul-17	0.11	0.115	0.10	0.115	1,269,997	135,405	0.1066	33
31-Aug-16	0.11	0.125	0.11	0.11	1,275,233	151,377	0.1187	46
30-Sep-17	0.11	0.115	0.11	0.11	678,309	75,061	0.1107	20
31-Oct-17	0.11	0.115	0.11	0.11	620,885	69,815	0.1124	26
30-Nov-17	0.115	0.12	0.11	0.12	1,083,567	124,293	0.1147	32
6-Dec-17	0.11	0.11	0.11	0.11	40,239	4,426	0.11	4

Source: IRESS Market Technology

## 2.4. Historical Prices and Trading Volumes of Queste Shares on ASX

The last sale price of Queste shares on the ASX prior to the date of this Notice was 4.8 cents on 4 December 2017.

A summary of the Queste share price and volume monthly trading history on ASX between 1 August 2016 and 6 December 2017) are set out below:

Month Ending	Open (cents)	High (cents)	Low (cents)	Close (cents)	Volume (shares)	Value (\$)	VWAP (cents)	No. Transactions
31-Aug-16	5.2	5.2	5.2	5.2	17,500	910	5.20	1
30-Sep-16	-	-	-	5.2	-	-	-	-
31-Oct-16	-	-	-	5.2	-	-	-	-
30-Nov-16	-	-	-	5.2	-	-	-	-
31-Dec-16	-	-	-	5.2	-	-	-	-
31-Jan-17	6.1	7.5	6.1	7.5	811,025	54,822	6.76	4
28-Feb-17	-	-	-	7.5	-	-	-	-
31-Mar-17	-	-	-	7.5	-	-	-	-
30-Apr-17	-	-	-	7.5	-	-	-	-
31-May-17	-	-	-	7.5	-	-	-	-
30-Jun-17	6.8	6.8	6.8	6.8	2,000	136	6.80	1
31-Jul-17	6.9	6.9	6.8	6.8	10,000	687	6.87	2
31-Aug-16	6.2	6.2	6.2	6.2	7,659	475	6.202	1
30-Sep-17	-	-	-	6.2	-	-	-	-
31-Oct-17	5.2	5.2	5.2	5.2	7,100	369	5.20	1
30-Nov-17	-	-	-	5.2	-	-	-	-
6-Dec-17	4.8	4.8	4.8	4.8	147	7	4.8	1

Source: IRESS Market Technology

The Buy-Back Price for the Fully Paid Shares of \$0.05 per Share (FPS Price) represents a premium of 4.2% to the last sale price of 4.8 cents (as at 6 December 2017) and a discount (as at 6 December 2017) of:

- 3.6% on the last 3 month VWAP of 5.1884 cents;
- 19.6% on the last 6 month VWAP of 6.2217 cents;
- 25.8% on the 12 month VWAP of 6.7423 cents.

The Partly Paid Shares are not listed on ASX.

## 2.5. Advantages and Disadvantages to Shareholders

The Board believes that:

- It is in the best interests of Shareholders for the Buy-Back Offer to be put to Shareholders for their consideration.
- It is appropriate to allow Shareholders an opportunity to realise their investment in the Company in an otherwise illiquid market for Queste Shares at a price (in respect of the Fully Paid Shares) at a premium to the current and recent Queste Share price on ASX.
- It is a cost effective way for Shareholders to dispose of their interests as there are no brokerage costs associated with the Buy-Back.
- As the Buy-Back is open to all Shareholders on an equal basis, participation by Shareholders is entirely voluntary and the Buy-Back Offer will be in respect of up to 100% of each Shareholder's Shares in the Company, it allows Shareholders to realise some funds by participating partially in the Buy-Back (subject to the operation of the Scale-Back if the Buy-Back Cap is exceeded) and retain an on-going exposure to the Company.
- As the Buy-Back price is set below the net tangible asset (NTA) backing of Queste, the NTA backing will increase post completion of the Buy-Back.
- The Buy-Back gives all Shareholders the choice of whether or not to exit the Company or continue as Shareholders. Other methods of realising value for the Company's Shares, such as a voluntary liquidation, do not give this choice and all Shareholders are compelled to participate in the liquidation process once it has commenced.
- The Buy-Back, as opposed to a voluntary liquidation and return of capital is a quicker, simpler and cheaper method of returning capital to Shareholders. Shareholders who wish to exit the Company are also likely to receive their proceeds from the Buy-Back sooner than a distribution from a liquidator.

### 2.5.1. Advantages and Disadvantages of the Buy-Back

Shareholders will have the option of either seeking to sell some or all of their Shares or retaining them. Shareholders will benefit from the advantages, and bear the risks of the disadvantages, inherent in whichever of those options they choose, addressed below (in addition to the matters outlined in Section 2.6).

#### Shareholders who sell Shares into the Buy-Back

<b>ADVANTAGES</b>	
<b>For Holders of Fully Paid Ordinary Shares</b>	<b>For Holder of Partly Paid Ordinary Shares</b>
The Buy-Back provides fully paid ordinary shareholders with the opportunity to realise their shares in a stock that is otherwise highly illiquid on the ASX (as outlined in Section 2.4).	The Buy-Back provides the partly paid shareholder with the opportunity to realise their shares, which are not listed on ASX, in the absence of a market through which these shares may be realised.
Shareholders selling into the Buy-Back will not have to pay brokerage, which they would ordinarily have to pay selling shares on market.	The holder of the partly paid shares will no longer have any liability in relation to the balance of the unpaid outstanding amount on these shares (currently 18.4775 cents per share).
Shareholders will receive two-thirds of their Buy-Back consideration by way of shares in another listed ASX-listed company, Bentley. There is greater liquidity in trading in Bentley shares on ASX (relative to Queste) and Bentley also has a track record of regular annual distributions to shareholder. Refer to Section 2.3.6 for further details about Bentley.	
<b>DISADVANTAGES</b>	
Shareholders will not benefit from the expected increase in the Company's NTA backing per share that will occur post completion of the Buy-Back.	
Shareholders will forego the benefits available from retaining shares, detailed in the next Section.	

Not all Shareholders will, of course, have the opportunity to sell all their Shares. If the Company receives total acceptances which would require it to spend more than \$300,000 on the Buy-Back, acceptances will be scaled back to ensure that the Buy-Back Cap is not exceeded. Nevertheless, many Shareholders may be able to sell all, or a major portion, of their Queste Shares if they wish to do so. Refer Section 2.8 for details of changes to the Share capital structure of the Company under various acceptance scenarios under the Buy-Back (including as between Fully Paid Shares and the Partly Paid Shares).

#### Shareholders who do not Participate in the Buy-Back and Retain their Shares

<b>ADVANTAGES</b>	
<b>For Holders of Fully Paid Ordinary Shares</b>	<b>For Holder of Partly Paid Ordinary Shares</b>
Shareholders will benefit from the expected increase in the Company's NTA backing per share that will occur post completion of the Buy-Back. Refer Section 2.12 for details of changes to the Company's NTA backing per share under various acceptance scenarios under the Buy-Back. For example, the Company's pre and post-tax (adjusted) undiluted NTA backing per share was 11.25 cents as at 30 June 2017. This may increase to 13.01 cents, an increase of 15.63%, in two scenarios detailed in Section 2.12.	
Shareholders may consider that there is an advantage in retaining their shares in the expectation of the Company's share price increasing in future or the Company being wound up with net assets being distributed to shareholders (with potential entitlements under the same being greater than the FPS Price). There is, however, no guarantee that these scenarios will occur and in the latter case, no expectation that this will occur.	
The Company will maintain its ability to make calls on the holder of the partly paid shares in respect of the unpaid outstanding amount on these shares (currently 18.4775 cents per share), to the extent that there are any partly paid shares on issue post completion of the Buy-Back.	N/A
<b>DISADVANTAGES</b>	
<b>For Holders of Fully Paid Ordinary Shares</b>	<b>For Holder of Partly Paid Ordinary Shares</b>
N/A	The holder of the Partly Paid Shares continue to have any potential liability in relation to the balance of the unpaid outstanding amount on these shares (currently 18.4775 cents per share).
Shareholders who retain their Shares will of course forego the benefits available from selling Shares, detailed above.	
The Company's cash holdings will be reduced by the amount expended on the Buy-Back. The Directors consider, however, that this will not negatively impact the Company's ability to conduct its operations.	

In addition to the foregoing, Shareholders should refer to Sections 12.2 and 12.3 of the IER, included in this Offer Booklet, which outlines the advantages and disadvantages of the Buy-Back proposal for participating and non-participating Shareholders.

### Shareholders who Participate in Part

Some Shareholders may wish to re-balance their holding of Queste Shares by realising some of their investment, while also maintaining some exposure to the Company post completion of the Buy-Back. This will enable them to derive a combination of the benefits and be exposed to a combination of the matters referred to in the above tables.

## 2.6. Independent Expert's Report

The Company was not required by law to obtain an independent expert's report (**IER**) on the proposed Buy-Back for the purposes of seeking Shareholder Approval. ASIC policy recommends obtaining an IER (on the issue of valuation) however, and the Directors considered it appropriate to do so to enable Shareholders to make a fully informed decision on whether to accept the Buy-Back Offer.

The Directors commissioned BDO Corporate Finance (WA) Pty Ltd (**BDO** or the **Independent Expert**) to prepare an IER on the Buy-Back for the purposes of seeking Shareholder Approval, a copy of which is also incorporated into this Offer Booklet.

The conclusions in the IER are that:

- The position of shareholders if Resolution 3 is approved is more advantageous than the position if the resolution is not approved and accordingly, the Buy-Back is reasonable to shareholders (in the absence of a superior buy-back proposal) (refer section 2.6 of the IER);
- The Buy-Back is fair and reasonable to the shareholders of Queste who do not participate in the Buy-Back (refer Sections 2.3 and 13 of the IER);
- The Buy-Back is not fair but reasonable to the shareholders of Queste who participate in the Buy-Back (refer Sections 2.3 and 13 of the IER);
- The value of the Company's fully paid ordinary shares is within the range of \$0.092 to \$0.099 per share (refer sections 2.4 and 9.7 of the IER);
- The value of the Company's partly paid ordinary shares is within the range of \$0.037 to \$0.039 per share (refer sections 2.5 and 9.4 of the IER);
- The Buy-Back is fair for fully paid ordinary shareholders who do not participate and conversely is not fair but is reasonable for fully paid ordinary shareholders who participate under the Buy-Back (refer sections 2.4, 11 and 13 of the IER); and
- The Buy-Back is fair for the partly paid shareholder if it does not participate and conversely is not fair but is reasonable for the partly paid shareholder if it does participate under the Buy-Back (refer sections 2.5, 11 and 13 of the IER).

In assessing whether or not the Buy-Back is "reasonable" for shareholders, BDO has considered the impact of the Buy-Back on participating and non-participating shareholders separately. The advantages and disadvantages for participating and non-participating shareholders considered by BDO are summarised in section 2.6 and further described in section 12 of the IER.

*Note that the IER was prepared for the purposes of assisting Shareholders to decide how to vote in the Company's 30 November 2017 Annual General Meeting on the question of whether the Company should conduct the Buy-Back, as well as to set out the advantages and disadvantages to Shareholders of participating in the Buy-Back (if approved). Statements in the IER about voting on whether to approve the Buy-Back may be disregarded, as Shareholders have now approved the Company conducting the Buy-Back.*

*The IER is dated 26 October 2017. There have not been any material changes to the facts on which the Independent Expert's opinion in the IER was based between that date and the date of this Offer Booklet.*

## 2.7. Source of Funds

The maximum amount of cash required to fund the Buy-Back is \$100,000 (the maximum Cash Component of the total Buy-Back consideration).

In addition, the Company will offer to distribute all of its 1,300,000 shares in Bentley Capital Limited (ASX:BEL) (the maximum Scrip Component of the total Buy-Back consideration).

The Company holds the following listed share investments as at 6 December 2017:

	No Shares/Units	Last Bid Price	Market Value
Shares in Orion Equities Limited (ASX:OEO)	9,367,653	\$0.175	\$1,639,339
Shares in Bentley Capital Limited (ASX:BEL)	1,300,000	\$0.11	\$143,000
Other ASX-listed shares	various	various	\$3
<b>TOTAL</b>			<b>\$1,782,342</b>

These investments are regarded as liquid assets to supplement the Company's cash reserves of \$0.18 million, as at 5 December 2017.

Refer to Section 2.9 for further information about the financial effect of the Buy-Back.

## 2.8. Effect on Share Capital Structure

### 2.8.1. Existing Share Capital

As at the date of this Offer Booklet, the Company has the following securities on issue:

- 27,155,358 listed Fully Paid Shares; and
- 5,193,000 unlisted Partly Paid Shares<sup>13</sup>, each paid to 1.5225 cents with 18.4775 cents per Partly Paid Share outstanding (representing the equivalent of 395,317 voting shares<sup>14</sup>),

making a total of 27,550,675 voting shares on issue.

All of the Fully and Partly Paid Shares that are bought back will be cancelled, and accordingly the Buy-Back will reduce the total number of Fully and Partly Paid Shares on issue assuming there are acceptances by Shareholders with the relevant type of Share.

It is not possible to determine exactly how many Fully Paid and Partly Paid Shares will remain on issue after the Buy-Back, because of the potential for different acceptance levels by the Fully Paid and Partly Paid Shareholders.

The Company's post Buy-Back Share capital structure under 4 different potential scenarios (based on participation by fully and Partly Paid Shareholders up to the Buy-Back Cap, where applicable) is set out in the following Sections.

### 2.8.2. Post Buy-Back Scenario 1 - All Shareholders Participate to the Maximum Extent

If all Shareholders seek to accept under the Buy-Back Offer for all their Shares then, after the Scale-Back, the effect on the Share capital structure of the Company would be as shown in the Table below:

Share Capital	No. Pre Buy-Back	Buy-Back Cost <sup>4</sup>	Shares Bought-Back	No. Post Buy-Back	Change %
Fully Paid Shares (FPS)	27,155,358	\$297,159	5,943,180	21,212,178	-21.89%
Partly Paid Shares (PPS)	5,193,000	\$2,841	1,136,400	4,056,600	-21.88%
Fully Paid equivalent of PPS <sup>1</sup>	395,317			308,809	-21.88%
<b>Total equivalent FPS<sup>2</sup></b>	<b>27,550,675</b>			<b>21,520,987</b>	<b>-21.89%</b>
<b>Total diluted Shares<sup>3</sup></b>	<b>32,348,358</b>			<b>25,268,778</b>	<b>-21.89%</b>

- Partly Paid Shares are treated as equivalent to Fully Paid Shares to the extent that they have been paid up - 1.5225 cents per Share, representing 7.61% of their \$0.20 issue price.
- The total of the Fully Paid Shares and the Fully Paid equivalents represented by the Partly Paid Shares.
- Assumes the Partly Paid Shares have been fully paid up, thus constituting Fully Paid Shares.
- After the Scale-Back.

13 The terms of issue of the Partly Paid Shares are set out in the Schedule to this Offer Booklet.

14 Each Partly Paid Share is treated for voting purposes as being a proportion of a Fully Paid Share, equal to the proportion to which it has been paid up - 1.5225 cents per Share, representing 7.61% of the \$0.20 issue price

### 2.8.3. Post Buy-Back Scenario 2 - Only Fully Paid Shareholders Participate to the Maximum Extent

If the Fully Paid Shareholders all accept under the Buy-Back Offer for all their Shares and the Partly Paid Shareholder does not accept, after the Scale-Back, the effect on the Share capital structure of the Company would be as shown in the Table below:

Share Capital	No. Pre Buy-Back	Buy-Back Cost	Shares Bought-Back	No. Post Buy-Back	Change %
Fully Paid Shares (FPS)	27,155,358	\$300,000	6,000,000	21,155,358	-22.10%
Partly Paid Shares (PPS)	5,193,000	Nil	Nil	5,193,000	-
Fully Paid equivalent of PPS <sup>1</sup>	395,317			395,317	-
<b>Total equivalent FPS<sup>2</sup></b>	<b>27,550,675</b>			<b>21,550,675</b>	<b>-21.78%</b>
<b>Total diluted Shares<sup>3</sup></b>	<b>32,348,358</b>			<b>26,348,358</b>	<b>-18.55%</b>

(1) - (3) These notes are the same as notes (1) - (3) for the Table in Section 2.8.2.

### 2.8.4. Post Buy-Back Scenario 3 - Only the Partly Paid Shareholder Participates to the Maximum Extent

If only the Partly Paid Shareholder accepts the Buy-Back Offer for all of its Shares and none of the Fully Paid Shareholders accept, after the Scale-Back, the effect on the Share capital structure of the Company would be as shown in the Table below:

Share Capital	No. Pre Buy-Back	Buy-Back Cost	Shares Bought-Back	No. Post Buy-Back	Change %
Fully Paid Shares (FPS)	27,155,358	Nil	Nil	27,155,358	-
Partly Paid Shares (PPS)	5,193,000	\$12,983	5,193,000	-	-100%
Fully Paid equivalent of PPS <sup>1</sup>	395,317			-	-100%
<b>Total equivalent FPS<sup>2</sup></b>	<b>27,550,675</b>			<b>27,155,358</b>	<b>-1.43%</b>
<b>Total diluted Shares<sup>3</sup></b>	<b>32,348,358</b>			<b>27,155,358</b>	<b>-16.05%</b>

(1) - (3) These notes are the same as notes (1) - (3) for the Table in Section 2.8.2.

### 2.8.5. Post Buy-Back Scenario 4 – Participation by Fully and Partly Paid Shareholders to the Extent of 50%

If all Fully Paid Shareholders and the Partly Paid Shareholder sought to accept under the Buy-Back Offer for half of their Shares, after the Scale-Back, the effect on the Share capital structure of the Company would be as shown in the Table below:

Share Capital	No. Pre Buy-Back	Buy-Back Cost <sup>4</sup>	Shares Bought-Back	No. Post Buy-Back	Change %
Fully Paid Shares (FPS)	27,155,358	\$297,159	5,943,180	21,212,178	-21.89%
Partly Paid Shares (PPS)	5,193,000	\$2,841	1,136,400	4,056,600	-21.88%
Fully Paid equivalent of PPS <sup>1</sup>	395,317			308,809	-21.88%
<b>Total equivalent FPS<sup>2</sup></b>	<b>27,550,675</b>			<b>21,520,987</b>	<b>-21.89%</b>
<b>Total diluted Shares<sup>3</sup></b>	<b>32,348,358</b>			<b>25,268,778</b>	<b>-21.89%</b>

(1)-(4) These notes are the same as notes (1) -(4) for the Table in Section 2.8.2.

## 2.9. Financial Effect of Buy-Back

Queste has cash reserves of approximately \$0.18 million (as at 5 December 2017) and holds the following investments (as at 6 December 2017) (referred to also in Section 8 above):

	No Shares/Units	% Interest	Last Bid Price	Market Value
Shares in Orion Equities Limited (ASX:OEQ)	9,367,653	59.86%	\$0.175	\$1,639,339
Shares in Bentley Capital Limited (ASX:BEL)	1,300,000	1.71%	\$0.110	\$143,000
Other ASX-listed shares	various		various	\$3
<b>TOTAL</b>				<b>\$1,782,342</b>

Queste controls ASX-listed investment company, Orion Equities Limited (ASX:OEQ) (**Orion**) (holding 59.86% of Orion's total issued share capital).

Orion had net tangible assets (**NTA**) of \$4.885 million as at 31 October 2017 (or \$0.3102 per Orion share)<sup>15</sup>. As such, Queste's investment in Orion has a value of \$2.906 million based on Orion's NTA backing (as at 31 October 2017).

Having regard to the above matters and the Company's current, anticipated and contingent financial requirements, the Directors have assessed that the Buy-Back will not adversely impact the rights of the Company's creditors or the ability of the Company to pay its debts as and when they fall due.

## 2.10. Effect on Financial Position

The following table sets out the Queste Consolidated Statement of Financial Position as at 30 June 2017 (audited)<sup>16</sup> and a post completion of Buy-Back Pro Forma Consolidated Statement of Financial Position, assuming Queste buys back shares up to the maximum Buy-Back Cap as at that date.

The following Consolidated Statements of Financial Position have been prepared on the following basis:

- (a) The starting position is derived from audited financial statements for the financial year ending 30 June 2017<sup>16</sup> with the following adjustments:
  - (i) \$106,615 has been added to Cash – this is attributable to an amount received by the Company on 18 October 2017 pursuant to a call made in respect of the Company's partly paid ordinary shares<sup>17</sup>;
  - (ii) \$84,309 has been added to Cash – this is attributable to a dividend received by the Company from Orion on 29 September 2017; and
  - (iii) \$140,843 has been deducted from Cash – this is attributable to the gross dividends paid out of the Queste Consolidated Entity by controlled entity, Orion, on 29 September 2017;
- (b) Reflecting the position if the full amount of the Buy-Back Cap (\$300,000) had been expended on buying back shares on 30 June 2017 (as adjusted above) via:
  - (i) The disbursement of \$100,000 cash; and
  - (ii) The transfer of 1,300,000 Bentley shares to accepting shareholders.
- (c) The transfer of 1,300,000 Bentley shares is treated as a disposal of the same by Queste at a deemed sale price of \$0.105 per share (based on the last bid price on ASX as at 30 June 2017). This will realise a net gain on disposal of \$135,442, which is posted to Accumulated losses. The carrying value of the Company's investment in Bentley as an Associate entity (calculated under the equity method) has been reduced from a historical cost of \$296,595 to \$1,058 as at 30 June 2017 (due to the Company recognising a share of Bentley's net losses and dividend payments received from Bentley, historically);
- (d) Otherwise in accordance with the measurement and recognition requirements of applicable Australian Accounting Standards and the Company's accounting policies (as reported in the Company's [2017 Annual Report](#) and [2017 Full Year Report](#)).

The following Consolidated Statements of Financial Position are presented in abbreviated form as a guide and does not contain all the disclosures that are usually provided in a financial report prepared in accordance with Australian Accounting Standards and the Corporations Act. The Pro Forma Consolidated Statement of Financial Position does not constitute a representation of the future financial position or prospects of the Queste group.

Further information about Queste's business, financial position and prospects is contained in the [2017 Annual Report](#), [2017 Full Year Report](#) and other Company announcements and reports (including monthly and quarterly cashflow reports) which may be viewed and downloaded from the Company's website: [www.queste.com.au](http://www.queste.com.au) or the ASX website ([www.asx.com.au](http://www.asx.com.au)) under ASX Code: QUE or emailed to shareholders upon request to [info@queste.com.au](mailto:info@queste.com.au).

15 Refer Orion's ASX announcement dated 13 November 2017: [Net Tangible Asset Backing – 31 October 2017](#)

16 Refer Queste's [2017 Full Year Report](#) released on ASX on 1 September 2017 and Queste's [2017 Annual Report](#) released on ASX on 31 October 2017

17 Refer Queste's ASX Announcement dated 19 October 2017: [Appendix 3B New Issue and Application for Quotation – 577,000 Shares](#)

**Pro Forma Consolidated Statements of Financial Position**  
**As at 30 June 2017**

	<b>Audited</b>	<b>Adjusted</b>		<b>Proforma</b>
	<b>30 Jun 17</b>	<b>Audited</b>	<b>Buy-Back</b>	<b>30 Jun 17</b>
	<b>\$</b>	<b>30 Jun 17</b>	<b>Effects</b>	<b>\$</b>
<b>Current assets</b>				
Cash and cash equivalents	235,476	285,557	(100,000)	185,557
Financial assets at fair value through profit or loss	494,360	494,360		494,360
Trade and other receivables	41,216	41,216		41,216
Other current assets	6,573	6,573		6,573
<b>Total current assets</b>	<b>777,625</b>	<b>827,706</b>	<b>(100,000)</b>	<b>727,706</b>
<b>Non current assets</b>				
Trade and other receivables	22,010	22,010		22,010
Property held for development or resale	1,220,000	1,220,000		1,220,000
Investment in Associate entity	2,003,264	2,003,264	(1,058)	2,002,206
Property, plant and equipment	1,528,324	1,528,324		1,528,324
Olive trees	65,500	65,500		65,500
Deferred tax asset	61,206	61,206		61,206
<b>Total Non current assets</b>	<b>4,900,304</b>	<b>4,900,304</b>	<b>(1,058)</b>	<b>4,899,246</b>
<b>Total assets</b>	<b>5,677,929</b>	<b>5,728,010</b>	<b>(101,058)</b>	<b>5,626,952</b>
<b>Current liabilities</b>				
Trade and other payables	343,714	343,714		343,714
Provisions	134,229	134,229		134,229
<b>Total current liabilities</b>	<b>477,943</b>	<b>477,943</b>	<b>-</b>	<b>477,943</b>
<b>Non current liabilities</b>				
Deferred tax liability	61,206	61,206		61,206
<b>Total non current liabilities</b>	<b>61,206</b>	<b>61,206</b>	<b>-</b>	<b>61,206</b>
<b>Total liabilities</b>	<b>539,149</b>	<b>539,149</b>	<b>-</b>	<b>539,149</b>
<b>Net assets</b>	<b>5,138,780</b>	<b>5,188,861</b>	<b>(101,058)</b>	<b>5,087,803</b>
<b>Equity</b>				
Issued capital	6,149,888	6,256,503	(236,500)	6,020,003
Reserves	3,182,215	3,182,215		3,182,215
Accumulated losses	(6,281,531)	(6,338,065)	135,442	(6,202,623)
<b>Parent interest</b>	<b>3,050,572</b>	<b>3,100,653</b>	<b>(101,058)</b>	<b>2,999,595</b>
Non-controlling interest	2,088,208	2,088,208		2,088,208
<b>Total equity</b>	<b>5,138,780</b>	<b>5,188,861</b>	<b>(101,058)</b>	<b>5,087,803</b>

## 2.11. Effect on Net Tangible Assets (NTA)

While the Company's NTA will reduce (as an absolute amount) on completion of the Buy-Back, the number of Shares on issue will reduce by a proportionately larger amount, as the price being offered for the Shares is below the NTA backing per Share. This will result in an increase in the NTA backing per Share post completion of the Buy-Back.

The table below shows the Company's undiluted and diluted NTA as at 30 June 2017 under 4 different Buy-Back acceptance scenarios, based on participation by fully and Partly Paid Shareholders up to the Buy-Back Cap.

	Pre Buy-Back	Post Buy-Back			
		Scenario 1 (all Shareholders participate)	Scenario 2 (only Fully Paid Shareholders participate)	Scenario 3 (only Partly Paid Shareholder participates)	Scenario 4 (50% participation by Fully and Partly Paid Shareholders)
Undiluted NTA <sup>1</sup>	\$3,100,653	\$2,800,653	\$2,800,653	\$3,087,671	\$2,800,653
Partly paid shares	5,193,000	4,056,600	5,193,000	-	4,056,600
Outstanding call on partly paid shares <sup>2</sup>	\$959,537	\$749,558	\$959,537	\$-	\$749,558
Diluted NTA <sup>3</sup>	\$4,060,190	\$3,550,211	\$3,760,190	\$3,087,671	\$3,550,211

(1) Having regard only to the parent interest, which excludes the non-controlling interest, as at 30 June 2017 (refer Section 2.10).

(2) Being 18.4775 cents per Partly Paid Share.

(3) Assumes the Partly Paid Shares have been fully paid up, thus constituting Fully Paid Shares.

The undiluted post Buy-Back NTA reduction is due solely to the Buy-Back Cap of \$300,000 being expended on buying back shares (save that under Scenario 3, only \$12,983 has been expended as only the partly paid shareholder, and no fully paid shareholder, is assumed to have accepted under the Buy-Back).

The diluted post Buy-Back NTA position takes into account the amount expended on the Buy-Back plus receipt of the outstanding call on the partly paid shares, which number will alter under each of the 4 Buy-Back acceptance scenarios.

## 2.12. Effect on NTA Backing per Share

Section 2.8, above shows 4 different Share capital structure scenarios for potential reductions in the number of the Company's Shares on issue post Buy-Back (based on participation by Fully and Partly Paid Shareholders up to the Buy-Back Cap, where applicable).

The tables below show the effects on the Company's NTA per share in each of those 4 scenarios (as at 30 June 2017 and assuming the Buy-Back occurred as at that date and was fully taken up, where applicable).

### Scenario 1 - All Shareholders participate (to the maximum extent)

Share Capital	Pre Buy-Back		Post Buy-Back		
	No.	NTA/Share	No. <sup>1</sup>	NTA/Share	Increase
Fully Paid Shares (FPS)	27,155,358		21,212,178		
Partly Paid Shares (PPS)	5,193,000		4,056,600		
Fully Paid equivalent of PPS <sup>2</sup>	395,317		308,809		
Total equivalent FPS <sup>3</sup>	27,550,675	\$0.1125	21,520,987	\$0.1301	15.63%
Total diluted Shares <sup>4</sup>	32,348,358	\$0.1255	25,268,778	\$0.1405	11.94%

(1) The method of determining the post Buy-Back Share capital structure is shown in Section 2.8, above.

(2) Partly Paid Shares are treated as equivalent to Fully Paid Shares to the extent that they have been paid up - 1.5225 cent per share, representing 7.61% of their \$0.20 issue price.

(3) The total of the Fully Paid Shares and the Fully Paid equivalent of the Partly Paid Shares.

(4) Assumes the Partly Paid Shares have been fully paid up thus constituting Fully Paid Shares.

**Scenario 2 - Only Fully Paid Shareholders participate (to the maximum extent)**

Share Capital	Pre Buy-Back		Post Buy-Back		Increase
	No.	NTA/Share	No. <sup>1</sup>	NTA/Share	
Fully Paid Shares (FPS)	27,155,358		21,155,358		
Partly Paid Shares (PPS)	5,193,000		5,193,000		
Fully Paid equivalent of PPS <sup>2</sup>	395,317		395,317		
Total equivalent FPS <sup>3</sup>	27,550,675	\$0.1125	21,550,675	\$0.1300	15.47%
Total diluted Shares <sup>4</sup>	32,348,358	\$0.1255	26,348,358	\$0.1427	13.70%

Notes (1)-(4) These notes are the same as for the previous Table.

**Scenario 3 - Only the Partly Paid Shareholder participates (to the maximum extent)**

Share Capital	Pre Buy-Back		Post Buy-Back		Increase
	No.	NTA/Share	No. <sup>1</sup>	NTA/Share	
Fully Paid Shares (FPS)	27,155,358		27,155,358	\$0.1137	1.03%
Partly Paid Shares (PPS)	5,193,000				
Fully Paid equivalent of PPS <sup>2</sup>	395,317				
Total equivalent FPS <sup>3</sup>	27,550,675	\$0.1125			
Total diluted Shares <sup>4</sup>	32,348,358	\$0.1255			

Notes (1)-(4) These notes are the same as for the previous Table.

**Scenario 4 – 50% participation by Fully and Partly Paid Shareholders**

Share Capital	Pre Buy-Back		Post Buy-Back		Increase
	No.	NTA/Share	No. <sup>1</sup>	NTA/Share	
Fully Paid Shares (FPS)	27,155,358		21,212,178		
Partly Paid Shares (PPS)	5,193,000		4,056,600		
Fully Paid equivalent of PPS <sup>2</sup>	395,317		308,809		
Total equivalent FPS <sup>3</sup>	27,550,675	\$0.1125	21,520,987	\$0.1301	15.63%
Total diluted Shares <sup>4</sup>	32,348,358	\$0.1255	25,268,778	\$0.1405	11.94%

Notes (1)-(4) These notes are the same as for the previous Table.

**2.13. Effect on Earnings per Share**

The Company's consolidated basic loss per share for the financial year ended 30 June 2017 (as adjusted, detailed in Section 2.10) was 5.32 cents per share. Under Accounting Standard AASB 133 - *Earnings Per Share*, potential ordinary shares such as partly paid shares are only treated as dilutive when their conversion into ordinary shares would increase the earnings (or loss) per share. Earnings/(loss) per share was not calculated on a diluted basis, as it would not have resulted in an increased earnings (or loss) per share.

If it is assumed that the Buy-Back was conducted on 1 July 2016 (at the start of the previous financial year), the Company's loss per share (for the financial year ended 30 June 2017) would have been greater, as a result of the lower number of shares on issue post Buy-Back. The pro-forma post Buy-Back loss per share would depend on the extent to which the fully paid and partly paid shareholders participate in the Buy-Back.

Expenditure on buying back the Shares will not reduce the Company's net profit, as that outlay is on capital account.

**2.14. Effect on Control of the Company**

The Company's Shareholders with beneficial interests of 5% or above, according to substantial Shareholder notices filed by them, are set out in the table below, along with their pre-Buy-Back shareholdings and voting power in the Company (as at 6 December 2017).

If these major Shareholders participate in the Buy-Back pro-rata to other Shareholders (with a Scale-Back to the Buy-Back Cap), their voting power in the Company will not change post Buy-Back.

The major shareholders' voting power in the Company post Buy-Back will only increase where they have elected not to participate under the Buy-Back and other shareholders have, thereby resulting in a dilution of the Company's shares and an increase in their voting power post Buy-Back.

The table below shows these major Shareholders' post Buy-Back Shareholdings and voting power in the Company under Scenario 2 (where only Fully Paid Shareholders participate under the Buy-Back to the maximum extent and with a Scale-Back to the Buy-Back Cap, resulting in 6,000,000 Fully Paid Shares being bought-back – refer Section 2.8.3, above) and where it is assumed that each of these major Shareholders have not accepted into the Buy-Back.

Substantial Shareholders	Registered Shareholder	PRE BUY-BACK				POST BUY-BACK		CHANGE
		Fully Paid Shares Held	Partly Paid Shares Held	Voting Shares Held	% Voting Power <sup>6,7</sup>	% Voting Power Under Scenario 2 (with no participation)		
BELL IXL INVESTMENTS LIMITED AND ASSOCIATES <sup>1</sup>	Bell IXL Investments Limited	1,444,745	-	1,444,745	19.41%	6.70%	24.81%	5.40%
	Cellante Securities Pty Limited	1,916,900	-	1,916,900		8.89%		
	Cleod Pty Ltd	1,985,684	-	1,985,684		9.21%		
AZHAR CHAUDHRI, RENMUIR HOLDINGS LIMITED AND CHI TUNG INVESTMENTS LTD <sup>2</sup>	Mr Azhar Chaudhri	1,436,001	-	1,436,001	31.64%	6.66%	40.45%	8.81%
	Chi Tung Investments Ltd	3,608,956	-	3,608,956		16.75%		
	Renmuir Holdings Ltd	3,277,780	-	3,277,780		15.21%		
	Chi Tung Investments Ltd	-	5,193,000	395,317 <sup>3</sup>		1.83%		
FAROOQ KHAN AND ASSOCIATES <sup>4</sup>	Farooq Khan	3,649,412	-	3,649,412	19.40%	16.93%	24.80%	5.40%
	Farooq Khan & Rosanna De Campo	21,883	-	21,883		0.10%		
	Island Australia Pty Ltd	1,673,577	-	1,673,577		7.77%		
MANAR NOMINEES PTY LTD AND ZELWAR SUPERANNUATION PTY LTD <sup>5</sup>	Manar Nominees Pty Ltd	1,617,910	-	1,617,910	6.35%	7.51%	8.11%	1.77%
	Zelwer Superannuation Pty Ltd	130,405	-	130,405		0.61%		

- (1) Based on the substantial shareholding notice filed by Bell IXL Investments Limited dated [28 January 2014](#) (updated to reflect current percentage voting power)
- (2) Based on the substantial shareholding notice filed by Azhar Chaudhri and associates dated [23 October 2017](#)
- (3) Voting shares attributable to 5,193,000 partly paid ordinary shares (issued at a price of 20 cents per share) which have been partly paid to 1.5225 cent each
- (4) Based on the substantial shareholding notice filed by Farooq Khan and associate dated [20 November 2014](#) (updated to reflect current percentage voting power) and the Change of Director's Interest Notice dated 7 December 2017 filed by Farooq Khan
- (5) Based on the substantial shareholding notice filed by Manar Nominees Pty Ltd dated [29 December 2003](#) (updated to reflect current percentage voting power)
- (6) Total Voting Power is equivalent to the total number of fully paid ordinary shares on issue (26,578,358) plus the equivalent voting shares associated with the partly paid shares on issue based on the amount paid up per partly paid share (395,317).
- (7) Movements of less than 1% in voting power are not required to be disclosed to ASX via an updated substantial shareholding notice and accordingly, there may be variances between the actual shareholdings of the shareholders named in the table above and the most recent substantial shareholding notices lodged on ASX.

Mr Farooq Khan (also the Chairman and Managing Director of the Company) has informed the Company that he has not yet formed a view on whether he will accept (and if so to what extent) into the Buy-Back.

The Buy-Back is not considered likely to have a material impact on the control situation of the Company if all major/substantial Shareholders do not accept into the same, as illustrated in the above table.

The Company notes that a shareholder with a 20% or greater holding in a company is permitted to increase its shareholding as a result of a permitted buy-back by any percentage without a requirement to seek prior shareholder approval, under [Section 611](#) of the Corporations Act.

## 2.15. The Company's Intentions after the Buy-Back

After the Buy-Back, the Company will continue with its principal activity of managing its assets, including its principal investment in controlled entity, ASX-listed Orion Equities Limited.

The Company may also consider undertaking further regular/annual Equal Access Buy-Back Schemes, depending on the evaluation of the success of this proposed Buy-Back, Queste's financial position and the liquidity of trading in Queste Shares on ASX at the relevant time.

The Company will also monitor and determine the appropriateness of remaining as a listed entity on the ASX.

## 2.16. Australian Tax Implications for Shareholders

The following is a general description of the Australian income and capital gains tax consequences of selling Shares under the Buy-Back Offer. The information applies only to Queste Shareholders who hold their Shares as capital assets. It does not apply to Shareholders who hold their Shares as trading stock in the course of carrying on a business of trading in shares (e.g. in general, Shareholders who are professional share traders, banks or insurance companies) or who hold their Shares for the purpose of sale at a profit.

The information below is based upon income tax legislation in effect at the date of this Explanatory Statement, but it is not intended to be an authoritative or complete statement of the law applicable to the particular circumstances of any particular or all Shareholders. The information is not intended to be advice and should not be relied upon on that basis. **Shareholders should seek independent professional advice in relation to their own particular circumstances.**

### 2.16.1. General

The Buy-Back constitutes an “off-market” share buy-back for the purposes of the tax legislation. The whole of the Buy-Back price will be debited against the Company’s Share capital account. That is, for tax purposes, the Buy-Back price will consist of a capital amount equal to the Buy-Back price per Share.

Accordingly, no part of the Buy-Back price is expected to be a dividend. While certain deemed dividend provisions in the Australian income tax law are directed at the provision of capital benefits to Shareholders and can override this treatment, the Company does not expect these provisions to apply to the Buy-Back.

The tax treatment of the Buy-Back price will generally depend on two things:

- whether a Shareholder is an individual or a complying superannuation fund, Australian resident corporate shareholder, or non-resident shareholder (or other entity); and
- the date on which the Shares being bought back were acquired by the Shareholder.

### 2.16.2. Australian Resident Individual Shareholders and Complying Superannuation Funds

#### Tax implications of receiving a capital return

The Buy-Back of Shares by Queste constitutes a disposal by the Shareholder of the Shares for capital gains tax purposes. If the Shareholder that disposes of Shares is an Australian resident individual or a complying superannuation fund, any capital gain is included in the calculation of their taxable income. If a capital loss is realised, it can be off set against capital gains the Shareholder realises in the same income year or in later income years.

#### Discount capital gains

If the Shareholder has held their Shares for at least 12 months as at the time of the Buy-Back, the Shareholder will be eligible for the capital gains tax discount on any capital gain the Shareholder derives. The effect of the discount for an Australian resident individual Shareholder is that the Shareholder only pays tax on half of any capital gain the Shareholder makes (after deducting any capital losses). The effect of the discount for a complying superannuation fund is that the Shareholder only pays tax on two-thirds of the capital gain the Shareholder makes (after deducting any capital losses).

#### Calculating a capital gain or loss

A capital gain or loss is calculated as the difference between the proceeds received on the disposal of the Shares (the FPS Price of 5 cents per Share (for Fully Paid Shares) or the PPS Price of 0.25 cent per Share (for Partly Paid Shares)) and the cost base of the Shares (or reduced cost base if there is a capital loss).

If the Shareholder sells their Shares in the Buy-Back, the Shareholder will be taken to have received the Buy-Back price per Share as proceeds for the disposal of each Share.

The Shareholder will generally have a cost base for each Share equal to the acquisition cost of the Share, plus any incidental costs of acquisition and disposal of the Share.

### 2.16.3. Australian Resident Corporate Shareholders

#### Tax implications of receiving a capital return

As described above, the Buy-Back of Shares by Queste also constitutes a disposal of the Shares for capital gains tax purposes. This may give rise to a capital gain or capital loss.

#### Calculating a capital gain or loss

A capital gain or loss is calculated as the difference between the proceeds received on the disposal of the Shares and the cost base of the Shares (or reduced cost base if there is a capital loss).

For the purposes of calculating whether a company has made a capital gain, it will be taken to have received the Buy-Back price per Share as capital proceeds for the disposal of each Share. The Shareholder will generally have a cost base for each Share equal to the acquisition cost of the Share, plus any incidental costs of acquisition and disposal of the Share. No discount of the capital gain amount is available to an Australian resident company (or an entity taxed as if it were a company) that disposes of a Share.

#### 2.16.4. Non-Resident Shareholders

Although the Buy-Back of Shares by Queste will constitute a disposal of their Shares by the Shareholder, the Shareholder will not make any capital gain or capital loss (calculated as above) unless:

- the Shareholder holds Shares through a permanent establishment that carries on business in Australia; or
- the Shareholder, together with their associates, has a holding of at least 10% (being a 'non-portfolio interest') of all of the issued Shares of Queste.

Non-resident Shareholders that have a non-portfolio interest (together with their associates) should seek specific Australian tax advice.

Non-resident Shareholders that have previously been Australian residents should also seek specific Australian tax advice.

#### 2.16.5. Goods and Services Tax (GST)

Under the GST legislation, GST will not be payable on the transfer of Shares in the Buy-Back. The transfer of Shares will constitute a "financial supply" which is an input-taxed supply for the purposes of the GST legislation.

#### 2.16.6. What if Shareholders Sell their Shares on the Stock Market?

If the Shareholder sells their Shares on the stock market, the price the Shareholder receives would be treated as capital (assuming the Shareholder holds the investment on capital and not revenue (i.e. Share trading) account). As a result, there is no difference in the tax treatment arising if the Shareholder sells their Shares on the stock market.

However, the Shareholder will incur brokerage costs if the Shareholder sells their Shares on the stock market, whereas the Shareholder will not incur any transaction costs if the Shareholder sells their Shares in the Buy-Back.

#### 2.17. Tax implications for the Company

It is unlikely that the Buy-Back will result in any adverse income tax implications for the Company.

#### 2.18. Tax Losses

The Buy-Back may impact upon the Company's ability to utilise prior year tax losses of approximately \$5.68 million (as at 30 June 2017<sup>18</sup>) against future taxable income of the Company.

Generally, the Company must pass the continuity of ownership test (COT) to set off prior year tax losses against its taxable income in a given income year. While the proportionate change in ownership of the Company as a result of the Buy-Back will depend on the number of Shares that are ultimately bought-back, a material risk exists that under certain Buy-Back acceptance scenarios, the Buy-Back will result in the Company failing the COT. Even if the Company does not fail the COT as a result of the Buy-Back, the Buy-Back could increase the likelihood that the Company will fail the COT in the future.

Even if the Company fails COT, it may nonetheless utilise prior year tax losses if it is able to pass the same business test (SBT). It is not possible to measure the risk of the Company failing to pass SBT as it is not possible to predict the nature of the Company's business activity in the future. However, it is noted that the Commissioner of Taxation takes a strict view of the application of the SBT in determining whether tax losses are available for utilisation.

#### 2.19. Other Tax Effects for the Company

There are no other reasonably anticipated tax effects for the Company of the Buy-Back.

<sup>18</sup> Refer Note 5 to the Consolidated Financial Statements on page 32 of Queste's [2017 Annual Report](#)

## 2.20. Position of the Company and Directors

### 2.20.1. No Recommendations

Neither the Company nor any of its Directors makes a recommendation or provides advice in relation to whether Shareholders should accept the Buy-Back Offer.

Each Shareholder's decision whether or not to accept the Buy-Back Offer will depend on that Shareholder's own circumstances. The Board suggests that each Shareholder seek appropriate accounting, legal, taxation or other advice before deciding whether to accept.

Shareholders should also carefully read the accompanying Independent Expert's Report included in this Offer Booklet. The Independent Expert, BDO, has examined the Buy-Back and has concluded that it is fair and reasonable to the Shareholders who do not participate in the Buy-Back and is not fair, but is nonetheless reasonable, to Shareholders who participate in the Buy-Back (refer Sections 2.3 and 13 of the IER, included in this Offer Booklet).

### 2.20.2. Directors' Relevant Interests in Shares

Each Director's current relevant interest/holding of Shares in the Company is as follows:

Name of Director	Fully Paid Shares	Partly Paid Shares
Farooq Khan	5,344,872 <sup>19</sup>	-
Victor Ho	17,500 <sup>20</sup>	-
Yaqoob Khan	68,345 <sup>21</sup>	-

### 2.20.3. Directors' Intentions to Participate in the Buy-Back

Directors who hold Shares in the Company are entitled to participate in the Buy-Back at their own discretion.

Mr Yaqoob Khan have informed the Company that he will not participate in the Buy-Back.

Mr Victor Ho has informed the Company that he has not yet formed a view on whether he will accept (and to what extent) into the Buy-Back.

Mr Farooq Khan has informed the Company that he has not yet formed a view on whether he will accept (and to what extent) into the Buy-Back.

The fact that a Director has made a certain decision in relation to accepting the Buy-Back Offer does not mean that he considers that other Shareholders should necessarily make the same decisions. As stated above, each Shareholder will have their own financial and taxation circumstances, and different Shareholders with similar circumstances may take a different view of the appropriate course of action for them.

## 2.21. Reliance on Information in this Offer Booklet

### 2.21.1. Forward-Looking Statements

This Offer Booklet contains forward-looking statements that are not based solely on historical facts but are based on current expectations about future events and results. These forward-looking statements are subject to inherent risks and uncertainties. Such risks and uncertainties include factors and risks specific to the operations of the Company, as well as general economic conditions, prevailing interest rates, conditions in the financial markets, government policies and regulations and competitive pressures. As a consequence, actual events or results may differ materially from the expectations expressed or implied in such forward-looking statements.

None of the Company or its directors, officers, employees and advisers makes any representation or warranty (express or implied) as to the accuracy or likelihood of fulfilment of any forward-looking statement, or any events or results expressed or implied in any forward-looking statement, except to the extent required by law. Accordingly, Shareholders are cautioned about placing undue reliance on forward-looking statements contained in this Offer Booklet.

19 Refer Farooq Khan's Change of Director's Interest Notice dated 7 December 2017; 3,671,295 shares held as Trustee of his superannuation fund and 1,673,577 shares held by a controlled company

20 Refer Victor Ho's Appendix 3X [Initial Director's Interest Notice](#) dated 3 April 2013; held indirectly via his superannuation fund

21 Refer Yaqoob Khan's Appendix 3Y [Change of Director's Interest Notice](#) dated 6 September 2011; 15,025 shares held directly and 53,325 shares held by a controlled company

### **2.21.2. Responsibility for Information in this Offer Booklet**

The Company is responsible for the information in this Offer Booklet, except as stated below. The Company is responsible for underlying data on which the IER is based to the extent that data relates solely to the Company. To the extent that the IER contains or is based on data from other sources or the Independent Expert's own expert judgement, responsibility lies with the Independent Expert and any third parties that provided the data.

Responsibility for statements as to the intentions of Directors who are Shareholders in Section 0 lies with those Directors.

### **2.21.3. Investment Decisions**

The material in this Offer Booklet does not constitute investment advice and does not take into account personal circumstances and needs of any particular Shareholder. Before making any investment decision Shareholders should consider their own personal circumstances and take appropriate professional advice.

### **2.22. Notice to Shareholders who Reside Outside Australia**

**Warning:** The contents of this Offer Booklet have not been submitted to any regulatory authority outside Australia. Shareholders who do not reside in Australia are advised to exercise caution in relation to any decision on whether to accept the Buy-Back Offer. If Shareholders are in any doubt about any of the contents of this Offer Booklet, they should obtain independent professional advice.

### **2.23. ASIC Lodgement**

In accordance with [Sections 257E](#) and [257F](#) of the Corporations Act, a copy of this Offer Booklet will be lodged with ASIC at least 14 days before the Buy-Back Agreements are entered into. ASIC does not approve documents lodged with it. ASIC may, but is not required to, notify the Company if it believes a document lodged with it does not comply with applicable laws. The Company has received no notification from ASIC concerning this Offer Booklet, or the [Information Memorandum](#) for the Company's 30 November 2017 Annual General Meeting at which the Buy-Back was approved, which contained information substantially similar to the information in this Offer Booklet.

### 3. GLOSSARY

In this Offer Booklet words and expressions with capitalised first letters have the meanings given below. Where a word or expression is defined, different grammatical forms of the word or expression have corresponding meanings. In this Offer Booklet the singular includes the plural and a reference to any gender includes all other genders.

"**Acceptance Form**" means the personalised acceptance form sent to each Shareholder with (and which forms part of) this Offer Booklet, setting out the maximum number of Shares for which that Shareholder may accept the Buy-Back Offer which will be either:

- a CHES Acceptance Form for CHES-Sponsored Holders; or
- an Issuer-Sponsored Acceptance Form for Issuer-Sponsored Holders.

"**Accepting Shareholder**" means a Shareholder who accepts the Buy-Back Offer for some or all of their Shares by sending in a valid Acceptance Form in accordance with the instructions on that Form.

"**Amendment/Withdrawal Form**" means the form with that name sent with (and which forms part of) this Offer Booklet.

"**ASIC**" means the Australian Securities and Investments Commission.

"**ASX**" means ASX Limited.

"**Bentley**" or "**BEL**" means Bentley Capital Limited ABN 87 008 108 218 (ASX:BEL).

"**BDO**" or "**Independent Expert**" means BDO Corporate Finance (WA) Pty Ltd ABN 27 124 031 045.

"**Buy-Back**" means the equal access buy-back of up to 100% of the Shares held by each Shareholder (subject to the Company not spending more than the Buy-Back Cap on Buy-Back Consideration) for the applicable Buy-Back Price per Share.

"**Buy-Back Agreement**" means the agreement that Queste and each Accepting Shareholder will be deemed to enter into at the end of the Offer Period for Queste to buy back from that Shareholder the number of Shares nominated by them in the Acceptance Form, as reduced by the Scale-Back (if applicable) and subject to any valid Amendment/Withdrawal Form received, on the terms in this Offer Booklet.

"**Buy-Back Cap**" means \$300,000 (three hundred thousand dollars).

"**Buy-Back Consideration**" means the total amount payable by Queste to an Accepting Shareholder for the buy back of its Shares upon entry into a Buy-Back Agreement; being the Buy-Back Price for each Share bought back from that Shareholder multiplied by the number of Shares bought back.

"**Buy-Back Offer**" means the offer by the Company made in this Offer Booklet to each Shareholder to enter into the Buy-Back with that Shareholder.

"**Buy-Back Price**" means the FPS Price or the PPS Price, as applicable, depending on whether the reference relates to a Fully Paid Share or a Partly Paid Share.

"**Cash Component**" means the payment of up to \$100,000 cash, detailed in Sections 2.3.1 and 2.3.3.

"**CHES Acceptance Form**" means the personalised acceptance form accompanying this Buy-Back Offer for CHES-Sponsored Holders.

"**CHES-Sponsored Holder**" means a person who holds Fully Paid Shares on Queste's CHES sub-register.

"**Corporations Act**" means the *Corporations Act (Cth) 2001*.

"**COT**" means the continuity of ownership test, detailed in Section 2.18.

"**FPS Price**" means \$0.05 (or 5 cents) per Fully Paid Share.

"**Fully Paid Shareholder**" means a holder of Fully Paid Shares at the Record Date.

"**Fully Paid Shares**" means the fully paid ordinary shares in the capital of Queste.

"**GST**" means goods and services tax.

"**IER**" means the independent expert's report prepared by BDO which forms part of the Information Memorandum and also this Offer Booklet.

"**Issuer-Sponsored Acceptance Form**" means the personalised acceptance form accompanying this Buy-Back Offer for Issuer-Sponsored Holders.

"**Issuer-Sponsored Holder**" means a person who holds Fully Paid Shares on Queste's Issuer-Sponsored sub-register.

"**NTA**" means net tangible asset.

**"Offer Booklet"** means this document and includes the IER, the personalised Acceptance Form and the personalised Amendment/Withdrawal Form.

**"Offer Period"** means the period from and including 13 December 2017 to 5:00pm (Perth Time) on 5 January 2018, or such later date as the Company may specify by ASX announcement.

**"Orion"** or **"OEO"** means Orion Equities Limited ABN 77 000 742 843 (ASX:OEO).

**"Partly Paid Shareholder"** means a holder of Partly Paid Shares at the Record Date.

**"Partly Paid Shares"** means the partly paid ordinary shares in the capital of Queste, which are paid up to 1.5225 cent per share.

**"Perth Time"** means AWST - Australian Western Standard Time.

**"PPS Price"** means \$0.0025 (or 0.25 cent) per Partly Paid Share.

**"Queste"** or **"QUE"** or the **"Company"** means Queste Communication Ltd A.B.N. 58 081 688 164 (ASX Code : QUE).

**"Record Date"** means the record date in relation to the Buy-Back Offer, being 4:00pm (Perth Time) on 7 December 2017.

**"SBT"** means the same business test, detailed in Section 2.18.

**"Scrip Component"** means the distribution of fully paid ordinary shares in Bentley held by Queste up to the value of \$200,000, detailed in Sections 2.3.1 and 2.3.30.

**"Scale-Back"** means a reduction in the number of Shares to be bought back from each Shareholder below the number of Shares for which they have accepted the Buy-Back Offer, to avoid the Buy-Back Cap being exceeded, detailed in Section 2.3.4.

**"Shares"** means Fully Paid Shares or Partly Paid Shares, as applicable.

**"Shareholder"** means Fully Paid Shareholder and Partly Paid Shareholder.

**"Sponsoring Broker"** means, for CHESS-Sponsored Holders, their controlling participant or sponsoring broker.

**"Sydney Time"** means AET - Australian Eastern Time (2 hours ahead of Perth Time) or AEDT - Australian Eastern Daylight Time (3 hours ahead of Perth Time), as the case may be.

**"VWAP"** means volume weighted average price.

## SCHEDULE – TERMS OF THE PARTLY PAID SHARES

The Company had on issue 20,000,000<sup>22</sup> ordinary shares at an issue price of 20 cents each, which had been partly paid to 1 cent each<sup>23</sup> and upon which there was an outstanding amount payable of 19<sup>24</sup> cents per share. The Partly Paid Shares were issued on 3 August 1998. The total outstanding liability of the holder of these shares was the sum of \$3,800,000<sup>25</sup>.

The terms of issue of such Partly Paid Shares (as disclosed in the Company's initial public offering prospectus dated 6 August 1998) are as follows:

1. *No call will be made by the Directors on such partly paid shares until the expiry of at least two years from the date of issue of such shares;*
2. *No more than two (2) calls will be made upon such shares in any one financial year and no call within any one financial year will be made within six (6) months from the date of a previous call;*
3. *No call may be made for more than Ten Percentum (10%) of the then outstanding amount due and payable for such shares;*
4. *The Directors may with the prior written consent of a particular holder of such shares vary as for that particular holder the foregoing terms upon which the Directors shall be entitled to make a call;*
5. *Nothing shall prevent the holders of such shares pre-paying up from time to time or at any one time the whole or part of the amount unpaid on such shares even though no amount has been called to be paid up by the Directors;*
6. *Dividends of the Company shall be paid to the holders of such shares in the proportion which the amount paid (not credited) on the share is of the total amounts paid and payable (excluding amounts credited) on such share held by them. An amount paid in advance of a call is not to be included as an amount paid on that share for the purposes of calculating entitlement to dividends for such a share;*
7. *Where the Company shall be listed upon the ASX, the Company will not whilst there shall remain any outstanding liability with respect to such shares apply for Official Quotation of the same with the ASX;*
8. *Upon such shares being fully paid for in accordance with calls made by the Directors such that there shall be no outstanding liability with respect to the same, such shares will rank in all respects pari passu with the existing ordinary fully paid shares in the capital of the Company then on issue;*
9. *Where the Company shall be listed upon the ASX, upon such shares being fully paid for in accordance with calls made by the Directors such that there shall be no outstanding liability with respect to the same, the Company will within three (3) business days from receipt of the monies fully paying up such shares, apply for Official Quotation of all such shares, in accordance with the Corporations Law and the Listing Rules of the ASX;*
10. *Where the Company shall reorganise its capital, the number of such partly paid shares must be reorganised in the same proportions as other classes of shares and the reorganisation must not involve cancellation or reduction of the total amount payable and unpaid by the holder of such shares;*
11. *The holders of such shares shall have a fraction of a vote for each partly paid share held with the fractional vote of each share being equivalent to the proportion which the amount actually paid (not credited) for that share is of the total amounts paid and payable (excluding amounts credited) for that share. An amount paid in advance of a call is not to be included as an amount paid up on that share for the purposes of calculating the voting entitlement of such a share;*
12. *The holders of such shares shall not be entitled to vote at a meeting in respect of those shares on which calls are outstanding and unpaid;*
13. *Where there is any inconsistency between the terms of issue of these partly paid shares and the terms of the Listing Rules of the ASX (in circumstances where the Company shall be listed upon the ASX) the terms of the Listing Rules of the ASX shall prevail; and*
14. *Save for the specific terms of issue of these partly paid shares as referred to above (and subject to the Listing Rules of the ASX) in all other respects, the terms of issue of such partly paid shares shall be in accordance with the provisions of the Constitution of the Company.*

22 At the date of issue. There are now 5,193,000 Partly Paid Shares on issue.

23 At the date of issue. They are now paid to 1.5225 cents each.

24 At the date of issue. The unpaid amount is now 18.4775 cents per share.

25 At the date of issue. The total amount unpaid on these shares is now \$959,537.



**QUESTE COMMUNICATIONS LTD**  
**Independent Expert's Report**

26 October 2017



## Financial Services Guide

26 October 2017

BDO Corporate Finance (WA) Pty Ltd ABN 27 124 031 045 ('we' or 'us' or 'ours' as appropriate) has been engaged by Queste Communications Ltd ('Queste' or 'the Company') to provide an independent expert's report on the proposal to undertake an Equal Access Scheme Off-Market Share Buy-Back. You will be provided with a copy of our report as a retail client because you are a shareholder of Queste.

### Financial Services Guide

In the above circumstances we are required to issue to you, as a retail client, a Financial Services Guide ('FSG'). This FSG is designed to help retail clients make a decision as to their use of the general financial product advice and to ensure that we comply with our obligations as financial services licensees.

This FSG includes information about:

- ◆ Who we are and how we can be contacted;
- ◆ The services we are authorised to provide under our Australian Financial Services Licence, Licence No. 316158;
- ◆ Remuneration that we and/or our staff and any associates receive in connection with the general financial product advice;
- ◆ Any relevant associations or relationships we have; and
- ◆ Our internal and external complaints handling procedures and how you may access them.

### Information about us

BDO Corporate Finance (WA) Pty Ltd is a member firm of the BDO network in Australia, a national association of separate entities (each of which has appointed BDO (Australia) Limited ACN 050 110 275 to represent it in BDO International). The financial product advice in our report is provided by BDO Corporate Finance (WA) Pty Ltd and not by BDO or its related entities. BDO and its related entities provide services primarily in the areas of audit, tax, consulting and financial advisory services.

We do not have any formal associations or relationships with any entities that are issuers of financial products. However, you should note that we and BDO (and its related entities) might from time to time provide professional services to financial product issuers in the ordinary course of business.

### Financial services we are licensed to provide

We hold an Australian Financial Services Licence that authorises us to provide general financial product advice for securities to retail and wholesale clients.

When we provide the authorised financial services we are engaged to provide expert reports in connection with the financial product of another person. Our reports indicate who has engaged us and the nature of the report we have been engaged to provide. When we provide the authorised services we are not acting for you.

### General Financial Product Advice

We only provide general financial product advice, not personal financial product advice. Our report does not take into account your personal objectives, financial situation or needs. You should consider the appropriateness of this general advice having regard to your own objectives, financial situation and needs before you act on the advice.

## **Fees, commissions and other benefits that we may receive**

We charge fees for providing reports, including this report. These fees are negotiated and agreed with the person who engages us to provide the report. Fees are agreed on an hourly basis or as a fixed amount depending on the terms of the agreement. The fee payable to BDO Corporate Finance (WA) Pty Ltd for this engagement is approximately \$15,000.

Except for the fees referred to above, neither BDO, nor any of its directors, employees or related entities, receive any pecuniary benefit or other benefit, directly or indirectly, for or in connection with the provision of the report.

## **Other assignments**

In October 2013 and January 2016, BDO Corporate Finance (WA) Pty Ltd prepared Independent Expert's Reports for Queste for fees of approximately \$20,000 and \$12,000 respectively.

BDO Audit (WA) Pty Ltd was the appointed independent auditor of Queste (until ASIC's consent to their resignation as auditor on or about 12 February 2016). We do not consider that this impacts on our independence in accordance with the requirements of Regulatory Guide 112 'Independence of Experts'. We have completed a conflict search of BDO affiliated organisations within Australia. This conflict search incorporates all Partners, Directors and Managers of BDO affiliated organisations. We are not aware of any circumstances that, in our view, would constitute a conflict of interest or would impair our ability to provide objective assistance in this matter.

## **Remuneration or other benefits received by our employees**

All our employees receive a salary. Our employees are eligible for bonuses based on overall productivity but not directly in connection with any engagement for the provision of a report. We have received a fee from Queste for our professional services in providing this report. That fee is not linked in any way with our opinion as expressed in this report.

## **Referrals**

We do not pay commissions or provide any other benefits to any person for referring customers to us in connection with the reports that we are licensed to provide.

## **Complaints resolution**

### *Internal complaints resolution process*

As the holder of an Australian Financial Services Licence, we are required to have a system for handling complaints from persons to whom we provide financial product advice. All complaints must be in writing addressed to The Complaints Officer, BDO Corporate Finance (WA) Pty Ltd, PO Box 700 West Perth WA 6872.

When we receive a written complaint we will record the complaint, acknowledge receipt of the complaint within 15 days and investigate the issues raised. As soon as practical, and not more than **45 days** after receiving the written complaint, we will advise the complainant in writing of our determination.

## **Referral to External Dispute Resolution Scheme**

A complainant not satisfied with the outcome of the above process, or our determination, has the right to refer the matter to the Financial Ombudsman Service ("FOS"). FOS is an independent organisation that has been established to provide free advice and assistance to consumers to help in resolving complaints relating to the financial service industry. FOS will be able to advise you as to whether or not they can be of assistance in this matter. Our FOS Membership Number is 12561. Further details about FOS are available at the FOS website [www.fos.org.au](http://www.fos.org.au) or by contacting them directly via the details set out below.

Financial Ombudsman Service  
GPO Box 3  
Melbourne VIC 3001  
Toll free: 1800 367 287  
Facsimile: (03) 9613 6399  
Email: [info@fos.org.au](mailto:info@fos.org.au)

## **Contact details**

You may contact us using the details set out on page 1 of the accompanying report.



## TABLE OF CONTENTS

1.	Introduction	2
2.	Summary and Opinion	2
3.	Scope of the Report	6
4.	Outline of the Buy-back Proposal	8
5.	Profile of Queste	10
6.	Economic analysis	18
7.	Industry analysis	20
8.	Valuation approach adopted	23
9.	Valuation of Queste prior to the Buy-back Proposal	24
10.	Valuation of consideration offered	37
11.	Is the Buy-back Proposal fair?	37
12.	Is the Buy-back Proposal reasonable?	39
13.	Conclusion	42
14.	Sources of information	42
15.	Independence	43
16.	Qualifications	43
17.	Disclaimers and consents	44
	Appendix 1 - Glossary	
	Appendix 2 - Valuation Methodologies	
	Appendix 3 - QMP of Bentley	
	Appendix 4 - QMP of Strike	
	Appendix 5 - QMP of Orion	
	Appendix 6 - QMP of Keybridge	
	Appendix 7 - Option valuation	

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26 October 2017

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PO Box 700 West Perth WA 6872  
Australia

The Directors  
Queste Communications Ltd  
Level 2, 23 Ventnor Avenue  
WEST PERTH WA, 6005

Dear Directors

## INDEPENDENT EXPERT'S REPORT

### 1. Introduction

The Board of Queste Communications Ltd (**'Queste'** or **'the Company'**) intends to undertake an Equal Access Off-Market Share Buy-back Scheme providing shareholders with an opportunity to realise all or part of their investment in the Company.

### 2. Summary and Opinion

#### 2.1 Purpose of the report

The directors of Queste have requested that BDO Corporate Finance (WA) Pty Ltd (**'BDO'**) prepare an independent expert's report (**'our Report'**) to express an opinion as to whether or not the proposed Equal Access Off-Market Share Buy-back Scheme (**'the Buy-back Proposal'**) is fair and reasonable to the shareholders of Queste (**'Shareholders'**). Shareholders include holders of both fully paid and partly paid ordinary shares.

Our Report is prepared at the request of the Directors of Queste in order to assist Shareholders in their decision whether to approve the Buy-back Proposal.

#### 2.2 Approach

Our Report has been prepared having regard to Australian Securities and Investments Commission (**'ASIC'**) Regulatory Guide 111 'Content of Expert's Reports' (**'RG 111'**) and Regulatory Guide 112 'Independence of Experts' (**'RG 112'**).

In arriving at our opinion, we have assessed the terms of the Buy-back Proposal as outlined in the body of this report. We have considered:

- How the value of the consideration to be paid for each ordinary fully paid Queste share under the Buy-back Proposal compares to the value of a fully paid share in the Company prior to the Buy-back Proposal;

- How the value of the consideration to be paid for each partly paid Queste share under the Buy-back Proposal compares to the value of a partly paid share in the Company prior to the Buy-back Proposal;
- The likelihood of an alternative offer being made to Shareholders;
- Other factors which we consider to be relevant to the Shareholders in their assessment of the Buy-back Proposal; and
- The position of Shareholders should the Buy-back Proposal not be approved.

### 2.3 Opinion

We have considered the terms of the Buy-back Proposal as outlined in the body of this report and have concluded that the Buy-back Proposal:

- is fair and reasonable to Shareholders who do not participate in the Buy-back; and
- is not fair but reasonable to Shareholders who participate in the Buy-back.

We consider that the Buy-back Proposal is fair to Shareholders who do not participate because the proposed buy back price is below the per share assessed value range of a Queste share. Therefore, the Buy-back Proposal will be value accretive for those Shareholders who do not participate (provided at least some Shareholders participate).

We consider that the Buy-back Proposal is not fair to Shareholders who participate because the proposed buy back price is below the per share assessed value range of a Queste share.

However, we consider the Buy-back Proposal to be reasonable because the advantages of the Buy-back Proposal to Shareholders are greater than the disadvantages. In particular, it allows Shareholders to choose whether to participate; participation provides the opportunity to realise at least part of their investment for cash and listed securities in a low liquidity market, at a rate above the current share price, whereas, non-participation provides for an increase in the net asset backing (provided at least some Shareholders participate).

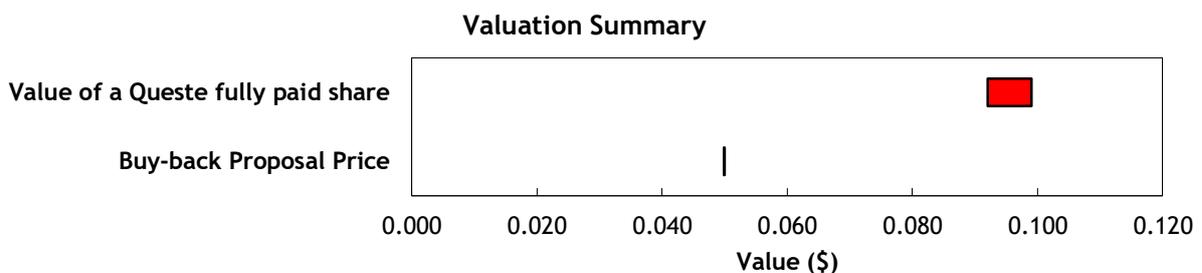
### 2.4 Fairness- Fully paid ordinary shares

In section 11, we determine that the consideration offered ('Buy-back Proposal Price') compares to the value of a Queste fully paid ordinary share, as detailed below.

Fully paid ordinary shares	Ref	Low \$	High \$
Value of a Queste fully paid ordinary share	9.7	0.092	0.099
Buy-back Proposal Price	10	0.05	0.05

Source: BDO analysis

The above valuation ranges are graphically presented below:



The above pricing indicates that, in the absence of any other relevant information, the Buy-back Proposal is not fair for fully paid ordinary Shareholders who participate. Conversely the Buy-back Proposal is fair for fully paid Shareholders who do not participate.

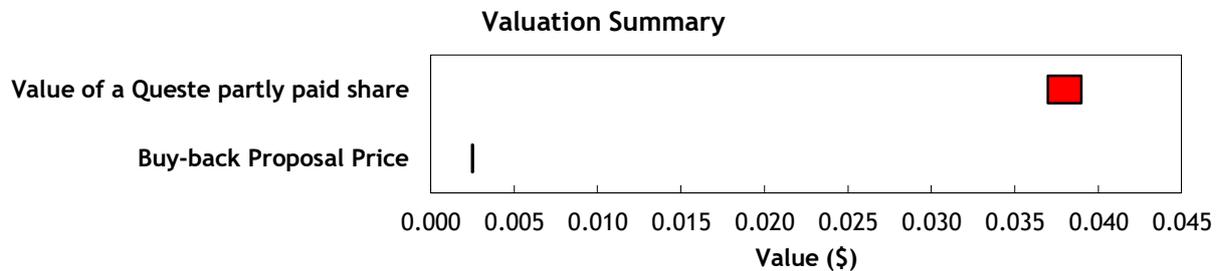
## 2.5 Fairness- Partly paid ordinary shares

In section 11, we determine that the Buy-back Proposal Price compares to the value of a Queste partly paid ordinary share, as detailed below.

Partly paid ordinary shares	Ref	Low \$	High \$
Value of a Queste partly paid ordinary share	9.7	0.037	0.039
Buy-back Proposal Price	10	0.0025	0.0025

Source: BDO analysis

The above valuation ranges are graphically presented below:



The above pricing indicates that, in the absence of any other relevant information, the Buy-back Proposal is not fair for partly paid Shareholders, if the partly paid Shareholders participate. Conversely, the Buy-back Proposal is fair for partly paid Shareholders, if that Shareholder does not participate.

## 2.6 Reasonableness

We have considered the analysis in section 12 of this report, in terms of both:

- advantages and disadvantages of the Buy-back Proposal from the point of view of both participating and non-participating fully and partly paid ordinary Shareholders; and
- other considerations, including the position of Shareholders if the Buy-back Proposal does not proceed and the consequences of not approving the Buy-back Proposal.

In our opinion, the position of Shareholders if the Buy-back Proposal is approved is more advantageous than the position if the Buy-back Proposal is not approved. Accordingly, in the absence of any other relevant information and/or an alternate Buy-back Proposal we believe that the Buy-back Proposal is reasonable for Shareholders.

The respective advantages and disadvantages considered are summarised below:

Section	Advantages	Section	Disadvantages
<b>Shareholders that participate in the Buy-back Proposal:</b>			
12.2	Shareholders will have the opportunity to sell their Shares at a price above the ASX price	12.3	The Buy-back Proposal is not fair
12.2	All eligible Shareholders will have an equal opportunity to sell their Shares	12.3	Holders of shares that are bought back will not be exposed to any potential future increases in the net tangible assets of the Company
12.2	Flexibility in the level of participation	12.3	Shareholders may not be able to realise their full investment
12.2	No brokerage fees will be payable by Shareholders		
12.2	Opportunity to realise at least part of their investment for cash and listed securities in a company with relatively illiquid shares		
<b>Shareholders that do not participate in the Buy-back Proposal:</b>			
12.2	Increase in net tangible assets per share for remaining shareholders	12.3	There will be decreased assets to invest
12.2	The Buy-back Proposal will not cause a decrease in the market value of Shares	12.3	There will be a reduced capacity to use deferred tax assets
12.2	Remaining shareholders will have an increased holding of the Company	12.3	Availability of cash funds and share investments of Queste post Buy-back will diminish
		12.3	Decreased investment portfolio liquidity
		12.3	Decreased diversification of funds
		12.3	Decreased earnings per share

Other key matters we have considered include:

Section	Description
12.1	Alternative strategies to buy back shares that might offer Shareholders a premium over the value of the Buy-back Proposal Price.

### 3. Scope of the Report

#### 3.1 Purpose of the Report

ASIC Regulatory Guide 110 “Share Buy-backs” (‘RG 110’) sets out the information to be disclosed to shareholders by companies seeking shareholder approval for a Buy-back. RG110, paragraph 18 states that if a company proposes to buy-back a significant percentage of shares it should consider providing an independent expert’s report with a valuation of the shares.

The directors of Queste engaged BDO to prepare an independent expert’s report regarding the value of Queste as well as the impact of the Buy-back Proposal on exiting and continuing Shareholders. To best satisfy the requirements of RG110 we consider our Report should assess whether, in our opinion, the Buy-back Proposal is fair and reasonable to Shareholders.

#### 3.2 Regulatory guidance

Neither the Listing Rules nor the Corporations Act defines the meaning of ‘fair and reasonable’. In determining whether the Buy-back Proposal is fair and reasonable, we have had regard to the views expressed by ASIC in RG 111. This regulatory guide provides guidance as to what matters an independent expert should consider to assist security holders to make informed decisions about transactions.

This regulatory guide suggests that, where an expert assesses whether a transaction is ‘fair and reasonable’, this should not be applied as a composite test—that is, there should be a separate assessment of whether the transaction is ‘fair’ and ‘reasonable’, as in a control transaction. An expert should not assess whether the transaction is ‘fair and reasonable’ based simply on a consideration of the advantages and disadvantages of the proposal.

In our opinion, given the Buy-back Proposal is capped and on an equal access basis as defined by RG 111, we do not consider the Buy-back Proposal to be a control transaction. Therefore, any valuation will be assessed based on a minority basis to determine if the Buy-back Proposal is fair and reasonable.

#### 3.3 Adopted basis of evaluation

RG 111 states that a transaction is fair if the value of the offer price or consideration is equal to or greater than the value of the securities subject of the transaction. This comparison should be made assuming a knowledgeable and willing, but not anxious, buyer and a knowledgeable and willing, but not anxious, seller acting at arm’s length. RG 111 states that a comparison should be made between the value of the securities being offered (allowing for a minority discount) and the value of the target entity’s securities, assuming 100% of the securities are available for sale. However, as stated in Section 3.2, we do not consider that the Buy-back Proposal is a control transaction. As such, we have not included a premium for control when considering the value of Queste’s shares on hand, or the value of consideration under the Buy-back Proposal.

Further to this, RG 111 states that a transaction is reasonable if it is fair. It might also be reasonable if despite being 'not fair' the expert believes that there are sufficient reasons for security holders to accept the offer in the absence of any higher bid.

Having regard to the above, BDO has completed this comparison in two parts:

- A comparison between the value of a Queste share prior to the Buy-back Proposal and the value of the consideration offered (fairness - see Section 11 "Is the Buy-back Proposal Fair?"). This comparison is for both fully and partly paid shares and is considered principally from the view point of Shareholders who participate in the Buy-back Proposal; and
- An investigation into other significant factors to which Shareholders might give consideration, prior to approving the resolution, after reference to the value derived above (reasonableness - see Section 12 "Is the Buy-back Proposal Reasonable?").

This assignment is a Valuation Engagement as defined by Accounting Professional & Ethical Standards Board professional standard APES 225 'Valuation Services' ('APES 225').

A Valuation Engagement is defined by APES 225 as follows:

*"an Engagement or Assignment to perform a Valuation and provide a Valuation Report where the Valuer is free to employ the Valuation Approaches, Valuation Methods, and Valuation Procedures that a reasonable and informed third party would perform taking into consideration all the specific facts and circumstances of the Engagement or Assignment available to the Valuer at that time."*

This Valuation Engagement has been undertaken in accordance with the requirements set out in APES 225.

## 4. Outline of the Buy-back Proposal

### 4.1 The Buy-Back

Queste proposes to undertake an equal access off-market share buy-back of up to 100% of the fully paid and partly paid ordinary shares in the Company, subject to the maximum subscription of the buy-back being \$300,000.

Under the equal access off-market share buy-back, Queste will buy-back shares at a price of:

- \$0.05 in respect of each fully paid ordinary share on issue; and
- \$0.0025 in respect of each partly paid ordinary share on issue.

The buy-back consideration of up to \$300,000 will be satisfied by the payment of cash and an in-specie distribution of listed securities, as follows:

- A cash component of up to \$100,000; and
- A scrip component of up to \$200,000, represented by a distribution of up to 1.3 million shares in Bentley Capital Limited (ASX:BEL) ('Bentley').

If the value of the buy-back acceptances were to exceed the buy-back cap of \$300,000, Queste will scale back the number of shares to be bought back on a pro-rata basis determined by reference to the value of the buy-back consideration in respect of acceptances received for fully paid and partly paid ordinary shares.

As contained in the Explanatory Memorandum, if the Buy-Back is approved, the Company will continue with its principal activity of managing its assets, including its majority investment in Orion Equities Limited ('Orion').

The Company may also consider undertaking regular Equal Access Buy-Back Schemes depending on its assessment of the success or otherwise of this Buy-Back Proposal, the Company's financial position and the liquidity of trading in Queste shares at the relevant time.

### 4.2 Shareholding in Queste following the Buy-Back

At the date of our Report, the Company has the following shares on issue:

- 27,155,358 listed fully paid shares; and
- 5,193,000 unlisted partly paid ordinary shares, each paid to \$0.015225 (with \$0.184775 partly paid ordinary share outstanding), representing the equivalent of 395,317 voting shares,

making a total of 27,550,675 equivalent voting shares on issue.

In our analysis, we have assessed the potential dilution to both types of Shareholders under the following scenarios:

**Scenario One** - All fully paid Shareholders and all partly paid Shareholders seek to take up the Buy-Back offer for all their shares.

**Scenario Two** - All fully paid Shareholders seek to take up the Buy-Back offer for their shares, but the partly paid Shareholders do not.

**Scenario Three** - The partly paid Shareholders seeks to take up the Buy-Back offer for their shares, but none of the fully paid Shareholders seek to do so.

These three scenarios are set out in the tables below.

**Scenario One: All fully paid Shareholders and all partly paid Shareholders seek to take up the Buy-Back offer for all their shares.**

Scenario One	Shares prior to the Buy-Back	Shares Bought-Back	Shares after the Buy-Back	Change %
Fully paid shares	27,155,358	5,943,180	21,212,178	-21.89%
Partly paid shares	5,193,000	1,136,400	4,056,600	-21.88%
Fully paid equivalent of partly paid shares	395,317	-	308,809	-21.88%
<b>Total equivalent fully paid shares</b>	<b>27,550,675</b>		<b>21,520,987</b>	<b>-21.89%</b>
<b>Total diluted shares</b>	<b>32,348,358</b>		<b>25,268,778</b>	<b>-21.89%</b>

**Scenario Two: All fully paid Shareholders seek to take up the Buy-Back offer for their shares, but the partly paid Shareholders do not.**

Scenario Two	Shares prior to the Buy-Back	Shares Bought-Back	Shares after the Buy-Back	Change %
Fully paid shares	27,155,358	6,000,000	21,155,358	-22.10%
Partly paid shares	5,193,000	-	5,193,000	0.00%
Fully paid equivalent of partly paid shares	395,317	-	395,317	0.00%
<b>Total equivalent fully paid shares</b>	<b>27,550,675</b>		<b>21,550,675</b>	<b>-21.78%</b>
<b>Total diluted shares</b>	<b>32,348,358</b>		<b>26,348,358</b>	<b>-18.55%</b>

**Scenario Three: The partly paid Shareholder seeks to take up the Buy-Back offer for their shares, but none of the fully paid Shareholders seek to do so.**

Scenario Three	Shares prior to the Buy-Back	Shares Bought-Back	Shares after the Buy-Back	Change %
Fully paid shares	27,155,358	-	27,155,358	0.00%
Partly paid shares	5,193,000	5,193,000	-	-100.00%
Fully paid equivalent of partly paid shares	395,317	-	-	-100.00%
<b>Total equivalent fully paid shares</b>	<b>27,550,675</b>		<b>27,155,358</b>	<b>-1.43%</b>
<b>Total diluted shares</b>	<b>32,348,358</b>		<b>27,155,358</b>	<b>-16.05%</b>

We note that there are potentially a number of 'intermediate' scenarios reflecting different levels of participation sought by fully paid and partly paid Shareholders but the parameters of the various outcomes of these 'intermediate' scenarios in terms of resulting numbers of total shares are all within the limits shown by the three scenarios above.

## 5. Profile of Queste

### 5.3 History

Queste was incorporated on 10 March 1998 and was admitted to the Official List of the Australian Securities Exchange ('ASX') on 11 November 1998 after successfully completing an Initial Public Offer raising of approximately \$2.5 million. The Company is focussed on the management of its assets, which include a 59.86% controlling interest in Orion and a 1.71% interest in associate Bentley.

The Company's current board members and senior management are:

- Mr Farooq Khan, Executive Chairman & Managing Director;
- Mr Victor Ho, Executive Director & Company Secretary; and
- Mr Yaqoob Khan, Non-Executive Director.

The Board of Directors also hold key positions in Orion and Bentley as outlined in the table below.

Director	Position
Mr Farooq Khan	Executive Chairman of Orion and Bentley
Mr Victor Ho	Executive Director of Orion, Company Secretary of Bentley
Mr Yaqoob Khan	Non-Executive Director of Orion

As at the date of our Report, the Company has on issue 27,550,675 voting shares, comprising 27,155,358 fully paid ordinary/voting shares and 395,317 voting shares attributable to 5,193,000 partly paid shares paid to \$0.015225 with \$0.184775 outstanding.

In December 2013, the Company undertook an equal access scheme share buy-back of up to 100% of each shareholder's shares in the Company, subject to a maximum cost to the Company of \$330,000. Under this buy-back (which closed on 21 January 2014), the Company bought back:

- 587,563 fully paid shares for 10 cents per share, at a cost of \$58,756; and
- 10,000,000 partly-paid shares for 0.5 of a cent per share, at a cost of \$50,000,

with the total cost of the share buy-back being \$108,756.

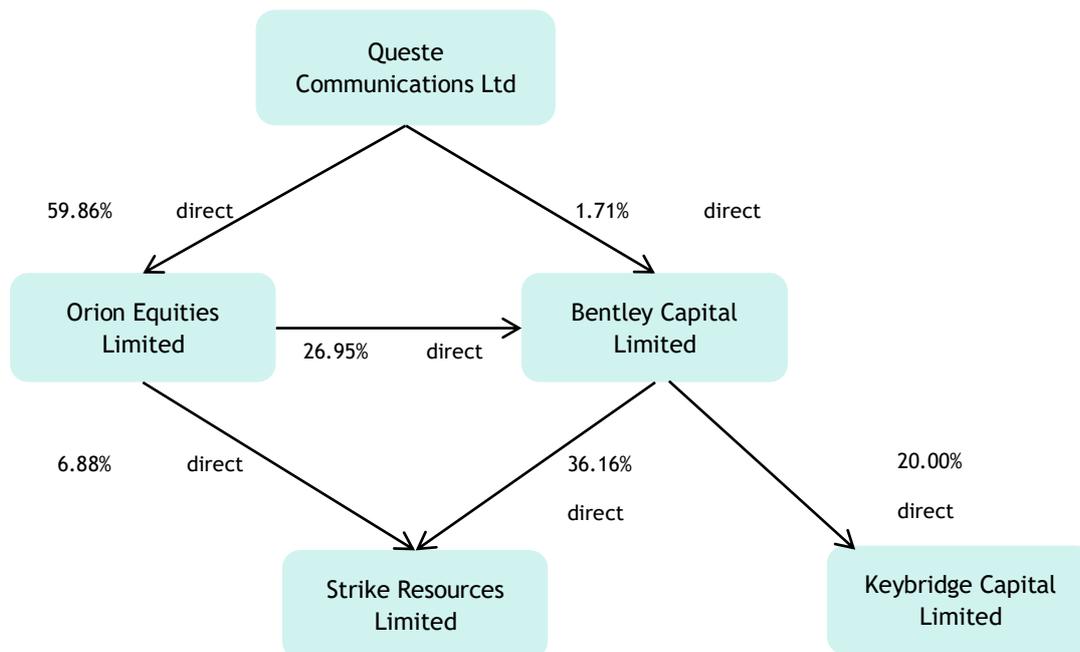
In March 2016, the Company undertook an equal access scheme share buy-back of up to 100% of each shareholder's shares in the Company, subject to a maximum cost to the Company of \$300,000. Under this buy-back (which closed on 26 May 2016), the Company bought back:

- 3,220,914 fully paid shares for 9 cents per share, at a cost of \$289,882; and
- 2,248,044 partly-paid shares for 0.45 of a cent per share, at a cost of \$10,116,

with the total cost of the share buy-back being \$299,998.

In October 2017, a shareholder responded to a call on their partly paid shares, meaning that 577,000 partly paid shares were called and 577,000 ordinary shares were issued, raising \$106,615 in cash.

Illustrated below is Queste's interest in Orion and Bentley, as well as its indirect interest in Strike Resources Limited ('Strike') and Keybridge Capital Limited ('Keybridge').



Set out below is a brief description of Orion and Bentley.

### Orion

Orion is an Australian Listed Investment Company ('LIC') and officially listed on the ASX on 19 November 1970. As at 30 June 2017, Queste holds 59.86% of the issued capital of Orion. Orion is focussed on the management of its investments, including investments in listed and unlisted securities, real estate held for development and resale, and an olive grove operation.

Orion's current board members and senior management are:

- Mr Farooq Khan, Executive Chairman;
- Mr Victor Ho, Executive Director & Company Secretary; and
- Mr Yaqoob Khan, Non-Executive Director.

Orion also holds a 26.95% interest in Bentley, which is also a LIC.

Orion also owns a 143-hectare property comprising a commercial olive grove freehold land (with a water licence entitlement) and olive trees with approximately 64,500, 18-year-old plantings. The olive grove is currently on 'care and maintenance' in light of low olive oil prices relative to the costs of production.

Orion has an investment in a residential property located in Mandurah, Western Australia. The real estate investment is classified as property held for development or resale on the Company's balance sheet. Initially the purchase was made with the intention to subdivide the property. However, these plans were rejected by the Western Australian Planning Commission. There was a subsequent attempt to sell the property via an auction process but no bids were received. The property is a single residence comprising three bedrooms and two and a half bathrooms. Orion has undertaken renovations and currently derives rental income from the property.

### **Bentley**

Bentley is a LIC and officially listed on the ASX on 7 November 1986. Bentley is focussed on the management of its assets, which primarily consists of Australian equities. Bentley's current board members and senior management are:

- Mr Farooq Khan, Executive Chairman;
- Mr William Johnson, Executive Director;
- Mr Simon Cato, Non-Executive Director; and
- Mr Victor Ho, Company Secretary.

Bentley holds 52,553,493 shares in Strike (representing a 36.16% relevant interest in Strike). Strike has iron ore projects in Peru with operations suspended in 2014. Strike is currently reviewing and developing a graphite exploration project in Queensland and lithium exploration tenements in Western Australia.

Bentley holds 31,700,000 shares in Keybridge (representing a 20.00% relevant interest in Keybridge). Keybridge is an investment and financial services group with a portfolio of listed and unlisted investments/loan assets including in the solar (Spain), private equity (US), life insurance (New Zealand), property and funds management sectors and major holdings in HHY Fund (ASX:HHY), Molopo Energy Limited (ASX:MPO) and Metgasco Limited (ASX:MEL). Keybridge is also the Investment Manager of the HHY Fund.

## 5.4 Historical Balance Sheet

Consolidated Statements of Financial Position	Audited as at	Audited as at	Audited as at
	30-Jun-17	30-Jun-16	30-Jun-15
	\$	\$	\$
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	235,476	191,039	269,805
Financial assets at fair value through profit and loss	494,360	729,027	1,523,346
Trade and other receivables	41,216	42,345	13,171
Other current assets	6,573	7,865	8,417
<b>TOTAL CURRENT ASSETS</b>	<b>777,625</b>	<b>970,276</b>	<b>1,814,739</b>
<b>NON-CURRENT ASSETS</b>			
Trade and other receivables	22,010	21,774	57,120
Property held for development or resale	1,220,000	1,350,000	1,350,000
Investment in associate entity	2,003,264	3,545,665	3,705,212
Property, plant and equipment	1,528,324	1,968,179	2,010,752
Olive trees	65,500	65,500	65,500
Deferred tax asset	61,206	116,782	216,374
<b>TOTAL NON-CURRENT ASSETS</b>	<b>4,900,304</b>	<b>7,067,900</b>	<b>7,404,958</b>
<b>TOTAL ASSETS</b>	<b>5,677,929</b>	<b>8,038,176</b>	<b>9,219,697</b>
<b>CURRENT LIABILITIES</b>			
Trade and other payables	343,714	151,617	161,957
Provisions	134,229	107,396	117,010
<b>TOTAL CURRENT LIABILITIES</b>	<b>477,943</b>	<b>259,013</b>	<b>278,967</b>
<b>NON-CURRENT LIABILITIES</b>			
Deferred tax liability	61,206	116,782	216,374
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>61,206</b>	<b>116,782</b>	<b>216,374</b>
<b>TOTAL LIABILITIES</b>	<b>539,149</b>	<b>375,795</b>	<b>495,341</b>
<b>NET ASSETS</b>	<b>5,138,780</b>	<b>7,662,381</b>	<b>8,724,356</b>
<b>EQUITY</b>			
Issued capital	6,149,888	6,149,888	6,268,445
Reserves	3,182,215	3,270,684	3,200,408
Accumulated losses	(6,281,531)	(4,769,667)	(4,057,596)
<b>PARENT INTEREST</b>	<b>3,050,572</b>	<b>4,650,905</b>	<b>5,411,257</b>
Non-controlling interest	2,088,208	3,011,476	3,313,099
<b>TOTAL EQUITY</b>	<b>5,138,780</b>	<b>7,662,381</b>	<b>8,724,356</b>

Source: Queste audited financial reports for the years ended 30 June 2017, 30 June 2016 and 30 June 2015.

We note the following in relation to Queste's Consolidated Statement of Financial Position:

- Financial assets recorded at fair value through profit and loss relate to listed securities and units in an unlisted managed fund, which are acquired for selling in the short term.
- Property held for development or resale is located in Mandurah, Western Australia and is currently rented out. The property was re-valued at \$1.22 million as at 30 June 2017.
- Investment in associated entity relates to Queste's investment in Bentley. Queste's investment in Bentley is accounted for under the equity accounting method. After initially being recognised at cost, the cumulative post-acquisition movements are adjusted against the carrying amount of the investment. The decrease in the investment in associated entity from \$3.55 million at 30 June

2016 to \$2 million at 30 June 2017 reflects the adjustments made for Queste's share of Bentley's net loss after tax of \$1.32 million and for a dividend received of \$0.22 million.

- The property, plant and equipment relates to freehold land, buildings, plant and equipment and leasehold improvements. Land (with the water licence entitlement) was re-valued at \$1.34 million as at 30 June 2017.
- The balance for provisions relates to annual and long service leave.
- Non-controlling interest of \$2.09 million relates to the 40.14% equity holding in Orion that is not held by the Company at 30 June 2017.

## 5.5 Historical Statement Profit or Loss and Other Comprehensive Income

Consolidated Statement of Profit or Loss and Other Comprehensive Income	Audited for year ended 30-Jun-17 \$	Audited for year ended 30-Jun-16 \$	Audited for year ended 30-Jun-15 \$
<b>Revenue</b>	48,621	55,604	80,289
<b>Other Income</b>			
Share of net profit of associate	-	163,526	-
Net gain on financial assets at fair value through profit or loss	29,156	-	142,374
Reversal of Impairment - Olive Grove land	-	-	101,296
Other income	61	1,159	4,353
<b>Total revenue and income</b>	<b>77,838</b>	<b>220,289</b>	<b>328,312</b>
<b>Expenses</b>			
Net loss on financial assets at fair value through profit or loss	-	(78,076)	-
Share of net loss of associate	(1,324,263)	-	(80,044)
Olive grove operation expenses	(37,913)	(60,763)	(71,808)
Land operation expenses	(140,470)	(15,156)	(147,217)
Personnel expenses	(479,847)	(655,039)	(792,986)
Occupancy expenses	(34,615)	(56,666)	(69,339)
Corporate expenses	(53,800)	(53,815)	(51,561)
Finance expenses	(4,645)	(4,180)	(4,381)
Administration expenses	(124,677)	(193,324)	(256,388)
<b>Profit/(Loss) before income tax</b>	<b>(2,122,392)</b>	<b>(896,730)</b>	<b>(1,145,412)</b>
Income tax benefit/(expense)	(125,927)	-	89,501
<b>Profit/(Loss) from continuing operations after income tax</b>	<b>(2,248,319)</b>	<b>(896,730)</b>	<b>(1,055,911)</b>
<b>Profit/(Loss) for the year</b>	<b>(2,248,319)</b>	<b>(896,730)</b>	<b>(1,055,911)</b>
<b>Other comprehensive income</b>			
Revaluation of assets, net of tax	-	-	208,836
<b>Total comprehensive profit/(loss) for the year</b>	<b>(2,248,319)</b>	<b>(896,730)</b>	<b>(847,075)</b>
<b>Profit/(Loss) attributable to:</b>			
Owners of Queste Communications Ltd	(1,380,272)	(698,370)	(744,189)
Non-controlling interest	(868,047)	(198,360)	(311,722)
	<b>(2,248,319)</b>	<b>(896,730)</b>	<b>(1,055,911)</b>

Source: Queste audited financial reports for the years ended 30 June 2017, 30 June 2016 and 30 June 2015.

We note the following in relation to Queste's Consolidated Historical Statement of Profit or Loss and Other Comprehensive Income:

- The revenue line item includes rental revenue, dividend revenue and interest revenue.

- Share of net profit of associate of \$0.16 million for the year ended 30 June 2016 relates to the Company's 28.93% interest in Bentley's after tax profit for the year.
- Reversal of impairment-Olive Grove land of \$0.10 million for the year ended 30 June 2015 relates to the 143-hectare olive grove operation located in Gingin, Western Australia.
- Share of net loss of associate of \$1.32 million for the year ended 30 June 2017 relates to Queste's 28.65% interest in Bentley's after tax loss for the year.
- Land operation expenses increased by \$0.125 million to \$0.14 million for the year ended 30 June 2017. The increase is a result of an impairment loss of \$0.13 million on property held for resale.
- Revaluation of assets, net of tax of \$0.21 million for the year ended 30 June 2015 relates to the revaluation of the olive grove land and the water licence entitlement.

## 5.6 Capital Structure

The share structure of Queste as at 24 October 2017 is outlined below:

	Number
Total fully paid ordinary shares on issue	27,155,358
Top 20 shareholders	24,336,306
Top 20 shareholders - % of shares on issue	89.62%

Source: Queste share registry

The Company also has on issue 5.193 million unlisted ordinary shares that have been partly paid. The shares were issued at a price of \$0.20 and have been partly paid to \$0.015225 each. These shares carry voting rights proportional to the amount paid up per share.

The range of fully paid shares held in Queste as at 24 October 2017 is as follows:

Range of Shares Held	Number of Ordinary Shareholders	Number of Ordinary Shares	Percentage of Issued Shares (%)
1 - 1,000	12	7,372	0.027%
1,001 - 5,000	48	135,915	0.501%
5,001 - 10,000	59	537,749	1.980%
10,001 - 100,000	95	2,604,646	9.592%
100,001 - and over	25	23,869,676	87.900%
<b>TOTAL</b>	<b>239</b>	<b>27,155,358</b>	<b>100.00%</b>

Source: Queste share registry

The fully paid ordinary shares held by the most significant individual registered shareholders as at 24 October 2017 are detailed below:

Name	Number of Fully Paid Ordinary Shares Held	Percentage of Issued Shares (%)
Island Australia Pty Ltd	3,668,577	13.51%
Chi Tung Investments Ltd	3,608,956	13.29%
Renmuir Holdings Ltd	3,277,780	12.07%
Cleod Pty Ltd	1,985,684	7.31%
Cellante Securities Pty Ltd	1,916,900	7.06%
<b>Total Top 5</b>	<b>14,457,897</b>	<b>53.24%</b>
Others	12,697,461	46.76%
<b>Total ordinary shares on Issue</b>	<b>27,155,358</b>	<b>100.00%</b>

Source: Queste share registry

The substantial shareholders, including shares held beneficially and covering both fully paid and partly paid shares, are summarised in the table below:

Substantial Shareholders	Fully Paid Shares Held	Partly Paid Shares Held	Voting Shares Held	% Voting Power
<b>BELL IXL INVESTMENTS LIMITED AND ASSOCIATES</b>				
Bell IXL Investments Limited	1,444,745		1,444,745	
Cellante Securities Pty Ltd	1,916,900		1,916,900	
Cleod Pty Ltd	1,985,684		1,985,684	
<b>Total</b>	<b>5,347,329</b>	<b>-</b>	<b>5,347,329</b>	<b>19.41%</b>
<b>AZHAR CHAUDHRI AND ASSOCIATES</b>				
Mr Azhar Chaudhri	1,436,001		1,436,001	
Chi Tung Investments Ltd	3,608,956		3,608,956	
Renmuir Holdings Ltd	3,277,780		3,277,780	
Chi Tung Investments Ltd	-	5,193,000	395,317	
<b>Total</b>	<b>8,322,737</b>	<b>5,193,000</b>	<b>8,718,054</b>	<b>31.64%</b>
<b>FAROOQ KHAN AND ASSOCIATE</b>				
Farooq Khan	1,676,295		1,676,295	
Island Australia Pty Ltd	3,668,577		3,668,577	
<b>Total</b>	<b>5,344,872</b>	<b>-</b>	<b>5,344,872</b>	<b>19.40%</b>
<b>MANAR NOMINEES PTY LTD AND ASSOCIATE</b>				
Manar Nominees Pty Ltd	1,617,910		1,617,910	
Zelwer Superannuation Pty Ltd	130,405		130,405	
<b>Total</b>	<b>1,748,315</b>	<b>-</b>	<b>1,748,315</b>	<b>6.35%</b>

Source: Queste share registry

## 6. Economic analysis

### Global

Overall, conditions in the global economy are continuing to improve. Strengthened conditions have contributed to higher commodity prices. Growth in global industrial production and trade has also picked up recently, and labour market conditions in many countries have tightened.

Growth in the Chinese economy picked up in the first half of 2017, primarily as a result of infrastructure spending and property construction. Despite this, growth is expected to slow in 2018. The expected slowdown is expected as a result of structural factors, including the implementation of policies designed to reduce growing debt. The tolerance for slightly slower economic growth will give the country more room to push through reforms and deal with levels of built-up debt.

Above-trend growth is expected in a number of advanced economies, however uncertainty regarding the global economic outlook and policy settings for major jurisdictions continues. Recently, global monetary policy has been accommodative however there no longer exists an expectation of additional monetary easing in major economies.

### Australia

In Australia, the economy is expected to grow at around 3% annually over the next couple of years. Business conditions in the Australian economy have strengthened, with a pick-up in retail sales and greater momentum in the labour market. The transition to lower levels of mining investment following the mining boom is almost complete and there is an expectation of increased non-mining investment. Underlying inflation is approximately 2%, but is expected to increase as the economy strengthens.

Conditions in the Australian labour market have improved from late 2016. A pick up in employment growth over the first half of 2017 has been driven by largely by growth in the full time employment. Full time employment growth contributed to the jump in total average hours worked. An increase in the participation rate, is further indication that conditions in the labour market are improving. Unemployment fell in the June Quarter of 2017, however it remains above full employment estimates, indicating that there is still spare capacity in the labour market. Despite increased employment growth, wage growth remains low across all industries and states, although stronger labour market conditions should see a lift in wage growth over time.

Despite a slowdown in consumption growth over the first quarter of 2017, household consumption growth is expected to increase in the coming quarters. Retail sales have grown and spending and employment growth has picked up. Employment growth and low interest rates should support continued household spending.

Housing credit growth has been relatively stable over the first half of 2017. During this period growth in investor credit declined but this was offset by faster growth in housing credit given to owner-occupiers. The decline in investor credit is likely to be the result of tighter lending standards. In particular, lenders are now required to limit the share of interest-only-loans to below 30% of new loans.

Business credit growth was weak in the March quarter of 2017, but picked up in the June quarter of 2017. This growth reflects some stability in the level of lending to the resource sector, after an earlier period of deleveraging. Demand for credit remains varied across industries. Loan approvals for the construction of residential property has remained high, however loan approvals for the purchase or construction of commercial property has declined.



Between 2013 and 2015 the Australian dollar depreciated against the US dollar and Trade Weighted Index ('TWI'). The Australian dollar has appreciated since mid-year, against the TWI and the US dollar. The higher Australian dollar is expected to subdue inflationary pressures, as imports become cheaper. If the Australian Dollar appreciates further, there could be a slower pick-up in economic activity than expected.

Source: [www.rba.gov.au](http://www.rba.gov.au) Statement by Philip Lowe, Governor: Monetary Policy Decision 3 October 2017

## 7. Industry analysis

### Australian Funds Management Industry

#### Overview

Firms within the funds management industry are primarily engaged in providing funds management services including insurance funds management, public offer unit trusts, government funds and overseas funds. Participants within the industry generate income by providing portfolio investment services and investment consultant services.

The underlying investments may include Australian shares, international shares, private equity or specialist sectors such as resources. A range of investment techniques are utilised and differ from fund to fund with varying risk profiles. Investment managers may either be in house or contracted to an external organisation to manage the investment portfolio of the fund.

Major demand determinants of the growth of the funds management industry include the performance of the share market, the cash rate and the number of high-income earners.

The performance of the share market affects the value of the funds under management ('FUM') as fluctuations in the value of securities affect the asset values held in trusts and funds.

Interest rates influence investment allocations, which affect industry revenue and demand for industry services. Rising interest rates often negatively affect share market performance as this increases the cost of borrowings.

High-income earners relate to the top 20% of income earners after being ranked by disposable income. A higher proportion of disposable income earned by high-income earners increases the demand for fund management services as this demographic often employ fund managers to manage their wealth.

#### Current Performance

The amount of money managed by fund managers, or total assets, is commonly referred to as FUM. Industry revenue is projected to grow at an annualised 5.4% over the five years through 2016-17, driven by growth in FUM.

In 2016-17, industry revenue is expected to increase by 3.1% to reach \$7.7 billion as a result of Australia's growing number of high-net-worth individuals which has increased the demand for investment services.

Industry profitability is also expected to improve over the five years through to 2017 as the scale of operations increase in line with FUM and fund manager's experience from economies of scale and technological improvements whereby fund managers integrate their digital wealth platforms, offering clients greater convenience.

#### Industry Outlook

Industry revenue is forecast to grow at annualised rate of 3.1% over the five years through to 2021-22 to reach \$9.0 billion. This growth is influenced by several factors including an ageing population, growing wealth and new and evolving investment products.

Industry profitability is expected to only marginally increase over the next five years as productivity gains made through FUM growth become harder to realise along with downward management fee trends caused by rising competition.

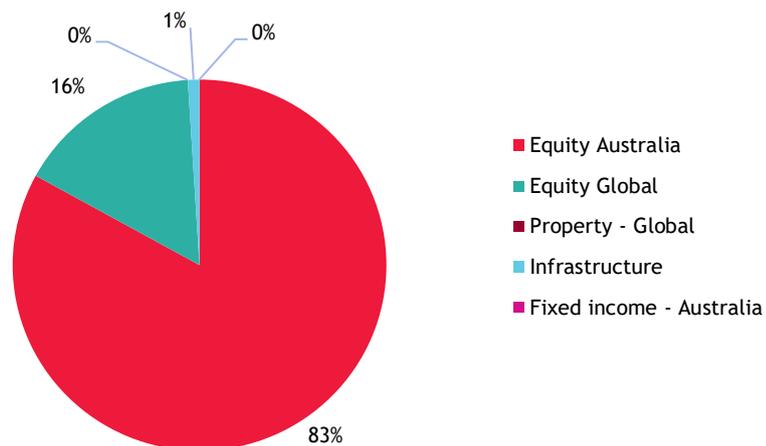
### Listed Investment Companies

LICs are an ideal mechanism for investors to achieve portfolio diversification, via a single investment, as opposed to having to directly invest in multiple asset classes (i.e. shares, property and fixed income securities). Characteristics common to LICs include:

- LICs distribute their income through fully franked dividends;
- LICs are required to report their NTA per share on a regular basis and comment on whether or not the LIC is trading at a discount or premium to its NTA per share;
- LICs are closed-ended, meaning they do not regularly issue new shares or cancel shares as investors join and leave the fund;
- Investors buy and sell shares in LICs through the stock exchange;
- LICs generally have lower management expense/fees compared to unlisted management funds; and
- LICs generally have greater transparency than unlisted managed funds as they are subject to stricter corporate governance regulations as a result of being listed on a stock exchange.

Set out below is the asset spread of LICs, for the current period of August 2017:

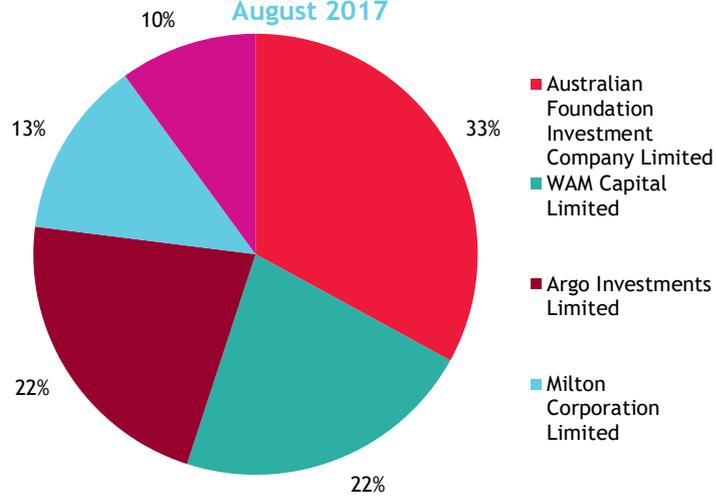
Asset spread of LICs for the current period of August 2017



Source: ASX Funds Monthly Update August 2017

The top five LIC's by value traded for the month ended August 2017 is set out below:

Top five LICs by value traded for the current period of August 2017



Source: ASX Funds Monthly Update August 2017

## 8. Valuation approach adopted

There are a number of methodologies which can be used to value a business or the shares in a company. The principal methodologies which can be used are as follows:

- Capitalisation of future maintainable earnings ('FME')
- Discounted cash flow ('DCF')
- Quoted market price basis ('QMP')
- Net asset value ('NAV')
- Market based assessment

A summary of each of these methodologies is outlined in Appendix 2.

Different methodologies are appropriate in valuing particular companies, based on the individual circumstances of that company and available information. In our assessment of the value of Queste shares we have chosen to employ the following methodologies:

- Net asset value
- Quoted market price basis

We have chosen these methodologies for the following reasons:

- Queste is a company that holds and manages a range of investments and therefore its underlying value is in the assets it holds;
- Queste is listed on the ASX, therefore there is a regulated and observable market on which the shares are traded. As such, an analysis of its trading history is relevant; and
- Future maintainable earnings and discounted cash flow methods are not appropriate to value Queste as there have not been consistent nor profitable earnings historically.

In valuing Queste's investment in Orion and the flow through investments in Bentley, Strike and Keybridge we have used the NAV methodology as our primary methodology. We have considered the QMP of the listed companies, however our analysis in Appendix Three to Six indicates that a liquid and active market does not exist for the shares, therefore we have not relied upon these QMP values.

## 9. Valuation of Queste prior to the Buy-back Proposal

### 9.1 Net Asset Valuation of Queste

We have valued Queste on a net asset basis based on audited accounts at 30 June 2017, and updated for material changes since. We have considered the audited accounts of Queste, Orion and Bentley as at 30 June 2017

Set out below is the net asset valuation of Queste at 30 June 2017.

NAV	Note	Audited as at		Adjusted
		30-Jun-17	Adjustments	NAV
		\$	\$	\$
<b>CURRENT ASSETS</b>				
Cash and cash equivalents	9.1.1	235,476	(101,361)	134,115
Financial assets at fair value through profit or loss	9.1.2	494,360	20,047	514,407
Trade and other receivables		41,216	0	41,216
Other current assets		6,573	0	6,573
<b>TOTAL CURRENT ASSETS</b>		<b>777,625</b>	<b>(81,314)</b>	<b>696,311</b>
<b>NON-CURRENT ASSETS</b>				
Trade and other receivables		22,010	0	22,010
Property held for development or resale		1,220,000	0	1,220,000
Investment in associate entity	9.1.3	2,003,264	891,317	2,894,581
Property, plant and equipment		1,528,324	0	1,528,324
Olive trees		65,500	0	65,500
Deferred tax asset		61,206	0	61,206
<b>TOTAL NON-CURRENT ASSETS</b>		<b>4,900,304</b>	<b>891,317</b>	<b>5,791,621</b>
<b>TOTAL ASSETS</b>		<b>5,677,929</b>	<b>810,003</b>	<b>6,487,932</b>
<b>CURRENT LIABILITIES</b>				
Trade and other payables		343,714	0	343,714
Provisions		134,229	0	134,229
<b>TOTAL CURRENT LIABILITIES</b>		<b>477,943</b>	<b>0</b>	<b>477,943</b>
<b>NON-CURRENT LIABILITIES</b>				
Deferred tax liability		61,206	0	61,206
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>61,206</b>	<b>0</b>	<b>61,206</b>
<b>TOTAL LIABILITIES</b>		<b>539,149</b>	<b>0</b>	<b>539,149</b>
<b>NET ASSETS VALUE</b>		<b>5,138,780</b>	<b>810,003</b>	<b>5,948,783</b>
Non-controlling interest (Orion)	9.1.4	2,088,208	231,807	2,320,015
		<b>3,050,572</b>	<b>578,196</b>	<b>3,628,768</b>

Source: BDO analysis

We are not aware of any changes other than set out below.

We note the following in relation to our net asset valuation of Queste.

### 9.1.1 Cash and cash equivalents

We have adjusted cash equivalents to reflect the receipt of the call on partly paid shares and other material movements since 30 June 2017, as set out below.

Cash and cash equivalents	\$
Cash and cash equivalents at 30 June 2017	235,476
Funds received on partly paid shares	106,615
Bentley dividend received by Orion and Queste	109,069
Orion dividend paid	(140,843)
Orion dividend received by Queste	84,309
Other cash payments to 30 September 2017	(260,511)
<b>Adjusted cash and cash equivalents</b>	<b>134,115</b>

### 9.1.2 Financial assets at fair value through profit or loss

The table below presents a breakdown of the adjusted financial assets.

Financial assets at fair value through profit or loss	\$
<b>Queste Portfolio:</b>	
Listed investments at 30 September 2017	2
<b>Total Value of Quest Portfolio</b>	<b>2</b>
<b>Orion Portfolio:</b>	
Assessed value of Strike Resources (Appendix 4)	440,000
CBG Australian Equities Fund at 30 September 2017	74,405
<b>Total Value of Orion Portfolio</b>	<b>514,405</b>
<b>Total adjusted value of financial assets at fair value through profit or loss</b>	<b>514,407</b>

### 9.1.3 Investment in associate entity

The investment in associate entity relates to Orion's 26.95% interest in Bentley and Queste's 1.71% direct interest.

As outlined in section 8, we consider the NAV methodology to be the most appropriate methodology in valuing Queste's indirect and direct interest in Bentley. Our net asset valuation of Bentley is set out below.

NAV of Bentley	Note	Audited 30-Jun-17 \$	Adjustments \$	Adjusted NAV \$
<b>CURRENT ASSETS</b>				
Cash and cash equivalents	a	568,422	(109,443)	458,979
Financial assets at fair value through profit or loss	b	5,141,987	(440,186)	4,701,801
Non-current assets held for sale	c	2,207,246	105,108	2,312,354
Trade and other receivables	d	185,984	(182,027)	3,957
Other current assets		3,649		3,649
<b>TOTAL CURRENT ASSETS</b>		<b>8,107,288</b>	<b>(626,548)</b>	<b>7,480,740</b>
<b>NON-CURRENT ASSETS</b>				
Trade and other receivables		10,113		10,113
Investment in associate entity	e	3,825,192	(1,225,792)	2,599,400
Property, plant and equipment		11,754		11,754
Intangible assets		207,345		207,345
Deferred tax asset		9,015		9,015
<b>TOTAL NON-CURRENT ASSETS</b>		<b>4,063,419</b>	<b>(1,225,792)</b>	<b>2,837,627</b>
<b>TOTAL ASSETS</b>		<b>12,170,707</b>	<b>(1,852,340)</b>	<b>10,318,367</b>
<b>CURRENT LIABILITIES</b>				
Trade and other payables		29,258		29,258
Provisions		180,370		180,370
<b>TOTAL CURRENT LIABILITIES</b>		<b>209,628</b>		<b>209,628</b>
<b>NON-CURRENT LIABILITIES</b>				
Deferred tax liability		9,015		9,015
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>9,015</b>		<b>9,015</b>
<b>TOTAL LIABILITIES</b>		<b>218,643</b>		<b>218,643</b>
<b>NET ASSETS (control)</b>		<b>11,952,064</b>	<b>(1,852,340)</b>	<b>10,099,724</b>

We note the following in relation to the above net asset valuation of Bentley.

### Note a) Cash and cash equivalents

We have made the following adjustments to cash and cash equivalents for significant transactions occurring subsequent to 30 June 2017.

Cash and cash equivalents	\$
Cash and cash equivalents at 30 June 2017	568,422
Cash received for sale of shares	1,343,073
Purchase of shares	(646,040)
Dividends paid	(380,640)
Other cash payments to 30 September 2017	(425,836)
<b>Adjusted cash and cash equivalents</b>	<b>458,979</b>

### Note b) Financial Assets at fair value through profit and loss

Financial assets at fair value through profit or loss	\$
CBG Australian Equities Fund	3,460,186
<b>Assessed value of Listed Investments at 23 October 2017:</b>	
BHP Billiton Limited (ASX:BHP)	150,993
Santos Limited (ASX:STO)	430,000
Pioneer Credit Limited (ASX:PNC)	564,000
Byron Energy Limited (ASX:BLE)	51,786
Mayur Resources Limited (ASX:MRL)	44,250
Other listed investments	586
<b>Adjusted balance of financial assets</b>	<b>4,701,801</b>

### Note c) Non-current assets held for sale

Non-current assets held for sale relate to Bentley's holding in Strike. As outlined in Appendix Four, we consider there to be a relatively illiquid market for Strike's shares, as approximately only 4% of its issued capital traded in the past twelve months. Based on our analysis in Appendix Four, our preferred value of a Strike share is \$0.044. The adjusted value of Bentley's investment in Strike is detailed below.

Non-current assets held for sale	\$
Number of Strike shares held	52,553,493
Assessed value of a Strike share	0.044
<b>Assessed value of Bentley's investment in Strike</b>	<b>2,312,354</b>

### Note d) Trade and other receivables

Trade and other receivables	\$
Trade and other receivables at 30 June 2017	185,984
Adjustment to trade and other receivables to reflect cash received to 30 September 2017	(182,027)
<b>Adjusted trade and other receivables</b>	<b>3,957</b>

### Note e) Investment in associate entity

The investment in associate relates to Bentley's holding in Keybridge. As outlined in Appendix Six, we consider there to be a relatively illiquid market for Keybridge's shares as approximately 7% of its issued capital traded in the past twelve months. Based on our analysis in Appendix Six, our preferred value of a Keybridge share is \$0.082. The adjusted value of Bentley's investment in Keybridge is detailed below.

Investment in associate entity	\$
Number of Keybridge shares held	31,700,000
Assessed value of a Keybridge share	0.082
<b>Assessed value of Bentley's investment in Keybridge</b>	<b>2,599,400</b>

### Conclusion on adjustment to value of investment in associate

We have adjusted Queste's investment in associate for the adjustments made to Orion's 26.95% interest in Bentley and the adjustments made to Queste's 1.71% direct interest in Bentley. These adjustments at the Queste level are set out below.

Non-controlling interest	\$
Adjusted net asset value of Bentley	10,099,724
Queste's direct interest in Bentley	1.71%
Value of Queste's direct interest in Bentley	<b>172,705</b>
Queste's indirect (through Orion) interest in Bentley	26.95%
Value of Queste's indirect (through Orion) interest in Bentley	<b>2,721,876</b>
<b>Total value of Queste's interest in Bentley</b>	<b>2,894,581</b>

### 9.1.4 Non-controlling interest

The value of Orion is consolidated into Queste on a 100% basis, therefore the non-controlling interest represents the portion of Orion that Queste does not own. In order to assess the value of Queste, we must therefore value Orion and remove the value of the non-controlling interest. As detailed in section 8 we consider it most appropriate to value Orion on a net asset basis. We also considered the QMP valuation methodology, however our analysis in Appendix Five indicates that there is not a liquid and active market for Orion's shares and therefore we have relied solely on the net asset methodology.

Our net asset valuation of Orion based on audited financial statements as at 30 June 2017, is set out below.

NAV of Orion	Ref	Audited 30-Jun-17 \$	Adjustments \$	Adjusted NAV \$
<b>CURRENT ASSETS</b>				
Cash and cash equivalents	a	207,703	(162,244)	45,459
Financial assets at fair value through profit or loss	b	494,357	20,050	514,407
Trade and other receivables		19,132		19,132
Other current assets		4,166		4,166
<b>TOTAL CURRENT ASSETS</b>		<b>725,358</b>	<b>(142,194)</b>	<b>583,164</b>
<b>NON-CURRENT ASSETS</b>				
Property held for development or resale	c	1,220,000		1,220,000
Investment in associate entity	d	2,002,205	719,671	2,721,876
Property, plant and equipment		1,512,734		1,512,734
Olive trees		65,500		65,500
Deferred tax asset		61,206		61,206
<b>TOTAL NON-CURRENT ASSETS</b>		<b>4,861,645</b>	<b>719,671</b>	<b>5,581,316</b>
<b>TOTAL ASSETS</b>		<b>5,587,003</b>	<b>577,477</b>	<b>6,164,480</b>
<b>CURRENT LIABILITIES</b>				
Trade and other payables		257,302		257,302
Provisions		66,164		66,164
<b>TOTAL CURRENT LIABILITIES</b>		<b>323,466</b>	<b>-</b>	<b>323,466</b>
<b>NON-CURRENT LIABILITIES</b>				
Deferred tax liability		61,206		61,206
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>61,206</b>	<b>-</b>	<b>61,206</b>
<b>TOTAL LIABILITIES</b>		<b>384,672</b>	<b>-</b>	<b>384,672</b>
<b>NET ASSETS (control)</b>		<b>5,202,331</b>	<b>577,477</b>	<b>5,779,808</b>
Non-Controlling Interest (40.14%)		2,088,208	231,807	2,320,015

Source: BDO analysis

We note the following in relation to the net assets of Orion.

### Note a) Cash and cash equivalents

Cash and cash equivalents		\$
Cash and cash equivalents at 30 June 2017	207,703	
Bentley dividend received	102,569	
Dividends paid	(140,843)	
Other cash payments to 30 September 2017	(123,970)	
<b>Adjusted cash and cash equivalents</b>	<b>45,459</b>	

### Note b) Financial assets at fair value through profit or loss

Orion's financial assets at fair value through profit or loss mainly comprises its holding in Strike as set out below.

Financial assets at fair value through profit or loss		\$
Number of shares held in Strike	10,000,000	
Assessed value per Strike share (Appendix 4)	0.044	
Value of shares held in Strike	440,000	
Value of other listed investments	74,407	
<b>Value of financial assets</b>	<b>514,407</b>	

### Note c) Property held for development or resale

The property held for development or resale was revalued by an independent qualified valuer (a Certified Practising Valuer and Associate member of the Australian Property Institute) as at 9 June 2017. We do not consider the market value of this property to have materially changed between 9 June 2017 and our valuation date.

### Note d) Investment in associate

Orion's investment in associate relates to its 26.95% direct interest in Bentley. Therefore, in order to present the value of Orion's interest in Bentley we have valued Bentley. Our analysis in section 9.1.3 indicates that the net asset value of Bentley is \$10,099,724. Therefore, our assessment of Orion's interest in Bentley is \$2,721,876 as set out below.

Investment in associate entity		\$
Unadjusted net asset value of Bentley	11,952,064	
Adjustments to the net assets of Bentley	(1,852,340)	
Adjusted net asset value of Bentley	<b>10,099,724</b>	
Percentage held by Orion	26.95%	
<b>Value of Orion's interest in Bentley</b>	<b>2,721,876</b>	

We note that the unadjusted value of the investment in associate on Orion's balance sheet includes Orion's share of Bentley's profits and losses. We have excluded Orion's share of Bentley's accumulated losses of approximately \$2.8 million from the adjusted net asset value of Orion as this is an accounting adjustment and is already reflected in the net asset valuation. This explains how the value of the investment has increased, however the net assets of Bentley have decreased (see section 9.1.3).

## 9.2 Allocation of net assets

The net asset value derived in section 9.1 relates to Queste as a whole and therefore needs to be appropriately allocated to both fully and partly paid ordinary shareholders. The following table shows the current capital structure of Queste:

Questa	Share capital structure
Fully paid shares on issue	27,155,358
Partly paid shares on issue	5,193,000

Based on the terms of these partly paid shares the holder shall have a fraction of a vote and portion of the dividends for each partly paid share being equivalent to the proportion of the amount actually paid.

Based on the split of fully paid and partly paid issued capital, we have determined that the portion of the Company attributable to the fully paid and partly paid holders are as follows, this reflects the equity split as shown in the 30 June 2017 financial statements adjusted for the call of \$106,615 on partly paid shares since that date:

Questa	Issued capital \$	Portion of issued capital as %
Fully paid shares	6,051,079	96.72%
Partly paid shares	205,424	3.28%
	<u>6,256,503</u>	<u>100.00%</u>

Based on the calculated percentages of paid up issued capital above, the net asset value has been allocated as follows:

Allocation of net assets	Portion of ownership %	Net assets attributable \$	Value per share \$
Fully paid shares on issue	96.72%	3,509,622	0.129
Partly paid shares on issue	3.28%	119,146	0.023
	<u>100.00%</u>	<u>3,628,768</u>	

### 9.3 Application of Minority discount

Net Asset Value is the valuation derived for the Company as a whole. Therefore, this valuation method is essentially on a controlling basis and a minority interest discount needs to be applied to allow a comparison to be made to the consideration offered.

To determine an appropriate minority discount, we have reviewed the control premiums paid by acquirers of companies listed on the ASX. The minority discount applicable would be the inverse to any deemed control premium. We have summarised our findings below:

#### All ASX Companies

Year	Number of Transactions	Average Deal Value (AU\$m)	Average Control Premium (%)
2017	9	322.87	46.16
2016	34	1052.44	48.13
2015	37	940.05	41.72
2014	42	518.19	34.56
2013	38	206.79	51.55
2012	49	345.13	46.38
2011	62	743.04	53.38
2010	64	841.15	42.12
2009	60	453.56	49.86
2008	38	904.09	43.37
2007	77	1056.89	25.31
Entire Data Set Metrics		Average Deal Value (AU\$m)	Average Control Premium (%)
Mean		711.63	42.89
Median		100.79	33.80

Source: Bloomberg and BDO analysis

The above table indicates that the long term average control premium paid by acquirers of all companies on the ASX is approximately 42.89%.

In arriving at an appropriate control premium to apply we note that observed control premiums can vary due to the:

- Nature and magnitude of non-operating assets;
- Nature and magnitude of discretionary expenses;
- Perceived quality of existing management;
- Nature and magnitude of business opportunities not currently being exploited;
- Ability to integrate the acquiree into the acquirer's business;
- Level of pre-announcement speculation of the transaction; and
- Level of liquidity in the trade of the acquiree's securities.

Based on the analysis above, we consider the long-term control premium paid for ASX-listed companies is in the order of 30% to 40%. Based on these control premiums the calculated minority interest discount ranges between 23% to 29%. We deemed all ASX listed companies to be relevant given the variety of listed investments and subsidiaries held by Queste.

The results of the valuations performed are summarised in the table below:

	Low	High
	\$	\$
Net assets value per fully paid share (Section 9.2)	0.129	0.129
Minority discount	29%	23%
Net assets value per fully paid share post discount	0.092	0.099
Net assets value per partly paid share (Section 9.2)	0.0230	0.0230
Minority discount	29%	23%
Net assets value per partly paid share post discount	0.016	0.018

#### 9.4 Partly paid share value

Based on the terms of the partly paid shares as noted in Appendix 7, there is an additional option value that needs to be considered. The implicit option value of a partly paid share is the ability of the holder to defer the unpaid portion of the shares.

We have determined the present value of interest cash flows earned by a holder of the partly paid shares, invested at the risk free rate, as an alternative to paying up the shares. In accordance with the terms of the partly paid shares, we have assumed that two calls may be made per year by Queste, requiring the holders to pay up to 20% of the remaining unpaid balance of these shares over a 20-year period. For the purposes of our valuation, we have assumed that 10% of the remaining balance will be repaid over a period of ten years. Based on the value of these cash flows, the additional option value attributable to a partly paid holder is \$0.021 per share.

	Low	High
	\$	\$
Net assets value per partly paid share post discount	0.016	0.018
Additional option value	0.021	0.021
Total value of partly paid share net asset allocation	0.037	0.039

#### 9.5 Alternative partly paid share value

As an alternative valuation method we have also valued the entire partly paid share as an option, using the Black Scholes option pricing model. For further details and assumptions adopted in valuing the option refer to Appendix 7. Based on this analysis a partly paid share has been valued at \$0.033 per share.

#### 9.6 Quoted Market Prices for Queste's Securities

To provide a comparison to the valuation of Queste in Section 9.3, we have also assessed the quoted market price for a Queste share.

The quoted market value of a company's shares is reflective of a minority interest. A minority interest is an interest in a company that is not significant enough for the holder to have an individual influence in the operations and value of that company.

## Minority interest value

Our analysis of the quoted market price of a Queste share is based on pricing prior to 23 October 2017. The following chart provides a summary of the share price movement over the twelve months to 23 October 2017.



Source: Bloomberg

The daily price of Queste shares from 23 October 2016 to 23 October 2017 ranged from a low of \$0.052 (for the period from 23 October 2016 to 6 January 2017 and the period from 11 October 2017 to 23 October 2017) to a high of \$0.075 (for the period from 13 January 2017 to 19 June 2017). The chart above indicates there was minimal trading in the Company's shares over the twelve-month period to 23 October 2017. The highest single day of trading was on 9 January 2017, in which 561,050 shares were traded.

During this twelve-month period to 23 October 2017 a number of announcements were made to the market. The key announcements are set out below:

Date	Announcement	Closing Share Price Following Announcement		Closing Share Price Three Days After Announcement	
		\$ (movement)		\$ (movement)	
23/10/2017	Change of Sub Shh Notice - Azhar Chaudhri and Ors	0.052	▶ 0.0%	0.052	▶ 0.0%
19/10/2017	Appendix 3B New Issue and Application for Quotation	0.052	▶ 0.0%	0.052	▶ 0.0%
13/10/2017	September 2017 Quarterly Cash Flow Report	0.052	▶ 0.0%	0.052	▶ 0.0%
13/10/2017	September 2017 Monthly Cash Flow Report	0.052	▶ 0.0%	0.052	▶ 0.0%
13/09/2017	August 2017 Monthly Cash Flow Report	0.062	▶ 0.0%	0.062	▶ 0.0%
01/09/2017	30 June 2017 Full Year Report	0.062	▶ 0.0%	0.062	▶ 0.0%
11/08/2017	July 2017 Monthly Cash Flow Report	0.068	▶ 0.0%	0.068	▶ 0.0%
14/07/2017	June 2017 Quarterly Cash Flow Report	0.068	▶ 0.0%	0.068	▶ 0.0%
14/07/2017	June 2017 Monthly Cash Flow Report	0.068	▶ 0.0%	0.068	▶ 0.0%
13/06/2017	May 2017 Monthly Cash Flow Report	0.075	▶ 0.0%	0.075	▶ 0.0%

12/05/2017	April 2017 Monthly Cash Flow Report	0.075	▶	0.0%	0.075	▶	0.0%
13/04/2017	March 2017 Quarterly Cash Flow Report	0.075	▶	0%	0.075	▶	0%
13/04/2017	March 2017 Monthly Cash Flow Report	0.075	▶	0%	0.075	▶	0%
13/03/2017	February 2017 Monthly Cash Flow Report	0.075	▶	0%	0.075	▶	0%
28/02/2017	Half Year Report - 31 December 2016	0.075	▶	0%	0.075	▶	0%
14/02/2017	January 2017 Monthly Cash Flow Report	0.075	▶	0%	0.075	▶	0%
13/01/2017	December 2016 Quarterly Cash Flow Report	0.075	▲	15%	0.075	▶	0%
13/01/2017	December 2016 Monthly Cash Flow Report	0.075	▲	15%	0.075	▶	0%
13/12/2016	November 2016 Monthly Cash Flow Report	0.052	▶	0%	0.052	▶	0%
29/11/2016	Results of 2016 AGM	0.052	▶	0%	0.052	▶	0%
29/11/2016	Summary of Proxies Received for 2016 AGM	0.052	▶	0%	0.052	▶	0%
14/11/2016	October 2016 Monthly Cash Flow Report	0.052	▶	0%	0.052	▶	0%
31/10/2016	2016 Notice of AGM, Explanatory Statement and Proxy Form	0.052	▶	0%	0.052	▶	0%
28/10/2016	2016 Corporate Governance Statement and Appendix 4G	0.052	▶	0%	0.052	▶	0%
28/10/2016	Annual Report 2016	0.052	▶	0%	0.052	▶	0%

The above analysis of the market's reaction to the Company's announcements over the twelve months prior to the date of this report highlights the low level of liquidity of the Company's shares.

To provide further analysis of the market prices for a Queste share, we have also considered the weighted average market price for 10, 30, 60 and 90 day periods to 23 October 2017.

Share Price per unit	23-Oct-17	10 Days	30 Days	60 Days	90 Days
Closing price	\$0.052				
Volume weighted average price (VWAP)		\$0.052	\$0.052	\$0.057	\$0.062

Source: Bloomberg & BDO analysis

An analysis of the volume of trading in Queste shares for the twelve months to 23 October 2017 is set out below:

Trading days	Share price low	Share price high	Cumulative volume traded	As a % of Issued capital
1 Day	\$0.052	\$0.052	-	0.00%
10 Days	\$0.052	\$0.062	7,100	0.03%
30 Days	\$0.052	\$0.062	7,100	0.03%
60 Days	\$0.052	\$0.068	14,759	0.05%
90 Days	\$0.052	\$0.069	26,759	0.10%
180 Days	\$0.052	\$0.075	26,759	0.10%
1 Year	\$0.000	\$0.075	837,784	3.09%

Source: Bloomberg, BDO analysis

This table indicates that the Company's shares display a low level of liquidity, with approximately 3.09% of the Company's current issued capital being traded in a twelve-month period. RG 111.69 states that for the quoted market price methodology to be an appropriate methodology there needs to be a 'liquid and active' market in the shares and allowing for the fact that the quoted price may not reflect their value

should 100% of the securities not be available for sale. We consider the following characteristics to be representative of a liquid and active market:

- Regular trading in a company’s securities;
- Approximately 1% of a company’s securities are traded on a weekly basis;
- The spread of a company’s shares must not be so great that a single minority trade can significantly affect the market capitalisation of a company; and
- There are no significant but unexplained movements in share price.

A company’s shares should meet all of the above criteria for the market to be considered liquid and active, however, failure of a company’s securities to exhibit all of the above characteristics does not necessarily mean that the value of its shares cannot be considered relevant.

In the case of Queste, we do not consider there to be a liquid and active market for the Company’s shares as less than 1% of the Company’s issued capital traded in a twelve-month period. This is supported by the market’s lack of responsiveness to the announcements made over this period.

Our assessment is that a range of values for Queste shares based on market pricing, is between \$0.052 and \$0.062.

## 9.7 Assessment of Queste Value

The results of the valuations performed for fully paid ordinary shares are summarised in the table below:

Fully paid ordinary shares	Low	High
	\$	\$
Net assets value on a minority interest basis (Section 9.3)	0.092	0.099
ASX market prices (Section 9.6)	0.052	0.062

Source: BDO analysis

We note that the value of a fully paid Queste Share based on ASX market prices is less than the value based on the Net Asset Value. The shares of Queste have historically traded at a discount to its underlying Net Asset Value. In addition, the Queste share price analysis revealed an illiquid stock with limited trades.

Based on these factors a Net Asset Value is deemed to be the most appropriate valuation method. We consider the value of a fully paid Queste share to be in the range of \$0.092 to \$0.099

The results of the valuations performed for partly paid ordinary shares are summarised in the table below:

Partly paid ordinary shares	Low	High
	\$	\$
Combined net assets value (Section 9.4)	0.037	0.039
Option valuation approach (Section 9.5)	0.033	0.033

Source: BDO analysis

Based on the above we note that a combined net asset value approach is reasonably consistent with the option value model.

Given a net asset valuation approach has been used above for fully paid shares we deem it more appropriate to use a combined net asset valuation approach. We consider the value of a partly paid share to be between \$0.037 and \$0.039

## 10. Valuation of consideration offered

Consideration offered was determined by the Queste board of directors and is noted below:

	\$
Consideration for each fully paid ordinary share	0.0500
Consideration for each partly paid ordinary share	0.0025

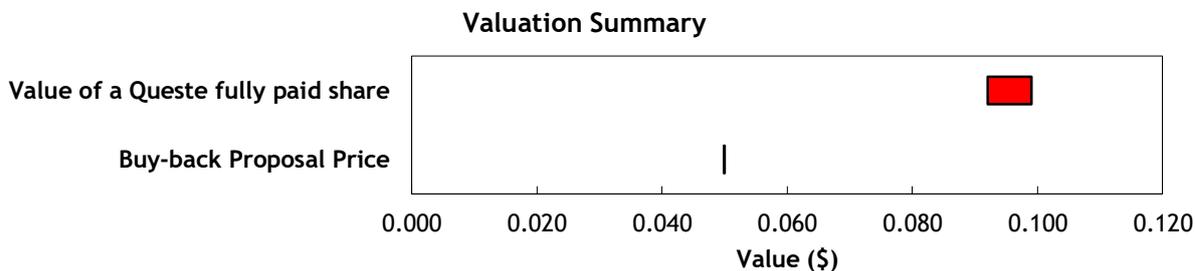
## 11. Is the Buy-back Proposal fair?

If the assessed value of Queste shares in each class is lower than the Buy-back Proposal Price for shares in the relevant class, then the Buy-back Proposal can be assessed as fair. The valuation of a fully paid Queste Share and the Buy-back Proposal Price are compared below:

Fully paid ordinary shares	Ref	Low \$	High \$
Value of a Queste fully paid ordinary share	9.7	0.092	0.099
Buy-back Proposal Price	10	0.05	0.05

Source: BDO analysis

The above valuation ranges are graphically presented below:

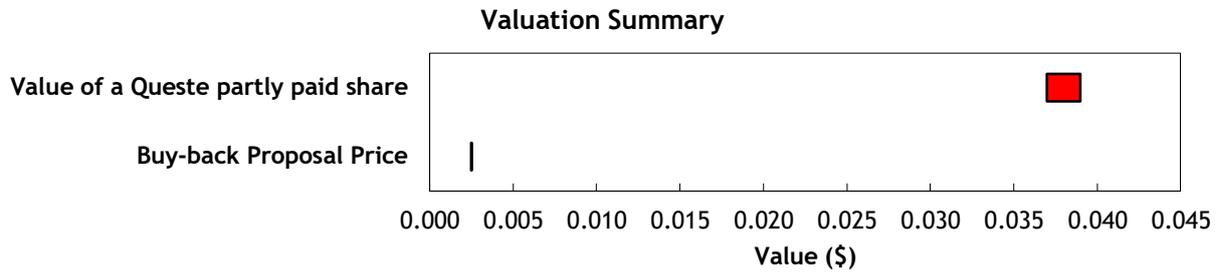


The above pricing indicates that, in the absence of any other relevant information, the Buy-back Proposal is not fair for fully paid ordinary shareholders who participate. Conversely, because participation in the Buy-back Proposal will result in an increase in the value of a share following the Buy-back Proposal, the Buy-back Proposal is fair for fully paid ordinary shareholders who do not participate.

Partly paid ordinary shares	Ref	Low \$	High \$
Value of a Queste partly paid ordinary share	9.7	0.037	0.039
Buy-back Proposal Price	10	0.0025	0.0025

Source: BDO analysis

The above valuation ranges are graphically presented below:



The above pricing indicates that, in the absence of any other relevant information the Buy-back Proposal is not fair for the partly paid ordinary shareholder, if that Shareholder participates. Conversely, because participation in the Buy-back Proposal will result in an increase in the value of a share following the Buy-back Proposal, the Buy-back Proposal is fair for the partly paid ordinary shareholders who do not participate.

## 12. Is the Buy-back Proposal reasonable?

### 12.1 Alternative Buy-back Proposal

We are unaware of any alternative Buy-back Proposal that might offer the Shareholders of Queste a premium over the value ascribed to that resulting from the Buy-back Proposal.

### 12.2 Advantages of Approving the Buy-back Proposal

We have considered the following advantages when assessing whether the Buy-back Proposal is reasonable. We have considered these from the viewpoint of both Shareholders participating and of Shareholders not participating in the Buy-back Proposal for both fully paid and partly paid Shareholders.

Advantage	Description
<b>Shareholders that participate in the Buy-back Proposal:</b>	
Shareholders will have the opportunity to sell their Shares at a price above the ASX price	In section 9.6 we analysed the quoted market price of a Queste share. This revealed the shares are not trading in a liquid market and that other consideration offered to fully paid shareholders was slightly above the quoted market price.
Shareholders will have an equal opportunity to sell their Shares	All eligible Shareholders have an equal opportunity to participate.
Flexibility in the level of participation	All Shareholders have flexibility to tailor the level of their participation to suit their individual circumstances. The associated value of this advantage will vary for each Shareholder.
No brokerage payable	Shareholders will not have to appoint a stockbroker to sell their shares in the off-market Buy-back and will therefore not have to incur a brokerage fee.

Advantage	Description
<p><b>Shareholders that do not participate in the Buy-back Proposal:</b></p>	
<p>Increase in Net Asset Value per share for remaining shareholders</p>	<p>The Net Asset Value per share can be expected to increase as a result of the Buy-back Proposal as the Buy-back consideration is at a discount to its Net Asset value per share. The size of the impact will depend on the level of take-up under the Buy-back Proposal.</p>
<p>The Buy-back Proposal will not cause a decrease in the market value of Shares</p>	<p>The Buy-back Proposal is not expected to cause the Company's share price to significantly decrease, as opposed to selling the Shares on the ASX which may cause such a decrease. This will be of benefit to the continuing Shareholders.</p>
<p>Remaining shareholders will have an increased percentage holding in the Company</p>	<p>Shares bought back under the Buy-back Proposal will be cancelled, and as a result the remaining shareholders will have a greater proportional interest in the Company. This assumes that despite the Buy-back Proposal being equal access not all shareholders will participate. This will arise from the Buy-back Proposal and will be at no cost to those holders.</p>

### 12.3 Disadvantages of Approving the Buy-back Proposal

If the Buy-back Proposal is approved, in our opinion, the potential disadvantages to Shareholders include those listed in the table below:

Disadvantage	Description
<b>Shareholders that participate in the Buy-back Proposal:</b>	
The Buy-back Proposal is not fair	
Shareholders may not be able to realise their full investment	As the Buy-back Proposal is capped, shareholders that choose to participate fully may not be able to realise all their shares.
Holders of shares that are bought back will not benefit from any potential future increases in the NTA	Following the Buy-back Proposal, those Shareholders that do participate will no longer hold an interest in the Company in respect of those Shares that are bought back, and therefore would no longer be exposed to any potential future increases in the net tangible assets of the Company. This may not suit the risk profile of continuing Shareholders.

Disadvantage	Description
<b>Shareholders that do not participate in the Buy-back Proposal:</b>	
Decreased assets to invest	The Buy-back Proposal would decrease the cash assets which the Company has to invest.
Availability of funds	Queste will fund the Buy-Back up to \$300,000 worth of partly and fully paid ordinary share capital. Queste intends to fund the Buy-back Proposal via a combination of cash and shares in Bentley therefore will have less available cash on hand and less share investments.
Decreased liquidity	<p>There are currently 27.16 million fully paid shares on issue. Of these, up to 6 million may be bought under the Buy-back Proposal. Therefore, for remaining shareholders the Buy-back Proposal may result in a further reduction of liquidity.</p> <p>If Shareholders participate in the Buy-back Proposal, there will be a reduction in the number of Shares on issue which may decrease liquidity of the Company's shares.</p>
Decreased diversification	There will be fewer funds to invest which may result in less diversification of funds for the Company. This may not suit the risk profile of continuing Shareholders.

Disadvantage	Description
Decreased earnings per share	Following a decrease in the size of the Company's asset base and number of shares on issue, ongoing fixed costs will be spread over a smaller number of shares resulting in a decrease in earnings per share.

### 13. Conclusion

We have considered the terms of the Buy-back Proposal as outlined in the body of this report and have concluded that the Buy-back Proposal:

- is fair and reasonable to Shareholders who do not participate in the Buy-back; and
- is not fair but reasonable to Shareholders who participate in the Buy-back.

We consider that the Buy-back Proposal is fair to Shareholders who do not participate because the proposed buy back price is below the per share assessed value range of a Queste share. Therefore, the Buy-back Proposal will be value accretive for those Shareholders who do not participate (provided at least some Shareholders participate).

We consider that the Buy-back Proposal is not fair to Shareholders who participate because the proposed buy back price is below the per share assessed value range of a Queste share.

However, we consider the Buy-back Proposal to be reasonable because the advantages of the Buy-back Proposal to Shareholders are greater than the disadvantages. In particular, it allows Shareholders to choose whether to participate; participation provides the opportunity to realise at least part of their investment for cash and listed securities in a low liquidity market, at a rate above the current share price, whereas, non-participation provides for an increase in the net asset backing (provided at least some Shareholders participate).

### 14. Sources of information

This report has been based on the following information:

- Draft Notice of Annual General Meeting and Explanatory Statement dated on or about the date of this report;
- Audited financial statements of Queste for the years ended 30 June 2017, 30 June 2016 and 30 June 2015;
- Unaudited management accounts of Queste for the period from 1 July 2017 to 30 September 2017;
- Supporting documentation for the material balances of Queste at 30 September 2017;
- Audited financial statements of Orion for the year ended 30 June 2017;
- Unaudited management accounts of Orion for the period from 1 July 2017 to 30 September 2017;
- Supporting documentation for the material balances of Orion at 30 September 2017;
- Audited financial statements of Bentley for the year ended 30 June 2017;
- Unaudited management accounts of Bentley for the period from 1 July 2017 to 30 September 2017;
- Supporting documentation for the material balances of Bentley at 30 September 2017;
- Share registry information;

- Discussions with Directors and Management of Queste.

## 15. Independence

BDO Corporate Finance (WA) Pty Ltd is entitled to receive a fee of \$15,000 (excluding GST and reimbursement of out of pocket expenses). The fee is not contingent on the conclusion, content or future use of this Report. Except for this fee, BDO Corporate Finance (WA) Pty Ltd has not received and will not receive any pecuniary or other benefit whether direct or indirect in connection with the preparation of this report.

BDO Corporate Finance (WA) Pty Ltd has been indemnified by Queste in respect of any claim arising from BDO Corporate Finance (WA) Pty Ltd's reliance on information provided by the Queste, including the non-provision of material information, in relation to the preparation of this report.

Prior to accepting this engagement BDO Corporate Finance (WA) Pty Ltd has considered its independence with respect to Queste and any of their respective associates with reference to ASIC Regulatory Guide 112 "Independence of Experts". In BDO Corporate Finance (WA) Pty Ltd's opinion it is independent of Queste and their respective associates.

A draft of this report was provided to Queste and its advisors for confirmation of the factual accuracy of its contents. No significant changes were made to this report as a result of this review.

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## 16. Qualifications

BDO Corporate Finance (WA) Pty Ltd has extensive experience in the provision of corporate finance advice, particularly in respect of takeovers, mergers and acquisitions.

BDO Corporate Finance (WA) Pty Ltd holds an Australian Financial Services Licence issued by the Australian Securities and Investment Commission for giving expert reports pursuant to the Listing rules of the ASX and the Corporations Act.

The persons specifically involved in preparing and reviewing this report were Sherif Andrawes and Adam Myers of BDO Corporate Finance (WA) Pty Ltd. They have significant experience in the preparation of independent expert reports, valuations and mergers and acquisitions advice across a wide range of industries in Australia and were supported by other BDO staff.

Sherif Andrawes is a Fellow of the Institute of Chartered Accountants in England & Wales and a Member of the Institute of Chartered Accountants in Australia. He has over thirty years' experience working in the audit and corporate finance fields with BDO and its predecessor firms in London and Perth. He has been responsible for over 300 public company independent expert's reports under the Corporations Act or ASX Listing Rules and is a CA BV Specialist. These experts' reports cover a wide range of industries in Australia with a focus on companies in the natural resources sector. Sherif Andrawes is the Chairman of BDO in Western Australia, Corporate Finance Practice Group Leader of BDO in Western Australia and the Natural Resources Leader for BDO in Australia.

Adam Myers is a member of the Australian Institute of Chartered Accountants. Adam's career spans 19 years in the Audit and Assurance and Corporate Finance areas. Adam is a CA BV Specialist and has considerable experience in the preparation of independent expert reports and valuations in general for companies in a wide number of industry sectors.

## 17. Disclaimers and consents

This report has been prepared at the request of Queste for inclusion in the Explanatory Statement which will be sent to all Queste Shareholders. Queste engaged BDO Corporate Finance (WA) Pty Ltd to prepare an independent expert's report to consider the fairness and reasonableness of the Buy-back Proposal of partly and fully paid shares for cash and listed securities as consideration.

BDO Corporate Finance (WA) Pty Ltd hereby consents to this report accompanying the above Explanatory Statement. Apart from such use, neither the whole nor any part of this report, nor any reference thereto may be included in or with, or attached to any document, circular resolution, statement or letter without the prior written consent of BDO Corporate Finance (WA) Pty Ltd.

BDO Corporate Finance (WA) Pty Ltd takes no responsibility for the contents of the Explanatory Statement other than this report.

We have no reason to believe that any of the information or explanations supplied to us are false or that material information has been withheld. It is not the role of BDO Corporate Finance (WA) Pty Ltd acting as an independent expert to perform any due diligence procedures on behalf of the Company. The Directors of the Company are responsible for conducting appropriate due diligence in relation to Queste. BDO Corporate Finance (WA) Pty Ltd provides no warranty as to the adequacy, effectiveness or completeness of the due diligence process.

The opinion of BDO Corporate Finance (WA) Pty Ltd is based on the market, economic and other conditions prevailing at the date of this report. Such conditions can change significantly over short periods of time.

The forecasts provided to BDO Corporate Finance (WA) Pty Ltd by Queste and its advisers are based upon assumptions about events and circumstances that have not yet occurred. Accordingly, BDO Corporate Finance (WA) Pty Ltd cannot provide any assurance that the forecasts will be representative of results that will actually be achieved. We note that the forecasts provided do not include estimates as to the effect of any future emissions trading scheme should it be introduced as it is unable to estimate the effects of such a scheme at this time.

With respect to taxation implications it is recommended that individual Shareholders obtain their own taxation advice, in respect of the Buy-back Proposal, tailored to their own particular circumstances. Furthermore, the advice provided in this report does not constitute legal or taxation advice to the Shareholders of Queste, or any other party.



The statements and opinions included in this report are given in good faith and in the belief that they are not false, misleading or incomplete.

The terms of this engagement are such that BDO Corporate Finance (WA) Pty Ltd has an obligation to update this report for events occurring subsequent to the date of this report.

Yours faithfully

**BDO CORPORATE FINANCE (WA) PTY LTD**

A handwritten signature in blue ink, appearing to read 'Sherif Andrawes'.

**Sherif Andrawes**

Director

A handwritten signature in blue ink, appearing to read 'Adam Myers'.

**Adam Myers**

Director

# Appendix 1 - Glossary of Terms

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Reference	Definition
The Act	The Corporations Act
APES 225	Accounting Professional & Ethical Standards Board professional standard APES 225 'Valuation Services'
ASIC	Australian Securities and Investments Commission
ASX	Australian Securities Exchange
BDO	BDO Corporate Finance (WA) Pty Ltd
Bentley	Bentley Capital Limited
Buy-back Proposal Price	Shares will be bought back at a price of \$0.05 for the fully paid shares and \$0.0025 for the partly paid shares
The Company	Questa Communications Ltd
DCF	Discounted Future Cash Flows
EBIT	Earnings before interest and tax
EBITDA	Earnings before interest, tax, depreciation and amortisation
FME	Future Maintainable Earnings
FUM	Funds under management
Keybridge	Keybridge Capital Limited
NAV	Net Asset Value
Orion	Orion Equities Limited a subsidiary of Questa
Our Report	This Independent Expert's Report prepared by BDO
Questa	Questa Communications Ltd
RBA	Reserve Bank of Australia
RG 110	Share Buy-backs
RG 111	Content of expert reports (March 2011)



RG 112 Independence of experts (March 2011)

The Buy-back Proposal	The Buy-back of partly and fully paid ordinary shares for cash and listed securities consideration of \$0.05 and \$0.0025 respectively
Shareholders	Shareholders of Queste not associated with Buy-back Proposal
Strike	Strike Resources Limited
U.S.	United States of America
VWAP	Volume Weighted Average Price
Valuation Engagement	An Engagement or Assignment to perform a Valuation and provide a Valuation Report where the Valuer is free to employ the Valuation Approaches, Valuation Methods, and Valuation Procedures that a reasonable and informed third party would perform taking into consideration all the specific facts and circumstances of the Engagement or Assignment available to the Valuer at that time.

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The Directors  
BDO Corporate Finance (WA) Pty Ltd  
38 Station Street  
SUBIACO, WA 6008  
Australia

## Appendix 2 - Valuation Methodologies

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Methodologies commonly used for valuing assets and businesses are as follows:

### 1 *Net asset value (“NAV”)*

Asset based methods estimate the market value of an entity’s securities based on the realisable value of its identifiable net assets. Asset based methods include:

- Orderly realisation of assets method
- Liquidation of assets method
- Net assets on a going concern method

The orderly realisation of assets method estimates fair market value by determining the amount that would be distributed to entity holders, after payment of all liabilities including realisation costs and taxation charges that arise, assuming the entity is wound up in an orderly manner.

The liquidation method is similar to the orderly realisation of assets method except the liquidation method assumes the assets are sold in a shorter time frame. Since wind up or liquidation of the entity may not be contemplated, these methods in their strictest form may not be appropriate. The net assets on a going concern method estimates the market values of the net assets of an entity but does not take into account any realisation costs.

Net assets on a going concern basis are usually appropriate where the majority of assets consist of cash, passive investments or projects with a limited life. All assets and liabilities of the entity are valued at market value under this alternative and this combined market value forms the basis for the entity’s valuation.

Often the FME and DCF methodologies are used in valuing assets forming part of the overall Net assets on a going concern basis. This is particularly so for exploration and mining companies where investments are in finite life producing assets or prospective exploration areas.

These asset based methods ignore the possibility that the entity’s value could exceed the realisable value of its assets as they do not recognise the value of intangible assets such as management, intellectual property and goodwill. Asset based methods are appropriate when an entity is not making an adequate return on its assets, a significant proportion of the entity’s assets are liquid or for asset holding companies.

### 2 *Quoted Market Price Basis (“QMP”)*

A valuation approach that can be used in conjunction with (or as a replacement for) other valuation methods is the quoted market price of listed securities. Where there is a ready market for securities such as the ASX, through which shares are traded, recent prices at which shares are bought and sold can be taken as the market value per share. Such market value includes all factors and influences that impact upon the ASX. The use of ASX pricing is more relevant where a security displays regular high volume trading, creating a liquid and active market in that security.

### 3 **Capitalisation of future maintainable earnings (“FME”)**

This method places a value on the business by estimating the likely FME, capitalised at an appropriate rate which reflects business outlook, business risk, investor expectations, future growth prospects and other entity specific factors. This approach relies on the availability and analysis of comparable market data.

The FME approach is the most commonly applied valuation technique and is particularly applicable to profitable businesses with relatively steady growth histories and forecasts, regular capital expenditure requirements and non-finite lives.

The FME used in the valuation can be based on net profit after tax or alternatives to this such as earnings before interest and tax (“EBIT”) or earnings before interest, tax, depreciation and amortisation (“EBITDA”). The capitalisation rate or “earnings multiple” is adjusted to reflect which base is being used for FME.

### 4 **Discounted future cash flows (“DCF”)**

The DCF methodology is based on the generally accepted theory that the value of an asset or business depends on its future net cash flows, discounted to their present value at an appropriate discount rate (often called the weighted average cost of capital). This discount rate represents an opportunity cost of capital reflecting the expected rate of return which investors can obtain from investments having equivalent risks.

Considerable judgement is required to estimate the future cash flows which must be able to be reliably estimated for a sufficiently long period to make this valuation methodology appropriate.

A terminal value for the asset or business is calculated at the end of the future cash flow period and this is also discounted to its present value using the appropriate discount rate.

DCF valuations are particularly applicable to businesses with limited lives, experiencing growth, that are in a start up phase, or experience irregular cash flows.

### 5 **Market Based Assessment**

The market based approach seeks to arrive at a value for a business by reference to comparable transactions involving the sale of similar businesses. This is based on the premise that companies with similar characteristics, such as operating in similar industries, command similar values. In performing this analysis, it is important to acknowledge the differences between the comparable companies being analysed and the company that is being valued and then to reflect these differences in the valuation.

## Appendix 3 - QMP of Bentley

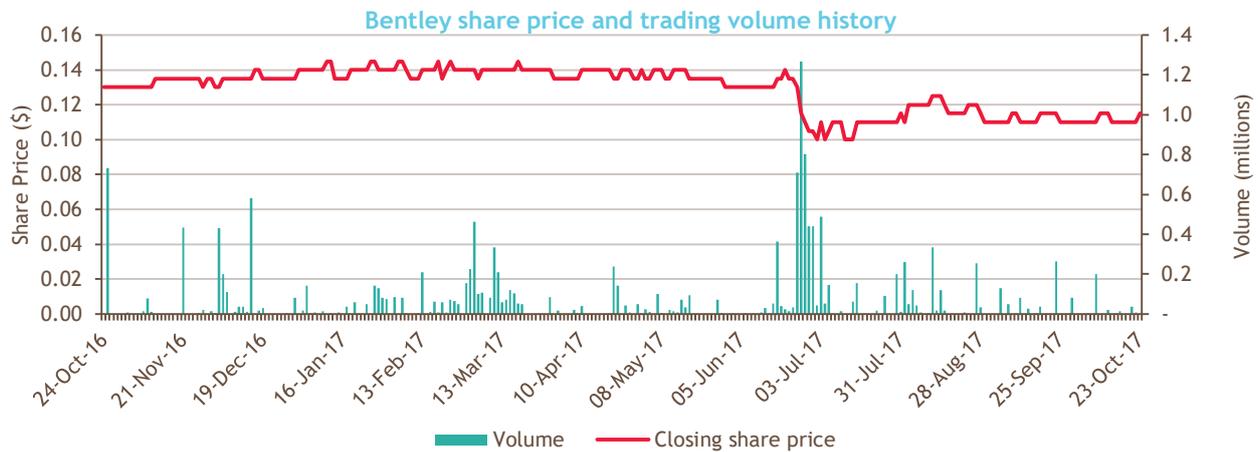
### Quoted Market Prices for Bentley Securities

To provide a comparison to the net asset valuation of Bentley set out below, we have also assessed the quoted market price for a Bentley share.

The quoted market value of a company's shares is reflective of a minority interest. A minority interest is an interest in a company that is not significant enough for the holder to have an individual influence in the operations and value of that company.

### Minority interest value

Our analysis of the quoted market price of a Bentley share is based on the recent pricing. The following chart provides a summary of the share price movement over the 12 months to 23 October 2017.



Source: Bloomberg

The daily price of Bentley shares from 23 October 2016 to 23 October 2017 has ranged from a low of \$0.100 to a high of \$0.145. The highest single day of trading was on 27 June 2017, in which 1,268,789 shares were traded.

During this period, a number of announcements were made to the market. The key announcements are set out below:

Date	Announcement	Closing Share Price Following Announcement			Closing Share Price Three Days After Announcement		
		\$	(movement)	%	\$	(movement)	%
23/10/2017	Initial Substantial Holder Notice for MEL	0.115	▲	4.5%	0.115	▶	0.0%
23/10/2017	Initial Substantial Holder Notice for CSE	0.115	▲	4.5%	0.115	▶	0.0%
23/10/2017	Initial Substantial Holder Notice for HHY	0.115	▲	4.5%	0.115	▶	0.0%
23/10/2017	Initial Substantial Holder Notice for MPO	0.115	▲	4.5%	0.115	▶	0.0%
23/10/2017	Change of Substantial Shareholder Notice for KBC	0.115	▲	4.5%	0.115	▶	0.0%
12/10/2017	NTA Backing as at 30 September 2017	0.110	▼	4.3%	0.110	▶	0.0%
20/09/2017	CBG Fund Details August 2017	0.115	▶	0.0%	0.110	▼	4.3%
14/09/2017	NTA Backing as at 31 August 2017	0.110	▶	0.0%	0.115	▲	4.5%
01/09/2017	30 June 2017 Full Year Report	0.110	▶	0.0%	0.110	▶	0.0%
18/08/2017	Amended Update - Dividend/Distribution - BEL	0.115	▶	0.0%	0.120	▲	4.3%
18/08/2017	Update - Dividend/Distribution - BEL	0.115	▶	0.0%	0.120	▲	4.3%
18/08/2017	Issue Price under Dividend Reinvestment Plan	0.115	▶	0%	0.120	▲	4%
17/08/2017	CBG Fund Details July 2017	0.115	▶	0%	0.115	▶	0%
14/08/2017	NTA Backing as at 31 July 2017	0.125	▶	0%	0.115	▼	8%
03/08/2017	Shareholder Mailout and Forms	0.120	▶	0%	0.120	▶	0%
03/08/2017	Update - Dividend/Distribution - BEL	0.120	▶	0%	0.120	▶	0%
01/08/2017	Declaration of Dividend	0.110	▼	4%	0.120	▲	9%
01/08/2017	Dividend/Distribution - BEL	0.110	▼	4%	0.120	▲	9%
01/08/2017	Updated Dividend Reinvestment Plan	0.110	▼	4%	0.120	▲	9%
01/08/2017	Updated Dividend Policy	0.110	▼	4%	0.120	▲	9%
31/07/2017	CBG Fund June 2017 Quarterly Report	0.115	▲	5%	0.120	▲	4%
14/07/2017	CBG Fund Details June 2017	0.110	▲	10%	0.110	▶	0%
14/07/2017	NTA Backing as at 30 June 2017	0.110	▲	10%	0.110	▶	0%
16/06/2017	CBG Fund Details May 2017	0.135	▲	4%	0.135	▶	0%
13/06/2017	NTA Backing as at 31 May 2017	0.130	▶	0%	0.135	▲	4%
12/05/2017	CBG Fund Details April 2017	0.140	▶	0%	0.135	▼	4%
12/05/2017	NTA Backing as at 30 April 2017	0.140	▶	0%	0.135	▼	4%
28/04/2017	CBG Fund March 2017 Quarterly Report	0.135	▶	0%	0.135	▶	0%
20/04/2017	CBG Fund Details March 2017	0.135	▼	4%	0.140	▲	4%
12/04/2017	NTA Backing as at 31 March 2017	0.140	▶	0%	0.140	▶	0%
10/04/2017	CBG Fund Details February 2017	0.140	▲	4%	0.140	▶	0%

31/03/2017	Shareholder Flyer Dividend Distribution Notice	0.135	▶	0%	0.135	▶	0%
31/03/2017	Appendix 3B Application Quotation of 354,893 DRP Shares	0.135	▶	0%	0.135	▶	0%
24/03/2017	Update - Dividend/Distribution - BEL	0.140	▶	0%	0.140	▶	0%
24/03/2017	Issue Price under Dividend Reinvestment Plan	0.140	▶	0%	0.140	▶	0%
22/03/2017	Change of Director's Interest Notice - F Khan	0.140	▶	0%	0.140	▶	0%
22/03/2017	Notice of Ceasing to be a Substantial Holder	0.140	▶	0%	0.140	▶	0%
22/03/2017	Notice of Initial Substantial Holder - F Khan	0.140	▶	0%	0.140	▶	0%
14/03/2017	NTA Backing as at 28 February 2017	0.140	▶	0%	0.145	▲	4%
28/02/2017	Half Year Report - 31 December 2016	0.140	▶	0%	0.135	▼	4%
28/02/2017	Dividend/Distribution - BEL	0.140	▶	0%	0.135	▼	4%
28/02/2017	Declaration of Dividend	0.140	▶	0%	0.135	▼	4%
17/02/2017	CBG Fund Details January 2017	0.145	▲	4%	0.145	▶	0%
14/02/2017	NTA Backing as at 31 January 2017	0.140	▶	0%	0.145	▲	4%
31/01/2017	CBG Fund December 2016 Quarterly Report	0.140	▶	0%	0.145	▲	4%

To provide further analysis of the market prices for a Bentley share, we have also considered the weighted average market price for 10, 30, 60 and 90 day periods to 23 October 2017.

Share Price per unit	23-Oct-17	10 Days	30 Days	60 Days	90 Days
Closing price	\$0.115				
Volume weighted average price (VWAP)		\$0.113	\$0.112	\$0.116	\$0.113

Source: Bloomberg, BDO analysis

An analysis of the volume of trading in Bentley shares for the twelve months to 23 October 2017 is set out below:

Trading days	Share price low	Share price high	Cumulative volume traded	As a % of Issued capital
1 Day	\$0.115	\$0.115	8,500	0.01%
10 Days	\$0.110	\$0.115	83,642	0.11%
30 Days	\$0.110	\$0.115	781,541	1.03%
60 Days	\$0.110	\$0.125	2,241,224	2.96%
90 Days	\$0.100	\$0.140	7,276,236	9.60%
180 Days	\$0.100	\$0.145	11,513,020	15.19%
1 Year	\$0.100	\$0.145	15,313,517	20.21%

Source: Bloomberg, BDO analysis

This table indicates that Bentley's shares display a low level of liquidity, with approximately 20.21% of the Bentley's current issued capital being traded in a twelve-month period. For the quoted market price methodology to be reliable there needs to be a liquid and active market in the shares. RG 111.69 states that for the quoted market price methodology to be an appropriate methodology there needs to be a 'liquid and active' market in the shares and allowing for the fact that the quoted price may not reflect

their value should 100% of the securities not be available for sale. We consider the following characteristics to be representative of a liquid and active market:

- Regular trading in a company's securities;
- Approximately 1% of a company's securities are traded on a weekly basis;
- The spread of a company's shares must not be so great that a single minority trade can significantly affect the market capitalisation of a company; and
- There are no significant but unexplained movements in share price.

A company's shares should meet all of the above criteria for the market to be considered liquid and active, however, failure of a company's securities to exhibit all of the above characteristics does not necessarily mean that the value of its shares cannot be considered relevant.

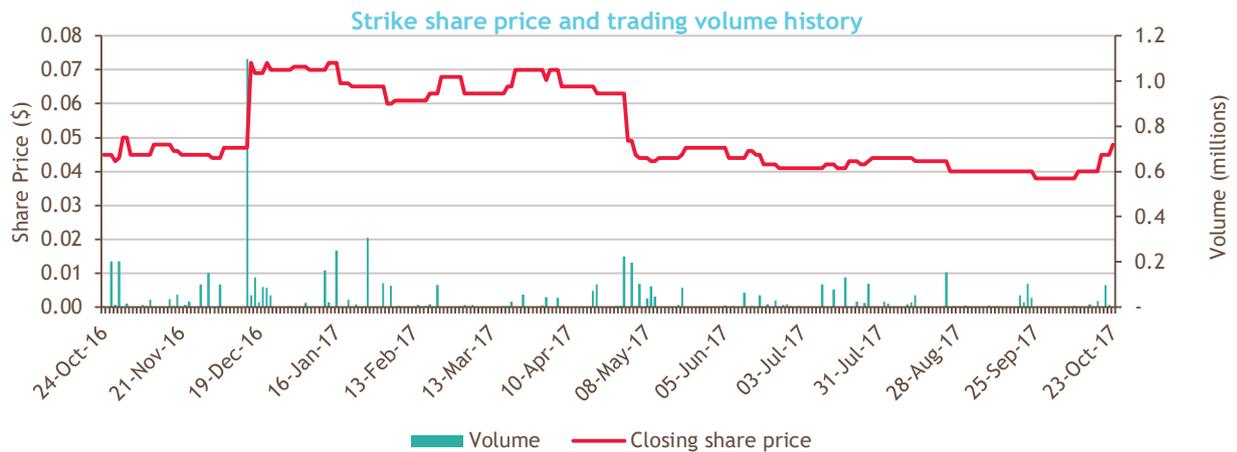
In the case of Bentley, we do not consider there to be a liquid and active market for the company's shares as there is only 20.21% of the company's issued capital traded in a twelve-month period.

Our assessment is that a range of values for Bentley shares based on market pricing is between \$0.112 and \$0.116 per share with a rounded midpoint value of \$0.114.

## Appendix 4 - QMP of Strike

Bentley also holds 52,553,493 shares in Strike, representing a 36.16% direct interest in Strike. We have also considered the value of these shares using the QMP methodology as at 23 October 2017.

The following chart provides a summary of the share price movement over the twelve months to 23 October 2017.



Source: Bloomberg

The daily price of Strike shares from 23 October 2016 to 23 October 2017 ranged from a low of \$0.038 in September 2017 to a high \$0.072 in December 2016 and January 2017. The highest single day of trading was on 15 December 2016, in which 1,098,653 shares were traded.

During this period a number of announcements were made to the market. The key announcements are set out below:

Date	Announcement	Closing Share Price Following Announcement		Closing Share Price Three Days After Announcement	
		\$ (movement)	% (movement)	\$ (movement)	% (movement)
17/10/2017	2017 Annual Report	0.040	▶ 0.0%	0.045	▲ 12.5%
17/10/2017	Appendix 4G Key to Disclosures Corporate Governance	0.040	▶ 0.0%	0.045	▲ 12.5%
17/10/2017	2017 Corporate Governance Statement	0.040	▶ 0.0%	0.045	▲ 12.5%
17/10/2017	2017 Notice of AGM, Explanatory Statement and Proxy Form	0.040	▶ 0.0%	0.045	▲ 12.5%
16/10/2017	Burke Graphite Project - Metallurgical Testwork Results	0.040	▶ 0.0%	0.045	▲ 12.5%
09/08/2017	30 June 2017 Full Year Report	0.044	▶ 0.0%	0.043	▼ 2.3%
28/07/2017	June 2017 Quarterly Reports	0.044	▶ 0.0%	0.044	▶ 0.0%
21/06/2017	Further Intersection Encountered at Burke Graphite Project	0.042	▶ 0.0%	0.041	▼ 2.4%

13/06/2017	High Grade Graphite Intersections at Burke Graphite Project	0.046	▲	4.5%	0.045	▼	2.2%
01/05/2017	March 2017 Quarterly Report	0.049	▼	22.2%	0.044	▼	10.2%
21/04/2017	Jumbo Flake Graphite Confirmed at Burke Graphite Project	0.063	▶	0.0%	0.063	▶	0.0%
28/02/2017	Half Year Report - 31 December 2016	0.068	▶	0%	0.063	▼	7%
06/02/2017	Replacement Appendix 5B Quarterly Cash Flow Report	0.061	▲	2%	0.061	▶	0%
31/01/2017	December 2016 Quarterly Reports	0.065	▶	0%	0.060	▼	8%
14/12/2016	Reinstatement to official quotation	0.047	▶	0%	0.069	▲	47%
14/12/2016	Sale of Peru Iron Ore Assets	0.047	▶	0%	0.069	▲	47%
14/12/2016	Suspension from Official Quotation	0.047	▶	0%	0.069	▲	47%
12/12/2016	Trading Halt	0.047	▶	0%	0.072	▲	53%
25/11/2016	Lapse of Unlisted Options	0.045	▶	0%	0.045	▶	0%
18/11/2016	Results of 2016 Annual General Meeting	0.046	▶	0%	0.045	▼	2%
18/11/2016	Summary of Proxies received for 2016 AGM	0.046	▶	0%	0.045	▼	2%
09/11/2016	Strike Secures Graphite Project in Queensland	0.045	▶	0%	0.048	▲	7%
28/10/2016	September 2016 Quarterly Report	0.044	▲	2%	0.045	▲	2%

To provide further analysis of the market prices for a Strike share, we have also considered the weighted average market price for 10, 30, 60 and 90 day periods to 23 October 2017.

Share Price per unit	23-Oct-17	10 Days	30 Days	60 Days	90 Days
Closing price	\$0.048				
Volume weighted average price (VWAP)		\$0.045	\$0.042	\$0.042	\$0.042

Source: Bloomberg & BDO analysis

An analysis of the volume of trading in Strike shares for the twelve months to 23 October 2017 is set out below:

Trading days	Share price low	Share price high	Cumulative volume traded	As a % of Issued capital
1 Day	\$0.048	\$0.048	8,000	0.01%
10 Days	\$0.040	\$0.048	141,777	0.10%
30 Days	\$0.038	\$0.048	354,894	0.24%
60 Days	\$0.038	\$0.048	641,594	0.44%
90 Days	\$0.038	\$0.048	1,156,862	0.80%
180 Days	\$0.038	\$0.070	2,565,352	1.77%
1 Year	\$0.038	\$0.078	6,132,085	4.22%

Source: Bloomberg, BDO analysis

This table indicates that Strike's shares display a low level of liquidity, with approximately 4.22% of the Strike's current issued capital being traded in a twelve-month period. We note that Bentley holds a 36.16% interest in Strike and as such, we consider it appropriate to apply a control premium to Strike's quoted

market share price. Based on our analysis in section 9.3 of our Report, we believe an appropriate control premium to apply in our assessment of Strike's quoted market share price is between 25% and 35%.

Applying a control premium to Strike's quoted market share price results in the following quoted market price value including a premium for control:

	Low	Midpoint	High
	\$	\$	\$
Quoted market price value	0.042	0.045	0.048
Control premium	25%	30%	35%
<b>Quoted market price valuation including a premium for control</b>	<b>0.053</b>	<b>0.059</b>	<b>0.065</b>

For the quoted market price methodology to be reliable there needs to be a liquid and active market in the shares. RG 111.69 states that for the quoted market price methodology to be an appropriate methodology there needs to be a 'liquid and active' market in the shares and allowing for the fact that the quoted price may not reflect their value should 100% of the securities not be available for sale. We consider the following characteristics to be representative of a liquid and active market:

Regular trading in a company's securities;

- Approximately 1% of a company's securities are traded on a weekly basis;
- The spread of a company's shares must not be so great that a single minority trade can significantly affect the market capitalisation of a company; and
- There are no significant but unexplained movements in share price.

A company's shares should meet all of the above criteria for the market to be considered liquid and active, however, failure of a company's securities to exhibit all of the above characteristics does not necessarily mean that the value of its shares cannot be considered relevant.

In the case of Strike, we consider that there isn't a liquid and active market for the Strike shares as 4.22% of the Strike's issued capital traded in a twelve-month period.

Our assessment is that a range of values for Strike shares including a premium for control based on market pricing is between \$0.053 and \$0.065 with a midpoint value of \$0.059.

### Discount for lack of marketability

We consider Bentley's 36.16% interest in Strike to be a large parcel, therefore based on historical trading volumes, we consider it unlikely that Bentley would be able to dispose its holding at the current market price. As such, we have applied a marketability discount to our assessed market price. In determining the level of marketability discount to apply we have considered the time that Bentley would require to sell its 36.16% holding in Strike and realise the value in cash based on historical trading volumes. We have determined the number of trading days required to sell Bentley's 36.16% holding based on the 10-day average volume of shares traded prior to 24 October 2017. As set out below, based on Strike having a daily average of 14,178 shares traded, we have determined that Bentley would require approximately 3,707 trading days in order to sell its 36.16% holding in Strike and realise the value in cash.



<b>24-Oct-17</b>	<b>Volume of shares traded</b>
23-Oct-17	8,000
20-Oct-17	95,277
19-Oct-17	-
18-Oct-17	25,000
17-Oct-17	-
16-Oct-17	11,000
13-Oct-17	-
12-Oct-17	-
11-Oct-17	-
10-Oct-17	2,500
<b>Average per day</b>	<b>14,178</b>
Total number of shares held by Bentley	52,553,493
<b>Number of days needed to trade Bentley's 36.16% holding</b>	<b>3,707</b>

Source: Bloomberg and BDO analysis

Based on the above we consider it appropriate to apply a 25% discount as a result of Bentley requiring approximately 3,707 trading days (based on historical trading volumes) to sell its 36.16% holding in Strike. As such, we have determined the value of Bentley's 36.16% holding in Strike to be \$2,312,350 or \$0.044 per Strike share.

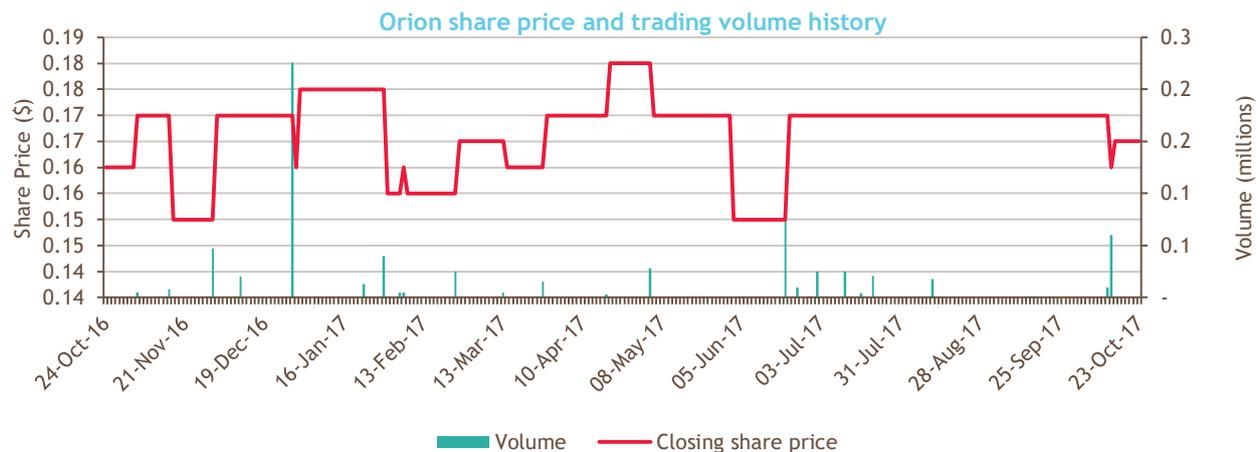
<b>Value of Bentley's 36.16% holding in Strike</b>	
Number of shares held by Bentley	52,553,193
Preferred value of a Strike Share on a control basis	\$0.059
Marketability discount applied	25%
<b>Value of a Strike Share</b>	<b>\$0.044</b>
<b>Value of Bentley's 36.16% holding in Strike</b>	<b>\$2,312,340</b>

Source: BDO analysis

## Appendix 5 - QMP of Orion

At the date of our Report, the Company holds 9,367,653 shares in Orion, representing a 59.86% direct interest in Orion. We have also considered the value of these shares using the QMP methodology as at 23 October 2017.

The following chart provides a summary of the share price movement over the twelve months to 23 October 2017, which was the last trading day prior to the date of this Report.



Source: Bloomberg

The daily price of Orion shares from 23 October 2016 to 23 October 2017 ranged from a low of \$0.150 in November 2016 and June 2017 to a high of \$0.180 in April 2017 and May 2017. The highest single day of trading was on 22 December 2016, in which 225,596 shares were traded.

During this period a number of announcements were made to the market. The key announcements are set out below:

Date	Announcement	Closing Share Price Following Announcement		Closing Share Price Three Days After Announcement	
		\$ (movement)		\$ (movement)	
18/10/2017	2017 Notice of AGM, Explanatory Statement and Proxy Form	0.165	▶ 0.0%	0.165	▶ 0.0%
18/10/2017	2017 Annual Report	0.165	▶ 0.0%	0.165	▶ 0.0%
18/10/2017	Appendix 4G Key to Disclosures Corporate Governance	0.165	▶ 0.0%	0.165	▶ 0.0%
18/10/2017	2017 Corporate Governance Statement	0.165	▶ 0.0%	0.165	▶ 0.0%
12/10/2017	NTA Backing as at 30 September 2017	0.160	▼ 5.9%	0.165	▲ 3.1%
14/09/2017	NTA Backing as at 31 August 2017	0.170	▶ 0.0%	0.170	▶ 0.0%
04/09/2017	Shareholder Mailout and Forms	0.170	▶ 0.0%	0.170	▶ 0.0%
01/09/2017	Declaration of Special Dividend	0.170	▶ 0.0%	0.170	▶ 0.0%

01/09/2017	Dividend/Distribution - OEQ	0.170	▶	0.0%	0.170	▶	0.0%
01/09/2017	30 June 2017 Full Year Report	0.170	▶	0.0%	0.170	▶	0.0%
14/08/2017	NTA Backing as at 31 July 2017	0.170	▶	0.0%	0.170	▶	0.0%
14/07/2017	NTA Backing as at 30 June 2017	0.170	▶	0%	0.170	▶	0%
14/06/2017	NTA Backing as at 31 May 2017	0.150	▶	0%	0.150	▶	0%
12/05/2017	NTA Backing as at 30 April 2017	0.170	▶	0%	0.170	▶	0%
12/04/2017	NTA Backing as at 31 March 2017	0.170	▶	0%	0.170	▶	0%
14/03/2017	NTA Backing as at 28 February 2017	0.160	▼	3%	0.160	▶	0%
28/02/2017	Half Year Report - 31 December 2016	0.165	▶	0%	0.165	▶	0%
14/02/2017	NTA Backing as at 31 January 2017	0.155	▶	0%	0.155	▶	0%
13/01/2017	NTA Backing as at 31 December 2016	0.175	▶	0%	0.175	▶	0%
13/12/2016	NTA Backing as at 30 November 2016	0.170	▶	0%	0.170	▶	0%
24/11/2016	Results of 2016 AGM	0.150	▶	0%	0.150	▶	0%
24/11/2016	Summary of Proxies Received for 2016 AGM	0.150	▶	0%	0.150	▶	0%
14/11/2016	NTA Backing as at 31 October 2016	0.170	▶	0%	0.150	▼	12%
25/10/2016	2016 Notice of AGM Explanatory Statement and Proxy Form	0.160	▶	0%	0.160	▶	0%
24/10/2016	2016 Corporate Governance Statement and Appendix 4G	0.160	▶	0%	0.160	▶	0%
24/10/2016	Annual Report - 2016	0.160	▶	0%	0.160	▶	0%

The above analysis of the market's reaction to the Orion's announcements over the twelve months prior to the date of this report highlights the low level of liquidity of the Company's shares.

To provide further analysis of the market prices for a Orion share, we have also considered the weighted average market price for 10, 30, 60 and 90 day periods to 23 October 2017.

Share Price per unit	23-Oct-17	10 Days	30 Days	60 Days	90 Days
Closing price	\$0.165				
Volume weighted average price (VWAP)		\$0.164	\$0.164	\$0.165	\$0.169

Source: Bloomberg & BDO analysis

An analysis of the volume of trading in Orion shares for the twelve months to 23 October 2017 is set out below:

Trading days	Share price low	Share price high	Cumulative volume traded	As a % of Issued capital
1 Day	\$0.165	\$0.165	-	0.00%
10 Days	\$0.160	\$0.170	70,000	0.39%
30 Days	\$0.160	\$0.170	71,000	0.40%
60 Days	\$0.160	\$0.170	88,396	0.50%
90 Days	\$0.150	\$0.175	263,011	1.48%
180 Days	\$0.150	\$0.180	340,193	1.91%
1 Year	\$0.000	\$0.180	708,789	3.98%

Source: Bloomberg, BDO analysis

This table indicates that Orion’s shares display a low level of liquidity, with approximately 3.98% of the Orion’s current issued capital being traded in a twelve-month period. We note that Queste holds a 59.86% interest in Orion and as such, we consider it appropriate to apply a control premium to Orion’s quoted market share price. Based on our analysis in section 9.3 of our Report, we believe an appropriate control premium to apply in our assessment of Orion’s quoted market share price is between 25% and 35%.

Applying a control premium to Orion’s quoted market share price results in the following quoted market price value including a premium for control:

	Low	Midpoint	High
	\$	\$	\$
Quoted market price value	0.164	0.167	0.170
Control premium	25%	30%	35%
<b>Quoted market price valuation including a premium for control</b>	<b>\$0.21</b>	<b>\$0.22</b>	<b>\$0.23</b>

For the quoted market price methodology to be reliable there needs to be a liquid and active market in the shares. RG 111.69 states that for the quoted market price methodology to be an appropriate methodology there needs to be a ‘liquid and active’ market in the shares and allowing for the fact that the quoted price may not reflect their value should 100% of the securities not be available for sale. We consider the following characteristics to be representative of a liquid and active market:

Regular trading in a company’s securities;

- Approximately 1% of a company’s securities are traded on a weekly basis;
- The spread of a company’s shares must not be so great that a single minority trade can significantly affect the market capitalisation of a company; and
- There are no significant but unexplained movements in share price.

A company’s shares should meet all of the above criteria for the market to be considered liquid and active, however, failure of a company’s securities to exhibit all of the above characteristics does not necessarily mean that the value of its shares cannot be considered relevant.

In the case of Orion, we do not consider there to be a liquid and active market for the Orion’s shares as only 3.98% of the Orion’s issued capital traded in a twelve-month period. This is supported by the market’s unresponsiveness to the announcements made over this period.

Our assessment is that a range of values for Orion shares including a premium for control based on market pricing, is between \$0.21 and \$0.23 with a midpoint value of \$0.22.

# Appendix 6 - QMP of Keybridge

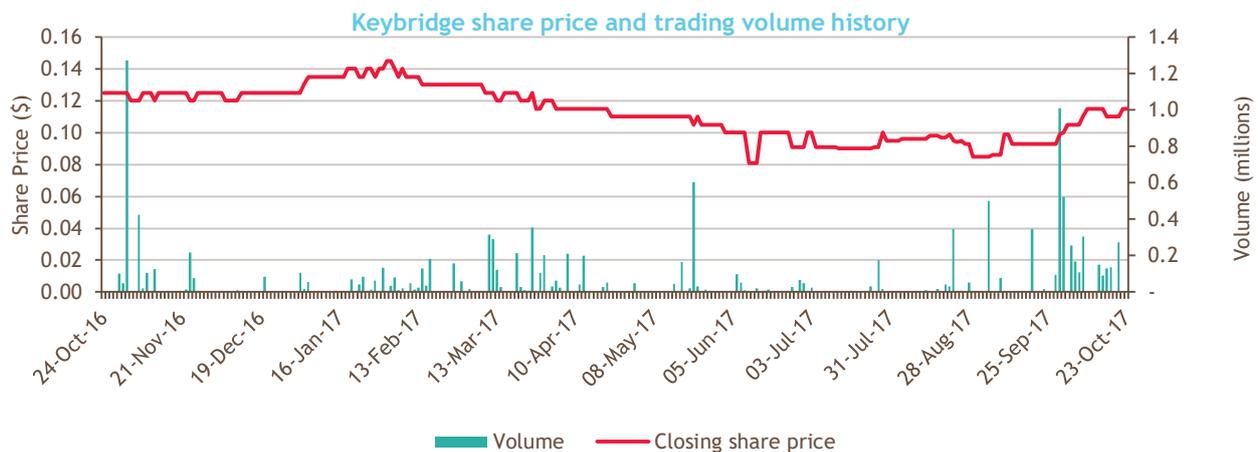
## Quoted Market Prices for Keybridge Capital Securities

To provide a comparison to the net asset valuation of Keybridge set out below, we have also assessed the quoted market price for a Keybridge share.

The quoted market value of a company’s shares is reflective of a minority interest. A minority interest is an interest in a company that is not significant enough for the holder to have an individual influence in the operations and value of that company.

### Minority interest value

Our analysis of the quoted market price of a Keybridge share is based on the recent pricing. The following chart provides a summary of the share price movement over the 12 months to 23 October 2017.



Source: Bloomberg

The daily price of Keybridge shares from 23 October 2016 to 23 October 2017 has ranged from a low of \$0.081 on 9 June 2017, 12 June 2017 and 13 June 2017 to a high of \$0.145 on 1 February 2017 and 2 February 2017. The highest single day of trading was on 2 November 2016, in which 1,271,058 shares were traded.

During this period, a number of announcements were made to the market. The key announcements are set out below:

Date	Announcement	Closing Share Price Following Announcement		Closing Share Price Three Days After Announcement	
		\$ (movement)		\$ (movement)	
23/10/2017	ASIC Form 484 - Cancellation of 78,377 Shares Bought-Back	0.115	▶ 0.0%	0.115	▶ 0.0%
23/10/2017	Appendix 3E Daily Share Buy-Back Notice - 256,457 Shares	0.115	▶ 0.0%	0.115	▶ 0.0%

20/10/2017	ASIC Form 484 - Cancellation of 117,807 Shares Bought-Back	0.115	▲	4.5%	0.115	▶	0.0%
19/10/2017	Appendix 3E Daily Share Buy-Back Notice - 78,377 Shares	0.110	▶	0.0%	0.115	▲	4.5%
18/10/2017	Appendix 3E Daily Share Buy-Back Notice - 117,807 Shares	0.110	▶	0.0%	0.115	▲	4.5%
12/10/2017	ASIC Form 484 - Cancellation of 132,193 Shares Bought-Back	0.115	▶	0.0%	0.110	▼	4.3%
10/10/2017	Appendix 3E Daily Share Buy-Back Notice - 132,193	0.115	▶	0.0%	0.115	▶	0.0%
09/10/2017	ASIC Form 484 - Cancellation of 80,859 Shares Bought-Back	0.115	▲	4.5%	0.115	▶	0.0%
09/10/2017	Update on s249E General Meeting of MPO	0.115	▲	4.5%	0.115	▶	0.0%
05/10/2017	Appendix 3E Daily Share Buy-Back Notice - 80,859 Shares	0.105	▶	0.0%	0.115	▲	9.5%
04/10/2017	MPO: Notice of General Meeting of Shareholders	0.105	▶	0.0%	0.115	▲	9.5%
04/10/2017	MPO: Notice of General Meeting - Letter to shareholders	0.105	▶	0%	0.115	▲	10%
03/10/2017	Section 249E Notice of Meeting for MPO	0.105	▶	0%	0.110	▲	5%
18/09/2017	Further Legal Action Against MPO and MPO Director	0.093	▶	0%	0.093	▶	0%
11/09/2017	ABW: Appeal of Takeovers Panel Orders	0.099	▶	0%	0.093	▼	6%
11/09/2017	AIB: Appeal of Takeovers Panel Orders	0.099	▶	0%	0.093	▼	6%
11/09/2017	Commencement of Legal Action to Access MPO Information	0.099	▶	0%	0.093	▼	6%
08/09/2017	Dividend/Distribution - KBCPA	0.099	▲	15%	0.093	▼	6%
01/09/2017	30 June 2017 Full Year Report	0.085	▶	0%	0.086	▲	1%
25/08/2017	Update - Private Equity Loan Receivable	0.093	▼	2%	0.085	▼	9%
10/07/2017	TOV: MPO Molopo Energy Limited 03R, 04R, 05R - Orders	0.091	▶	0%	0.090	▼	1%
10/07/2017	ABW: Orders by Takeovers Panel in relation to Review App	0.091	▶	0%	0.090	▼	1%
10/07/2017	AIB: Orders by Takeovers Panel in relation to Review App	0.091	▶	0%	0.090	▼	1%
03/07/2017	AIB: Molopo Energy Limited - Declaration by Takeovers Panel	0.100	▶	0%	0.091	▼	9%
03/07/2017	ABW: Molopo Energy Limited - Declaration by Takeovers Panel	0.100	▶	0%	0.091	▼	9%
30/06/2017	TOV: Molopo Energy Limited 03R, 04R & 05R - Declaration	0.100	▲	10%	0.091	▼	9%
16/06/2017	Molopo Energy Limited 05R Review Application of Orders	0.100	▶	0%	0.100	▶	0%
16/06/2017	TOV: MPO Molopo Energy Limited 03R & 04R - Undertakings	0.100	▶	0%	0.100	▶	0%
15/06/2017	MPO: T/overs Panel issue divest. orders on Keybridge Aurora	0.100	▶	0%	0.100	▶	0%
14/06/2017	TOV: MPO Molopo Energy Limited 01 & 02 - Orders	0.100	▲	23%	0.100	▶	0%
02/06/2017	Dividend/Distribution - KBCPA	0.100	▶	0%	0.100	▶	0%
02/06/2017	ABW: MPO - Takeovers Panel Receive Review Applications	0.100	▶	0%	0.100	▶	0%
02/06/2017	AIB: MPO - Takeovers Panel Receives Review Application	0.100	▶	0%	0.100	▶	0%

02/06/2017	TOV: Molopo Energy Limited 03R & 04R - Panel Receives Review	0.100	▶	0%	0.100	▶	0%
01/06/2017	MPO: Declaration by Takeovers Panel	0.100	▼	5%	0.100	▶	0%
31/05/2017	ABW: Molopo Energy Limited - Declaration by Takeovers Panel	0.105	▶	0%	0.100	▼	5%
31/05/2017	AIB: Molopo Energy Limited - Declaration by Takeovers Panel	0.105	▶	0%	0.100	▼	5%
31/05/2017	TOV: Molopo Energy Limited 01 & 02 - Declaration	0.105	▶	0%	0.100	▼	5%
30/05/2017	Update on Investment in Molopo Energy Limited	0.105	▶	0%	0.100	▼	5%
20/04/2017	TOV: Molopo Energy Limited 01 & 02 - Undertakings	0.115	▶	0%	0.110	▼	4%
13/04/2017	Molopo Energy Matters - s249D Request and s249E Meeting	0.115	▶	0%	0.115	▶	0%
13/04/2017	Molopo Energy Matters - Panel Applications	0.115	▶	0%	0.115	▶	0%
12/04/2017	TOV: Molopo Energy Limited 02 - Correction	0.115	▶	0%	0.115	▶	0%
12/04/2017	TOV: Molopo Energy Limited 02 - Panel Receives Application	0.115	▶	0%	0.115	▶	0%
12/04/2017	AIB: Takeovers Panel - Molopo Energy Limited	0.115	▶	0%	0.115	▶	0%

To provide further analysis of the market prices for a Keybridge share, we have also considered the weighted average market price for 10, 30, 60 and 90 day periods to 23 October 2017.

Share Price per unit	23-Oct-17	10 Days	30 Days	60 Days	90 Days
Closing price	\$0.115				
Volume weighted average price (VWAP)		\$0.112	\$0.103	\$0.100	\$0.100

Source: Bloomberg, BDO analysis

An analysis of the volume of trading in Keybridge shares for the twelve months to 23 October 2017 is set out below:

Trading days	Share price low	Share price high	Cumulative volume traded	As a % of Issued capital
1 Day	\$0.115	\$0.115	-	0.00%
10 Days	\$0.105	\$0.120	782,317	0.45%
30 Days	\$0.093	\$0.120	3,610,393	2.08%
60 Days	\$0.085	\$0.120	4,693,684	2.71%
90 Days	\$0.085	\$0.120	5,105,234	2.94%
180 Days	\$0.081	\$0.135	9,160,352	5.28%
1 Year	\$0.081	\$0.145	12,555,463	7.24%

Source: Bloomberg, BDO analysis

This table indicates that Keybridge's shares display a low level of liquidity, with approximately 7.24% of the Keybridge's current issued capital being traded in a twelve-month period. For the quoted market price methodology to be reliable there needs to be a liquid and active market in the shares. RG 111.69 states that for the quoted market price methodology to be an appropriate methodology there needs to be a 'liquid and active' market in the shares and allowing for the fact that the quoted price may not reflect their value should 100% of the securities not be available for sale. We consider the following characteristics to be representative of a liquid and active market:

- Regular trading in a company’s securities;
- Approximately 1% of a company’s securities are traded on a weekly basis;
- The spread of a company’s shares must not be so great that a single minority trade can significantly affect the market capitalisation of a company; and
- There are no significant but unexplained movements in share price.

A company’s shares should meet all of the above criteria for the market to be considered liquid and active, however, failure of a company’s securities to exhibit all of the above characteristics does not necessarily mean that the value of its shares cannot be considered relevant.

In the case of Keybridge, we do not consider there to be a liquid and active market for the company’s shares as there is only 7.24% of the company’s issued capital traded in a twelve-month period.

Our assessment is that a range of values for Keybridge shares based on market pricing is between \$0.103 and \$0.115 per share with a rounded midpoint value of \$0.109.

### Discount for lack of marketability

We consider Bentley’s 20.00% interest in Keybridge to be a large parcel (but not a controlling interest), therefore based on historical trading volumes, we consider it unlikely that Bentley would be able to dispose its holding at the current market price. As such, we have applied a marketability discount to our assessed market price. In determining the level of marketability discount to apply we have considered the time that Bentley would require to sell its 20.00% holding in Keybridge and realise the value in cash based on historical trading volumes. We have determined the number of trading days required to sell Bentley’s 20.00% holding based on the 10-day average volume of shares traded prior to 24 October 2017. As set out below, based on Keybridge having a daily average of 78,232 shares traded, we have determined that Bentley would require approximately 405 trading days in order to sell its 20.00% holding in Keybridge and realise the value in cash.

24-Oct-17	Volume of shares traded
23-Oct-17	-
20-Oct-17	273,335
19-Oct-17	-
18-Oct-17	134,834
17-Oct-17	130,080
16-Oct-17	92,285
13-Oct-17	151,783
12-Oct-17	-
11-Oct-17	-
10-Oct-17	-
<b>Average per day</b>	<b>78,232</b>
Total number of shares held by Bentley	31,700,000
<b>Number of days needed to trade Bentley's 20.00% holding</b>	<b>405</b>

Source: Bloomberg and BDO analysis



Based on the above we consider it appropriate to apply a 25% discount as a result of Bentley requiring approximately 405 trading days (based on historical trading volumes) to sell its 20.00% holding in Keybridge. As such, we have determined the value of Bentley's 20.00% holding in Keybridge to be \$2,599,400 or \$0.082 per Keybridge share.

<b>Value of Bentley's 20.00% holding in Keybridge</b>	
Number of shares held by Bentley	31,700,000
Preferred value of a Keybridge share	\$0.109
Marketability discount applied	25%
<b>Value of a Keybridge share</b>	<b>\$0.082</b>
<b>Value of Bentley's s 20.00% holding in Keybridge</b>	<b>\$2,599,400</b>

Source: BDO analysis

## Appendix 7 - Option Valuation

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20,000,000 partly paid shares were issued in 1998 at \$0.20 each and have been partly paid to \$0.015225. Subsequent to their issue, the following changes have occurred to the partly paid shares on issue:

- On 21 January 2014, Queste bought-back 10,000,000 party shares (for 0.5 cent per share or \$50,000 in total) pursuant to an equal access scheme share buy-back (approved by Queste shareholders at the AGM held on 28 November 2013);
- On 27 June 2014, there was a conversion of 1,000,000 partly paid shares into fully paid shares upon payment of a call made by Queste in relation to 100% of the outstanding balance (being \$0.184775 each or \$184,775 in total) due and payable in respect of these 1,000,000 partly paid shares.
- On 3 December 2015, there was a conversion of 900,000 partly paid shares into fully paid shares upon payment of a call made by Queste in relation to 100% of the outstanding balance (being \$0.184775 each or \$166,298 in total) due and payable in respect of these 900,000 partly paid shares.
- On 26 May 2016, Queste bought-back 2,248,044 party shares (for 0.45 cent per share or \$10,116 in total) pursuant to an equal access scheme share buy-back (approved by Queste shareholders at a general meeting held on 17 March 2016);
- On 30 June 2016, there was a conversion of 81,956 partly paid shares into fully paid shares upon payment of a call made by Queste in relation to 100% of the outstanding balance (being \$0.184775 each or \$15,143 in total) due and payable in respect of these 81,956 partly paid shares
- On 19 October 2017, there was a conversion of 577,000 partly paid shares into fully paid shares upon payment of a call made by Queste in relation to 100% of the outstanding balance (being \$0.184775 each or \$106,615 in total) due and payable in respect of these 577,000 partly paid shares.

Based on the terms of these partly paid shares the holder shall have a fraction of a vote for each partly paid share being equivalent to the proportion of the amount actually paid.

Additional key terms include:

- No more than two calls will be made upon such shares in any one financial year; and
- No call may be made for more than 10% of the then outstanding amount payable.

Based on the above terms we have valued the option in delaying consideration of amounts payable on partly paid shares as at 23 October 2017 and have been done so under the following assumptions:

### Valuation Methodology

We have used the Black-Scholes option pricing model to calculate the values of the Queste partly paid option.

Under option valuation theory, no discount is made to the fundamental value derived from the option valuation model for unlisted options over listed shares. Option pricing models assume that the exercise of an option does not affect the value of the underlying asset.

### Exercise Price of the Options

The exercise price has been calculated by determining the unpaid portion of a partly paid share as at the date of our Report. At the date of our Report, Queste have 5,193,000 partly paid ordinary shares, each paid to \$0.015225 with \$0.184775 per partly paid share outstanding.

### Current Price of the Underlying Shares

The underlying spot price is based on the last traded share price being \$0.052 as at 11 October 2017.

### Life of the Options

When calculating the life of the options we assumed the following:

- The Company would call the maximum portion of the unpaid amount on each share that may be called the maximum number of times each period. Based on this the partly paid share holder would have to pay 10% of the unpaid balance twice per annum until the share was fully paid.
- Based on this assumption the unpaid value becomes clearly insignificant after approximately 20 years.

Therefore 20 years has been used as the effective life.

### Expected Volatility of the Share Price

Expected volatility is a measure of the amount by which a price is expected to fluctuate during a period. The measure of volatility used in option pricing models is the annualised standard deviation of the continuously compounded rates of return on the share over a period of time.

Many techniques can be applied in determining volatility, with a summary of the methods we use below:

- The square root of the mean of the standard deviations of closing prices from a sample. This can be calculated using a combination of the opening, high, low, and closing share prices each day the underlying security trades for all days in the sample time period chosen;
- The exponential weighted moving average model adopts the closing share price of the Company in a given time period. The model estimates a smoothing constant using the maximum likelihood method, which estimates volatility assuming that volatility is not a constant measure and is predicted to change in the future; and
- The generalised autoregressive conditional heteroscedasticity model. This model takes into account periods of time where volatility may be higher than normal and/or lower than normal, as well as the tendency for the volatility to run at its long run average level after such periods of abnormality. The model will calculate the rate at which this is likely to occur from the sample of prices, thereby enabling estimates of future volatility by time to be made.

The recent volatility of the share price of Queste was calculated by Hoadley's volatility calculator for the 1,2 and 3 year periods, using data extracted from Bloomberg. For the purpose of our valuation, we used a future estimated volatility level of 50% for Queste in our pricing model.

### Risk-Free Rate of Interest

We have used the Australian Government 10-year bond rate of 2.80% as at 23 October 2017.

### Conclusion

Based on the above assumptions we have determined that the partly paid shareholder's ability to delay payment has an option value of approximately \$0.033 per share.



ASX Code: QUE  
Queste Communications Ltd  
A.B.N. 58 081 688 164

**REGISTERED OFFICE**

Level 2  
23 Ventnor Avenue  
West Perth, Western Australia 6005

**T** | (08) 9214 9700  
**F** | (08) 9214 9701  
**E** | [info@queste.com.au](mailto:info@queste.com.au)  
**W** | [www.queste.com.au](http://www.queste.com.au)

**SHARE REGISTRY**

Advanced Share Registry Services  
Western Australia – Main Office  
110 Stirling Highway  
Nedlands, Western Australia 6009  
PO Box 1156  
Nedlands WA 6909

**T** | (08) 9389 8033  
**F** | (08) 9262 3723  
**E** | [admin@advancedshare.com.au](mailto:admin@advancedshare.com.au)  
**W** | [www.advancedshare.com.au](http://www.advancedshare.com.au)

New South Wales – Branch Office  
Suite 8H, 325 Pitt Street  
Sydney, New South Wales 2000  
PO Box Q1736  
Queen Victoria Building NSW 1230  
**T** | (02) 8096 3502

# SHARE BUY-BACK OFFER ACCEPTANCE FORM (FULLY PAID SHARES) ISSUER-SPONSORED HOLDING

Queste Communications Ltd  
A.B.N. 58 081 688 164  
ASX Code : QUE  
www.queste.com.au

**PLEASE RETURN TO:**  
Advanced Share Registry Services  
PO Box 1156, Nedlands WA 6909  
Facsimile: (08) 9262 3273

**ENQUIRIES:** (08) 9389 8033 or admin@advancedshare.com.au

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Our Reference: QUE / { }

Holder ID: { }

Sub-Register: { }

Shareholding as at Record Date (7 December 2017): { }

## A. Fully Paid Shares for which you may accept the Buy-Back Offer

You may accept for any number of Fully Paid Shares up to:  Fully Paid Shares\*

\*less any Fully Paid Shares sold by you where the transfer was registered after 4:00pm (Perth Time) on 7 December 2017.

## B. Acceptance for ALL Your Fully Paid Shares

Mark  to accept the Buy-Back Offer for all the Fully Paid Shares in Section A.

## C. Acceptance for SOME of Your Fully Paid Shares

I/we accept the Buy-Back Offer for:  Fully Paid Shares.

If the number entered exceeds the number of Fully Paid Shares in Section A, you will be taken to be accepting the Buy-Back Offer for all your Fully Paid Shares. If you tick the box in Section B and insert a number in Section C you will be taken to be accepting the Buy-Back Offer for all your Fully Paid Shares.

## Acknowledgements

### *Distribution of Shares in Bentley Capital Limited ABN 87 008 108 218 (ASX:BEL)*

Part of the Buy-Back Consideration is a Scrip Component comprising shares in Bentley (as detailed in Sections 2.3.1 and 2.3.3 of the Offer Booklet). I/we acknowledge that pursuant to the Company's Constitution, I/we will be deemed to have agreed to become members of Bentley and be bound by the constitution of Bentley and I/we agreed to appoint the Company or any of the directors of the Company as my/our agent to execute any transfer of shares or any other document to give effect to the distribution of Bentley shares.

### *Scale-Back*

I/we acknowledge that the Company may not buy back the number of Fully Paid Shares that I/we have nominated to sell into the Buy-Back. The Company may buy back a lower number of Fully Paid Shares from me/us than the number that I/we have nominated if it receives acceptances for a total number of Shares that would result in the Company being required to spend more than \$300,000 (the **Buy-Back Cap**) to buy back those Shares. In that case the Company will "scale back" the number of Shares to be bought back from each Accepting Shareholder, as detailed in Section 2.3.4 of the Offer Booklet.

### *Address for Buy-Back Consideration Documentation*

I/we acknowledge that the Company will send me/us my/our Buy-Back Consideration documentation (as detailed in Sections 2.3.1 and 2.3.3). I/we acknowledge that:

- (a) it is my/our responsibility to ensure that the Company has a correct address for me/us at the time Back Consideration documentation will be received, having regard to the time that such documentation will be sent out as stated in the timetable in the Offer Booklet, subject to amendment by the Company by ASX Announcement. I/we indemnify the Company against any loss sustained by me/us or the Company as a result of me/us not receiving the Buy-Back Consideration as a result of the Company not having my/our correct address at that time.
- (b) Where a Shareholding is in the name of joint Shareholders with different addresses the Buy-Back Consideration documentation will be mailed to the address of the joint Shareholder whose name appears first in the Company's Share Register.

## D. Change of Address

mark  if you want to make any changes to your address details (see Note 1 overleaf)

## E. Please Sign Here This section *must* be signed in accordance with the instructions overleaf to enable your acceptance to be valid

**Individual Shareholder  
/ Joint Shareholder 1**

**Joint Shareholder 2**

**Joint Shareholder 3**




**Sole Director and Sole Company Secretary  
or Power of Attorney or Executor**

**Director**

**Director / Company Secretary**

*(Companies: Please sign in the appropriate place to indicate the office held)*

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Contact Name

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Contact Daytime Telephone

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Date

Email Address

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# SHARE BUY-BACK OFFER ACCEPTANCE FORM – INSTRUCTIONS ISSUER-SPONSORED HOLDING

This Acceptance Form is part of and must be read together with the Queste Communications Ltd Buy-Back Offer Booklet dated 7 December 2017 (**Offer Booklet**). Words and expressions defined in the Offer Booklet have the same meanings in this Acceptance Form.

## 1. Change of Address

Your pre-printed name and address is as it appears on the Share Register of the Company. If this information is incorrect, please mark the box at **Section D** of the Acceptance Form and make the correction at the top of the form before you return it to the Share Registry.

## 2. Signing Instructions

You must sign this form as follows in the spaces provided at **Section E**:

- Individual:** Where the holding is in one name, the holder must sign.
- Joint Holding:** Where the holding is in more than one name, all of the Shareholders should sign.
- Power of Attorney:** If you are signing under a Power of Attorney, you declare that you have had no notice of revocation of the Power or the death or liquidation of the donor of the Power. A certified copy of the Power of Attorney must accompany the form.
- Companies:** This form must be signed in accordance with the Corporations Act, either as:
- (a) a Sole Director and Sole Company Secretary OR a Sole Director (if no Company Secretary exists);
  - (b) two Directors; or
  - (c) a Director or a Company Secretary.
- Please also sign in the appropriate place to indicate the office held.
- Deceased Estates:** All Executors must sign and a certified copy of a Grant of Probate or Letters of Administration must accompany the form.

## 3. Return of Acceptance: This Acceptance Form must be received by the Company's Share Registry by one of the methods below by **5:00pm (Perth Time) on 5 January 2018** (or any later time as may be announced by Queste on ASX):

### By Hand:

Queste Buy-Back Offer  
Advanced Share Registry Services  
110 Stirling Highway  
Nedlands Western Australia 6009

### By Post:

Queste Buy-Back Offer  
Advanced Share Registry Services  
PO Box 1156  
Nedlands WA 6909

### By Facsimile:

(08) 9262 3273

**AN ACCEPTANCE NOT RECEIVED BY THE ABOVE TIME BY ONE OF THE ABOVE METHODS WILL BE INVALID.**

**SHARE BUY-BACK OFFER  
AMENDMENT/WITHDRAWAL FORM (FULLY PAID SHARES)  
ISSUER-SPONSORED HOLDING**

Queste Communications Ltd  
A.B.N. 58 081 688 164  
ASX Code : QUE  
www.queste.com.au

**PLEASE RETURN TO:**  
Advanced Share Registry Services  
PO Box 1156, Nedlands WA 6909  
Facsimile: (08) 9262 3273

**ENQUIRIES:** (08) 9389 8033 or admin@advancedshare.com.au

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Our Reference: QUE / {

Holder ID: {

Sub-Register: {

Shareholding as at Record Date (7 December 2017): {

**If you have previously submitted an Acceptance Form for the Buy-Back Offer, you may use this form to:**

- (1) **Withdraw your previous acceptance, and thereby not accept the Buy-Back Offer for any Shares; or**
- (2) **Amend the number of Shares for which you are accepting the Buy-Back Offer.**

**A. Fully Paid Shares for which you may Accept the Buy-Back Offer**

You may accept for any number of Fully Paid Shares up to:  Fully Paid Shares\*

\*less any Fully Paid Shares sold by you where the transfer was registered after 4:00pm (Perth Time) on 7 December 2017.

**B. Withdrawal of Previous Acceptance of Buy-Back Offer**

Mark  to withdraw your previous acceptance of the Buy-Back Offer.

If you cross this box and do not complete Section C or D below, the Company will not buy back any Fully Paid Shares from you. If you complete Section C or D below (whether you check the box in this Section B or not) the Company will buy back from you the number of Fully Paid Shares nominated by you below instead of the number in your previous acceptance, subject to the Scale-Back.

**C. Acceptance for ALL Your Fully Paid Shares**

Mark  to accept the Buy-Back Offer for all the Fully Paid Shares in Section A. This will supersede your previous acceptance.

**D. Acceptance for SOME of Your Fully Paid Shares**

I/we accept the Buy-Back Offer for:  Fully Paid Shares.

This will supersede your previous acceptance. If the number entered exceeds the number of Fully Paid Shares in Section A, you will be accepting the Buy-Back Offer for all your Fully Paid Shares. If you tick the box in Section C and insert a number in Section D you will be accepting the Buy-Back Offer for all your Fully Paid Shares.

**Acknowledgements**

***Distribution of Shares in Bentley Capital Limited ABN 87 008 108 218 (ASX:BEL)***

Part of the Buy-Back Consideration is a Scrip Component comprising shares in Bentley (as detailed in Sections 2.3.1 and 2.3.3 of the Offer Booklet). I/we acknowledge that pursuant to the Company's Constitution, I/we will be deemed to have agreed to become members of Bentley and be bound by the constitution of Bentley and I/we agreed to appoint the Company or any of the directors of the Company as my/our agent to execute any transfer of shares or any other document to give effect to the distribution of Bentley shares.

***Scale-Back***

I/we acknowledge that the Company may not buy back the number of Fully Paid Shares that I/we have nominated to sell into the Buy-Back. The Company may buy back a lower number of Fully Paid Shares from me/us than the number that I/we have nominated if it receives acceptances for a total number of Shares that would result in the Company being required to spend more than \$300,000 (the **Buy-Back Cap**) to buy back those Shares. In that case the Company will "scale back" the number of Shares to be bought back from each Accepting Shareholder, as detailed in Section 2.3.4 of the Offer Booklet.

***Address for Buy-Back Consideration Documentation***

I/we acknowledge that the Company will send me/us my/our Buy-Back Consideration documentation (as detailed in Sections 2.3.1 and 2.3.3). I/we acknowledge that:

- (a) it is my/our responsibility to ensure that the Company has a correct address for me/us at the time Back Consideration documentation will be received, having regard to the time that such documentation will be sent out as stated in the timetable in the Offer Booklet, subject to amendment by the Company by ASX Announcement. I/we indemnify the Company against any loss sustained by me/us or the Company as a result of me/us not receiving the Buy-Back Consideration as a result of the Company not having my/our correct address at that time.
- (b) Where a Shareholding is in the name of joint Shareholders with different addresses the Buy-Back Consideration documentation will be mailed to the address of the joint Shareholder whose name appears first in the Company's Share Register.

**E. Change of Address**

mark  if you want to make any changes to your address details (see Note 1 overleaf)

**F. Please Sign Here** This section *must* be signed in accordance with the instructions overleaf or the amendment/withdrawal will be invalid

Individual Shareholder  
/ Joint Shareholder 1

Joint Shareholder 2

Joint Shareholder 3

Sole Director and Sole Company Secretary  
or Power of Attorney or Executor

Director

Director / Company Secretary

*(Companies: Please sign in the appropriate place to indicate the office held)*

-----  
Contact Name

-----  
Contact Daytime Telephone

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Date

Email Address

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# SHARE BUY-BACK OFFER AMENDMENT/WITHDRAWAL FORM - INSTRUCTIONS ISSUER-SPONSORED HOLDING

This Amendment/Withdrawal Form is part of and must be read together with the Queste Communications Ltd Buy-Back Offer Booklet dated 7 December 2017 (**Offer Booklet**). Words and expressions defined in the Offer Booklet have the same meanings in this Amendment/Withdrawal Form.

## 1. Change of Address

Your pre-printed name and address is as it appears on the Share Register of the Company. If this information is incorrect, please mark the box at **Section D** of the form and make the correction at the top of the form before you return it to the Share Registry.

## 2. Signing Instructions

You must sign this form as follows in the spaces provided at **Section E**:

**Individual:** Where the holding is in one name, the holder must sign.

**Joint Holding:** Where the holding is in more than one name, all of the Shareholders should sign.

**Power of Attorney:** If you are signing under a Power of Attorney, you declare that you have had no notice of revocation of the Power or the death or liquidation of the donor of the Power. A certified copy of the Power of Attorney must accompany the form.

**Companies:** This form must be signed in accordance with the Corporations Act, either as:

- (a) a Sole Director and Sole Company Secretary OR a Sole Director (if no Company Secretary exists);
- (b) two Directors; or
- (c) a Director or a Company Secretary.

Please also sign in the appropriate place to indicate the office held.

**Deceased Estates:** All Executors must sign and a certified copy of a Grant of Probate or Letters of Administration must accompany the form.

## 3. Return of Form

This Amendment/Withdrawal Form must be received by the Company's Share Registry by one of the methods below by **5:00pm (Perth Time) on 5 January 2018** (or any later time as may be announced by Queste on ASX):

### By Hand:

Queste Buy-Back Offer  
Advanced Share Registry Services  
110 Stirling Highway  
Nedlands Western Australia 6009

### By Post:

Queste Buy-Back Offer  
Advanced Share Registry Services  
PO Box 1156  
Nedlands WA 6909

### By Facsimile:

(08) 9262 3273

**AN AMENDMENT/WITHDRAWAL NOT RECEIVED BY THE ABOVE TIME BY ONE OF THE ABOVE METHODS WILL BE INVALID.**

**SHARE BUY-BACK OFFER  
ACCEPTANCE FORM (FULLY PAID SHARES)  
CHESS-SPONSORED HOLDING**

Queste Communications Ltd  
A.B.N. 58 081 688 164  
ASX Code : QUE  
www.queste.com.au

**PLEASE RETURN TO  
YOUR CHESS SPONSORING BROKER:**  
{}  
**Broker Telephone:** {}

**ENQUIRIES:** (08) 9214 9777 or cosec@queste.com.au

**DO NOT RETURN THIS FORM TO THE SHARE REGISTRY**

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Our Reference: QUE / {}  
Holder ID: {}  
Sub-Register: {}  
Shareholding as at Record Date (7 December 2017): {}

**A. Fully Paid Shares for which you may accept the Buy-Back Offer**

You may accept for any number of Fully Paid Shares up to:  Fully Paid Shares\*

\*less any Fully Paid Shares sold by you where the transfer was registered after 4:00pm (Perth Time) on 7 December 2017.

**B. Acceptance for ALL Your Fully Paid Shares**

Mark  to accept the Buy-Back Offer for all the Fully Paid Shares in Section A.

**C. Acceptance for SOME of Your Fully Paid Shares**

I/we accept the Buy-Back Offer for:  Fully Paid Shares.

If the number entered exceeds the number of Fully Paid Shares in Section A, you will be taken to be accepting the Buy-Back Offer for all your Fully Paid Shares. If you tick the box in Section B and insert a number in Section C you will be taken to be accepting the Buy-Back Offer for all your Fully Paid Shares.

**Acknowledgements**

***Distribution of Shares in Bentley Capital Limited ABN 87 008 108 218 (ASX:BEL)***

Part of the Buy-Back Consideration is a Scrip Component comprising shares in Bentley (as detailed in Sections 2.3.1 and 2.3.3 of the Offer Booklet). I/we acknowledge that pursuant to the Company's Constitution, I/we will be deemed to have agreed to become members of Bentley and be bound by the constitution of Bentley and I/we agreed to appoint the Company or any of the directors of the Company as my/our agent to execute any transfer of shares or any other document to give effect to the distribution of Bentley shares.

***Scale-Back***

I/we acknowledge that the Company may not buy back the number of Fully Paid Shares that I/we have nominated to sell into the Buy-Back. The Company may buy back a lower number of Fully Paid Shares from me/us than the number that I/we have nominated if it receives acceptances for a total number of Shares that would result in the Company being required to spend more than \$300,000 (the **Buy-Back Cap**) to buy back those Shares. In that case the Company will "scale back" the number of Shares to be bought back from each Accepting Shareholder, as detailed in Section 2.3.4 of the Offer Booklet.

***Address for Buy-Back Consideration Documentation***

I/we acknowledge that the Company will send me/us my/our Buy-Back Consideration documentation (as detailed in Sections 2.3.1 and 2.3.3). I/we acknowledge that:

- (a) it is my/our responsibility to ensure that the Company has a correct address for me/us at the time Back Consideration documentation will be received, having regard to the time that such documentation will be sent out as stated in the timetable in the Offer Booklet, subject to amendment by the Company by ASX Announcement. I/we indemnify the Company against any loss sustained by me/us or the Company as a result of me/us not receiving the Buy-Back Consideration as a result of the Company not having my/our correct address at that time.
- (b) Where a Shareholding is in the name of joint Shareholders with different addresses the Buy-Back Consideration documentation will be mailed to the address of the joint Shareholder whose name appears first in the Company's Share Register.

**D. Please Sign Here** This section *must* be signed in accordance with the instructions overleaf to enable your acceptance to be valid

Individual Shareholder  
/ Joint Shareholder 1

Joint Shareholder 2

Joint Shareholder 3

Sole Director and Sole Company Secretary  
or Power of Attorney or Executor

Director

Director / Company Secretary

*(Companies: Please sign in the appropriate place to indicate the office held)*

-----  
Contact Name

-----  
Contact Daytime Telephone

-----  
Date

Email Address

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# EQUAL ACCESS BUY-BACK ACCEPTANCE FORM – INSTRUCTIONS CHESS-SPONSORED HOLDING

This Acceptance Form is part of and must be read together with the Queste Communications Ltd Buy-Back Offer Booklet dated 7 December 2017 (**Offer Booklet**). Words and expressions defined in the Offer Booklet have the same meanings in this Acceptance Form.

## 1. Change of Address

Your pre-printed name and address is as it appears on the Company's Share Register. If this information is incorrect, as you are sponsored by a broker, you should advise your broker of any changes.

## 2. Signing Instructions

You must sign this form as follows in the spaces provided at **Section D**:

- Individual:** Where the holding is in one name, the holder must sign.
- Joint Holding:** Where the holding is in more than one name, all of the Shareholders should sign.
- Power of Attorney:** If you are signing under a Power of Attorney, you declare that you have had no notice of revocation of the Power or the death or liquidation of the donor of the Power. A certified copy of the Power of Attorney must accompany the form.
- Companies:** This form must be signed in accordance with the Corporations Act, either as:
- (a) a Sole Director and Sole Company Secretary OR a Sole Director (if no Company Secretary exists);
  - (b) two Directors; or
  - (c) a Director or a Company Secretary.
- Please also sign in the appropriate place to indicate the office held.
- Deceased Estates:** All Executors must sign and a certified copy of a Grant of Probate or Letters of Administration must accompany the form.

## 3. Return of Acceptance

This Acceptance Form must be received by your Sponsoring Broker in sufficient time to allow it to process this acceptance by **5:00pm (Perth Time) on 5 January 2018** (or any later time as may be announced by Queste on ASX) or you must satisfy any other requirements that your Sponsoring Broker has to notify it of your acceptance to enable it to process your acceptance by that time.

It is your responsibility to ascertain your Sponsoring Broker's contact details and the procedure that they require you to follow for accepting the Buy-Back Offer.

**ANY ACCEPTANCE NOT RECEIVED AS SPECIFIED ABOVE WILL BE INVALID.**

**PLEASE DO NOT RETURN THIS FORM TO QUESTE'S SHARE REGISTRY.** The Share Registry cannot process your acceptance because you are a CHESSE Holder, and any acceptance received by it **WILL BE INVALID.**



# SHARE BUY-BACK OFFER AMENDMENT/WITHDRAWAL FORM - INSTRUCTIONS CHESS-SPONSORED HOLDING

This Amendment/Withdrawal Form is part of and must be read together with the Queste Communications Ltd Buy-Back Offer Booklet dated 7 December 2017 (**Offer Booklet**). Words and expressions defined in the Offer Booklet have the same meanings in this Amendment/Withdrawal Form.

## 1. Change of Address

Your pre-printed name and address is as it appears on the Company's Share Register. If this information is incorrect, as you are sponsored by a broker, you should advise your broker of any changes.

## 2. Signing Instructions

You must sign this form as follows in the spaces provided at **Section E**:

- Individual:** Where the holding is in one name, the holder must sign.
- Joint Holding:** Where the holding is in more than one name, all of the Shareholders should sign.
- Power of Attorney:** If you are signing under a Power of Attorney, you declare that you have had no notice of revocation of the Power or the death or liquidation of the donor of the Power. A certified copy of the Power of Attorney must accompany the form.
- Companies:** This form must be signed in accordance with the Corporations Act, either as:
- (a) a Sole Director and Sole Company Secretary OR a Sole Director (if no Company Secretary exists);
  - (b) two Directors; or
  - (c) a Director or a Company Secretary.
- Please also sign in the appropriate place to indicate the office held.
- Deceased Estates:** All Executors must sign and a certified copy of a Grant of Probate or Letters of Administration must accompany the form.

## 3. Return of Form

This Amendment/Withdrawal Form must be received by your Sponsoring Broker in sufficient time to allow it to process this acceptance/withdrawal by **5:00pm (Perth Time) on 5 January 2018** (or any later time as may be announced by Queste on ASX), or you must satisfy any other requirements that your Sponsoring Broker has to notify it of your acceptance/withdrawal to enable it to process your acceptance/withdrawal by that time.

It is your responsibility to ascertain your Sponsoring Broker's contact details and the procedure that they require you to follow for accepting/withdrawing from the Buy-Back Offer.

**ANY AMENDMENT/WITHDRAWAL NOT RECEIVED AS SPECIFIED ABOVE WILL BE INVALID.**

**PLEASE DO NOT RETURN THIS FORM TO QUESTE'S SHARE REGISTRY.** The Share Registry cannot process your Amendment/Withdrawal because you are a CHESSE Holder, and any acceptance/withdrawal received by it **WILL BE INVALID.**

# SHARE BUY-BACK OFFER ACCEPTANCE FORM (PARTLY PAID SHARES)

Queste Communications Ltd  
A.B.N. 58 081 688 164  
ASX Code : QUE  
www.queste.com.au

**PLEASE RETURN TO:**  
Advanced Share Registry Services  
PO Box 1156, Nedlands WA 6909  
Facsimile: (08) 9262 3273  
**ENQUIRIES:** (08) 9389 8033 or admin@advancedshare.com.au

Our Reference: QUE /

Holder ID:

Sub-Register:

Shareholding as at Record Date (7 December 2017): Partly Paid Shares

## A. Partly Paid Shares for which you may accept the Buy-Back Offer

You may accept for any number of Partly Paid Shares up to:  Partly Paid Shares\*

\*less any Partly Paid Shares sold by you where the transfer was registered after 4:00pm (Perth Time) on 7 December 2017.

## B. Acceptance for ALL Your Partly Paid Shares

Mark  to accept the Buy-Back Offer for all the Partly Paid Shares in Section A.

## C. Acceptance for SOME of Your Partly Paid Shares

I/we accept the Buy-Back Offer for:  Partly Paid Shares.

If the number entered exceeds the number of Partly Paid Shares in Section A, you will be taken to be accepting the Buy-Back Offer for all your Partly Paid Shares. If you tick the box in Section B and insert a number in Section C you will be taken to be accepting the Buy-Back Offer for all your Partly Paid Shares.

## Acknowledgements

### *Distribution of Shares in Bentley Capital Limited ABN 87 008 108 218 (ASX:BEL)*

Part of the Buy-Back Consideration is a Scrip Component comprising shares in Bentley (as detailed in Sections 2.3.1 and 2.3.3 of the Offer Booklet). I/we acknowledge that pursuant to the Company's Constitution, I/we will be deemed to have agreed to become members of Bentley and be bound by the constitution of Bentley and I/we agreed to appoint the Company or any of the directors of the Company as my/our agent to execute any transfer of shares or any other document to give effect to the distribution of Bentley shares.

### *Scale-Back*

I/we acknowledge that the Company may not buy back the number of Fully Paid Shares that I/we have nominated to sell into the Buy-Back. The Company may buy back a lower number of Fully Paid Shares from me/us than the number that I/we have nominated if it receives acceptances for a total number of Shares that would result in the Company being required to spend more than \$300,000 (the **Buy-Back Cap**) to buy back those Shares. In that case the Company will "scale back" the number of Shares to be bought back from each Accepting Shareholder, as detailed in Section 2.3.4 of the Offer Booklet.

### *Address for Buy-Back Consideration Documentation*

I/we acknowledge that the Company will send me/us my/our Buy-Back Consideration documentation (as detailed in Sections 2.3.1 and 2.3.3). I/we acknowledge that:

- it is my/our responsibility to ensure that the Company has a correct address for me/us at the time Back Consideration documentation will be received, having regard to the time that such documentation will be sent out as stated in the timetable in the Offer Booklet, subject to amendment by the Company by ASX Announcement. I/we indemnify the Company against any loss sustained by me/us or the Company as a result of me/us not receiving the Buy-Back Consideration as a result of the Company not having my/our correct address at that time.
- Where a Shareholding is in the name of joint Shareholders with different addresses the Buy-Back Consideration documentation will be mailed to the address of the joint Shareholder whose name appears first in the Company's Share Register.

## D. Change of Address

mark  if you want to make any changes to your address details (see Note 1 overleaf)

## E. Please Sign Here This section *must* be signed in accordance with the instructions overleaf to enable your acceptance to be valid

Individual Shareholder  
/ Joint Shareholder 1

Sole Director and Sole Company Secretary  
or Power of Attorney or Executor

Joint Shareholder 2

Director

Joint Shareholder 3

Director / Company Secretary

(Companies: Please sign in the appropriate place to indicate the office held)

Contact Name

Contact Daytime Telephone

Date

Email Address

# SHARE BUY-BACK OFFER ACCEPTANCE FORM - INSTRUCTIONS

This Acceptance Form is part of and must be read together with the Queste Communications Ltd Buy-Back Offer Booklet dated 7 December 2017 (**Offer Booklet**). Words and expressions defined in the Offer Booklet have the same meanings in this Acceptance Form.

## 1. Change of Address

Your pre-printed name and address is as it appears on the Share Register of the Company. If this information is incorrect, please mark the box at **Section D** of the Acceptance Form and make the correction at the top of the form before you return it to the Share Registry.

## 2. Signing Instructions

You must sign this form as follows in the spaces provided at **Section E**:

- Individual:** Where the holding is in one name, the holder must sign.
- Joint Holding:** Where the holding is in more than one name, all of the Shareholders should sign.
- Power of Attorney:** If you are signing under a Power of Attorney, you declare that you have had no notice of revocation of the Power or the death or liquidation of the donor of the Power. A certified copy of the Power of Attorney must accompany the form.
- Companies:** This form must be signed in accordance with the Corporations Act, either as:
- (a) a Sole Director and Sole Company Secretary OR a Sole Director (if no Company Secretary exists);
  - (b) two Directors; or
  - (c) a Director or a Company Secretary.
- Please also sign in the appropriate place to indicate the office held.
- Deceased Estates:** All Executors must sign and a certified copy of a Grant of Probate or Letters of Administration must accompany the form.

## 3. Return of Acceptance: This Acceptance Form must be received by the Company's Share Registry by one of the methods below by **5:00pm (Perth Time) on 5 January 2018** (or any later time as may be announced by Queste on ASX):

<b>By Hand:</b>	<b>By Post:</b>	<b>By Facsimile:</b>
Queste Buy-Back Offer Advanced Share Registry Services 110 Stirling Highway Nedlands Western Australia 6009	Queste Buy-Back Offer Advanced Share Registry Services PO Box 1156 Nedlands WA 6909	(08) 9262 3273

**AN ACCEPTANCE NOT RECEIVED BY THE ABOVE TIME BY ONE OF THE ABOVE METHODS WILL BE INVALID.**

# SHARE BUY-BACK OFFER AMENDMENT/WITHDRAWAL FORM (PARTLY PAID SHARES)

Queste Communications Ltd  
A.B.N. 58 081 688 164  
ASX Code : QUE  
www.queste.com.au

**PLEASE RETURN TO:**  
Advanced Share Registry Services  
PO Box 1156, Nedlands WA 6909  
Facsimile: (08) 9262 3273  
**ENQUIRIES:** (08) 9389 8033 or admin@advancedshare.com.au

Our Reference: QUE /

Holder ID:

Sub-Register:

Shareholding as at Record Date (7 December 2017): Partly Paid Shares

If you have previously submitted an Acceptance Form for the Buy-Back Offer, you may use this form to:

- (1) Withdraw your previous acceptance, and thereby not accept the Buy-Back Offer for any Shares; or
- (2) Amend the number of Shares for which you are accepting the Buy-Back Offer.

## A. Partly Paid Shares for which you may Accept the Buy-Back Offer

You may accept for any number of Partly Paid Shares up to:  Partly Paid Shares\*

\*less any Partly Paid Shares sold by you where the transfer was registered after 4:00pm (Perth Time) on 7 December 2017.

## B. Withdrawal of Previous Acceptance of Buy-Back Offer

Mark  to withdraw your previous acceptance of the Buy-Back Offer.

If you cross this box and do not complete Section C or D below, the Company will not buy back any Partly Paid Shares from you. If you complete Section C or D below (whether you check the box in this Section B or not) the Company will buy back from you the number of Partly Paid Shares nominated by you below instead of the number in your previous acceptance, subject to the Scale-Back.

## C. Acceptance for ALL Your Partly Paid Shares

Mark  to accept the Buy-Back Offer for all the Partly Paid Shares in Section A. This will supersede your previous acceptance.

## D. Acceptance for SOME of Your Partly Paid Shares

I/we accept the Buy-Back Offer for:  Partly Paid Shares.

This will supersede your previous acceptance. If the number entered exceeds the number of Partly Paid Shares in Section A, you will be accepting the Buy-Back Offer for all your Partly Paid Shares. If you tick the box in Section C and insert a number in Section D you will be accepting the Buy-Back Offer for all your Partly Paid Shares.

## Acknowledgements

### *Distribution of Shares in Bentley Capital Limited ABN 87 008 108 218 (ASX:BEL)*

Part of the Buy-Back Consideration is a Scrip Component comprising shares in Bentley (as detailed in Sections 2.3.1 and 2.3.3 of the Offer Booklet). I/we acknowledge that pursuant to the Company's Constitution, I/we will be deemed to have agreed to become members of Bentley and be bound by the constitution of Bentley and I/we agreed to appoint the Company or any of the directors of the Company as my/our agent to execute any transfer of shares or any other document to give effect to the distribution of Bentley shares.

### *Scale-Back*

I/we acknowledge that the Company may not buy back the number of Fully Paid Shares that I/we have nominated to sell into the Buy-Back. The Company may buy back a lower number of Fully Paid Shares from me/us than the number that I/we have nominated if it receives acceptances for a total number of Shares that would result in the Company being required to spend more than \$300,000 (the **Buy-Back Cap**) to buy back those Shares. In that case the Company will "scale back" the number of Shares to be bought back from each Accepting Shareholder, as detailed in Section 2.3.4 of the Offer Booklet.

### *Address for Buy-Back Consideration Documentation*

I/we acknowledge that the Company will send me/us my/our Buy-Back Consideration documentation (as detailed in Sections 2.3.1 and 2.3.3). I/we acknowledge that:

- (a) it is my/our responsibility to ensure that the Company has a correct address for me/us at the time Back Consideration documentation will be received, having regard to the time that such documentation will be sent out as stated in the timetable in the Offer Booklet, subject to amendment by the Company by ASX Announcement. I/we indemnify the Company against any loss sustained by me/us or the Company as a result of me/us not receiving the Buy-Back Consideration as a result of the Company not having my/our correct address at that time.
- (b) Where a Shareholding is in the name of joint Shareholders with different addresses the Buy-Back Consideration documentation will be mailed to the address of the joint Shareholder whose name appears first in the Company's Share Register.

## E. Change of Address

mark  if you want to make any changes to your address details (see Note 1 overleaf)

## F. Please Sign Here This section *must* be signed in accordance with the instructions overleaf or the amendment/withdrawal will be invalid

Individual Shareholder  
/ Joint Shareholder 1

Sole Director and Sole Company Secretary  
or Power of Attorney or Executor

Joint Shareholder 2

Director

Joint Shareholder 3

Director / Company Secretary

(Companies: Please sign in the appropriate place to indicate the office held)

-----  
Contact Name

-----  
Contact Daytime Telephone

-----  
Date

-----  
Email Address

# SHARE BUY-BACK OFFER

## AMENDMENT/WITHDRAWAL FORM - INSTRUCTIONS

This Amendment/Withdrawal Form is part of and must be read together with the Queste Communications Ltd Buy-Back Offer Booklet dated 7 December 2017 (**Offer Booklet**). Words and expressions defined in the Offer Booklet have the same meanings in this Amendment/Withdrawal Form.

### 1. Change of Address

Your pre-printed name and address is as it appears on the Share Register of the Company. If this information is incorrect, please mark the box at **Section D** of the form and make the correction at the top of the form before you return it to the Share Registry.

### 2. Signing Instructions

You must sign this form as follows in the spaces provided at **Section E**:

**Individual:** Where the holding is in one name, the holder must sign.

**Joint Holding:** Where the holding is in more than one name, all of the Shareholders should sign.

**Power of Attorney:** If you are signing under a Power of Attorney, you declare that you have had no notice of revocation of the Power or the death or liquidation of the donor of the Power. A certified copy of the Power of Attorney must accompany the form.

**Companies:** This form must be signed in accordance with the Corporations Act, either as:

- (a) a Sole Director and Sole Company Secretary OR a Sole Director (if no Company Secretary exists);
- (b) two Directors; or
- (c) a Director or a Company Secretary.

Please also sign in the appropriate place to indicate the office held.

**Deceased Estates:** All Executors must sign and a certified copy of a Grant of Probate or Letters of Administration must accompany the form.

### 3. Return of Form

This Amendment/Withdrawal Form must be received by the Company's Share Registry by one of the methods below by **5:00pm (Perth Time) on 5 January 2018** (or any later time as may be announced by Queste on ASX):

**By Hand:**

Questa Buy-Back Offer  
Advanced Share Registry Services  
110 Stirling Highway  
Nedlands Western Australia 6009

**By Post:**

Questa Buy-Back Offer  
Advanced Share Registry Services  
PO Box 1156  
Nedlands WA 6909

**By Facsimile:**

(08) 9262 3273

**AN AMENDMENT/WITHDRAWAL NOT RECEIVED BY THE ABOVE TIME BY ONE OF THE ABOVE METHODS WILL BE INVALID.**